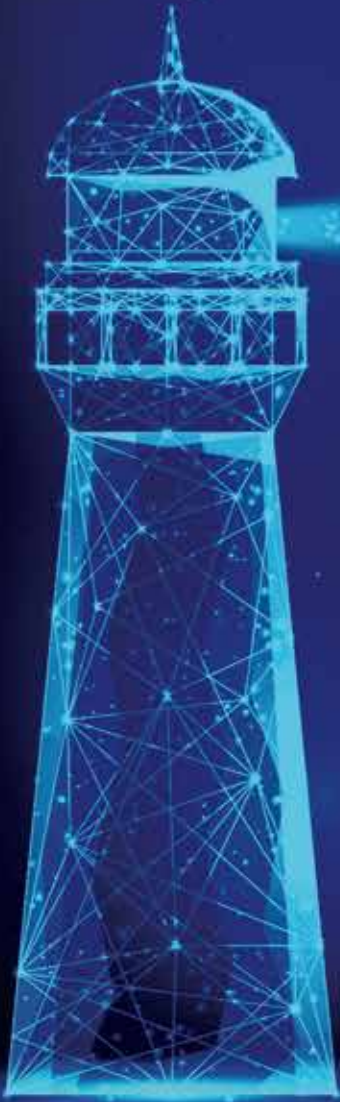


2020 | ANNUAL
REPORT

LET'S SPREAD LIGHT



Bahrain Commercial Facilities Company BSC was established on August 29, 1983 under Bahrain's Commercial Companies Law 1975 (Legislative Decree No 28 of 1975), as a closed company with an authorized capital of BD 10,000,000 and issued capital of BD 5,000,000 with an objective to act as a specialist finance company in Bahrain. In April 1993, the Company was registered as a Public Shareholding Company. In 2003, the Company's Memorandum and Articles of Association were amended in accordance with the Commercial Companies Law (21) of 2001 and its duration became indefinite, following a resolution of the shareholders passed at the Extraordinary General Assembly Meeting on 10 March 2003. The Company has an authorized capital of BD 50,000,000 and an issued capital of BD 20,418,750.

Effective 26th June 2005, the Company became licensed and regulated by the Central Bank of Bahrain to operate as a financial institution.

Consumer Finance

Bahrain Credit is the leading provider of short, medium and long-term consumer finance for residents of the Kingdom of Bahrain, including vehicle finance, personal finance, mortgage finance, cheque discounting, corporate finance and credit card.

Automotive

National Motor Company WLL (NMC) is one of the leading companies in Bahrain for the sale and service of vehicles. The company has the exclusive national franchises for Honda, General Motors (Chevrolet, GMC and Cadillac) and Mack Defense. In 2013, the company's wholly-owned subsidiary Tasheelat for General Trading and Cars WLL (TGTC) was incorporated in Kurdistan, Iraq with the purpose of selling Honda vehicles in Erbil, Kurdistan Region.

The Group established a fully owned subsidiary Tasheelat Automotive Company WLL (TAC) in 2015 and has introduced GAC Motor, Foton, Haval and Great Wall brands to the Bahrain market.

The Group established a fully owned subsidiary Tasheelat Car Leasing Company WLL (TCL) in 2017 to provide car leasing and rentals services.

Insurance

Tasheelat Insurance Service Company WLL (TISCO) was established in 1997 to arrange a wide range of insurance products and services that include motor, home, medical, life and travel insurance.

Real Estate

Tasheelat Real Estate Services Company WLL (TRESKO) was established in 2002, and is actively involved in the acquisition, sales, marketing, valuation, property development, rental services of lands and properties within the Kingdom of Bahrain.

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**His Royal Highness Prince
Salman bin Hamad Al Khalifa**
Crown Prince and Prime
Minister



**His Majesty the King Shaikh
Hamad bin Isa Al Khalifa**
The King of Bahrain

Our VISION

“

THROUGH CREATING

DELIGHTFUL
SOCIAL
MOBILITY

WE SHALL BE THE MOST RESPECTED
AND ADMIRER COMPANY IN THE EYES
OF ALL WE SERVE

”

Our MISSION

WE ARE A DYNAMIC AND INNOVATIVE
COMPANY THAT EMBODIES THE
SPIRIT OF ENTREPRENEURSHIP.
WE STRIVE TO:

- Contribute to the development of the markets we choose to operate in;
 - Be the first choice of our customers by providing excellent products, services and solutions;
 - Be the preferred place of work, and inspiring our people to be the best they can be;
 - Enrich our communities and be a good neighbour;
 - Produce rewarding returns for our shareholders.
-

OPERATIONAL HIGHLIGHTS

The Company has registered a net loss of BD 4.3 million for the year ended 31 December 2020 (2019: net profit BD 17.1 million). The reduction in net profit is predominantly due to higher impairment provisions taken as prudent measure to safeguard the company against the increase in the expected credit losses due to customers facing unprecedented challenges not witnessed in recent past.

Consumer Finance: Bahrain Credit registered a net loss of BD 3.6 million (2019: net profit BD 13.9 million). The company has practiced extreme caution in extending new credit facilities and tightened its underwriting policies. The company has prioritized healthy liquidity and portfolio quality. The CBB directives to offer instalment deferrals to customers have helped the customers in managing their commitments. The reduced repayment from the portfolio has impacted the company's normal business operations and resulted in higher impairment provisions.

Automotive:

The new vehicle sales in Bahrain registered a double-digit decline in the year 2020.

National Motor Company registered a net loss of BD 0.4 million (2019: net profit BD 2.1 million). The company managed its operations amongst automotive market with significant decline in the new vehicle sales and substantial erosion of margins due to accumulation of vehicle supplies in the country. The company prioritized healthy and current inventory, quality of aftersales services and thin, agile and skilled workforce.

Tasheelat Automotive Company reported a net loss of BD 0.6 million (2019: net profit BD 271 thousand). The company continued to work on its strategy to provide quality cars to customers which offers good value in terms of features, safety, design and reliability. The reduction in car sales during the year had a negative effect on its performance. The company's cost structure was impacted due to the launch of its new brands, 'Haval' and 'Great Wall'.

Tasheelat Car Leasing Company has registered a net loss of BD 27 thousand (2019: net profit BD 101 thousand). Car leasing was amongst the most affected businesses registering major

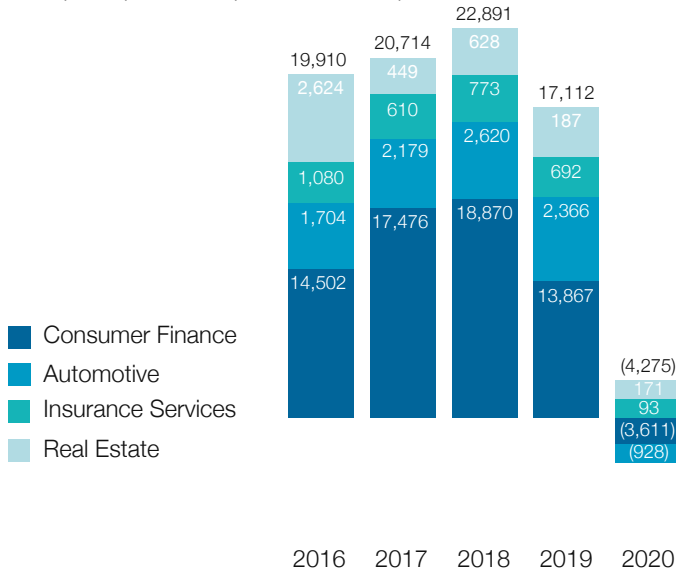
reduction in the demand for short term leasing services due to the ongoing pandemic. To cope up and adapt with the lackluster market conditions, the company has taken multiple measures which include fleet rationalization, renegotiated contracts with major suppliers, optimized human resource deployment and focused business with high retained margins.

Insurance: Tasheelat Insurance Services Company reported a net profit of BD 171 thousand (2019: BD 0.7 million). The market remained difficult and challenging for selling retail insurance products. The company leveraged its digital assets to continue serving its existing customers and maintain a high level of renewal on existing policies. The new business from sister companies was impacted due to decrease in their sales turnover.

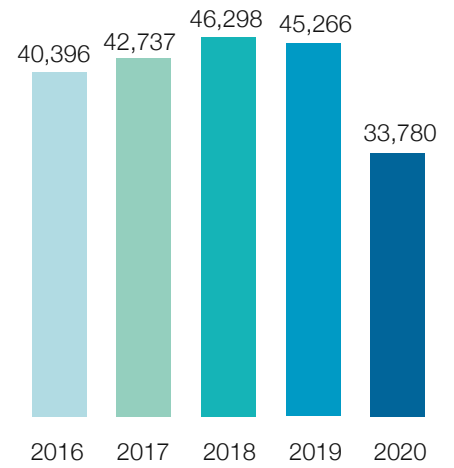
Real Estate: Tasheelat Real Estate Company has recorded a net profit of BD 93 thousands (2019: BD 0.2 million). The overall real estate market remained dull with noticeable reduction in demand for buying and renting properties. The shortage of liquidity and the negative market sentiment impacted the new investments and resulted in correction in real estate prices in certain areas. The company's investment property portfolio witnessed reduction in occupancy rates and average rentals due to many expatriates shifting to lower value alternatives as a result of reduction in their income.

FINANCIAL HIGHLIGHTS

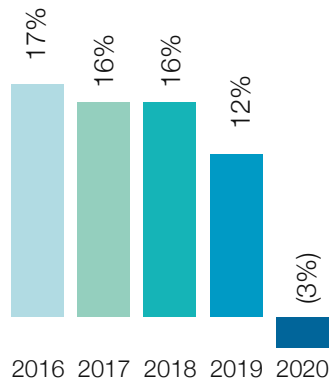
Net (Loss) / Profit (BD thousand)



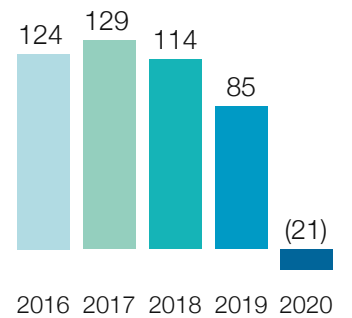
Operating Income (BD thousand)



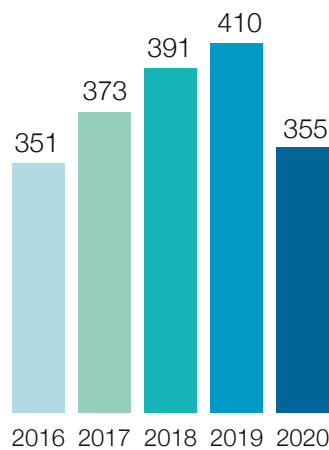
Return on Average Equity (%)



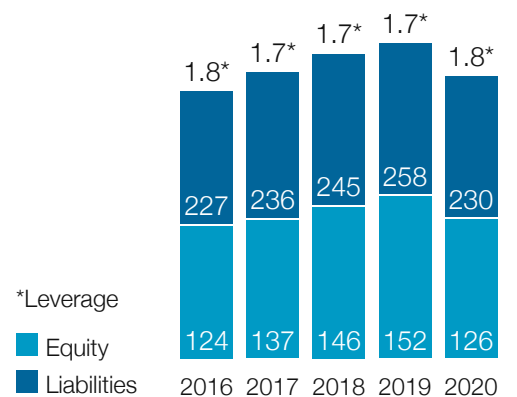
Earnings Per Share (fils)



Total Assets (BD million)



Debt Equity (BD million)



CHAIRMAN'S REPORT



In 2020, Bahrain lost its beloved son and one of the most prominent world leaders His Royal Highness the Late Prince Khalifa bin Salman Al Khalifa. His Royal Highness had provided his vision and leadership in establishing Bahrain as a regional hub for financial institutions and his support to the industry was well known. BCFC Board on behalf of its shareholders, directors and staff offers their respect and condolences to His Majesty King Hamad bin Isa Al Khalifa, The King of Bahrain, His Royal Highness Prince Salman bin Hamad Al Khalifa, the Crown Prince and Prime Minister and all Bahrain Royal Family members.

On behalf of the Board of Directors, it gives me immense pleasure to present to you the Annual Report of Bahrain Commercial Facilities Company BSC, for the financial year ended 31 December 2020. The annual report includes the consolidated financial statements of Bahrain Credit and the Company's subsidiaries: National Motor Company WLL, Tasheelat Real Estate Services Company WLL, Tasheelat Insurance Services Company WLL, Tasheelat Automotive Company WLL and Tasheelat Car Leasing Company WLL.

2020 was a year of global disruption where all the businesses irrespective of their size and location were impacted due to the strike of COVID-19 pandemic in mid-February 2020. The pandemic has impacted the global supply chains, new investments, and money supply in addition to over two and half million people who lost their life. This crisis has worsened the already broad-based slowdown which has subdued growth as a consequence of rising trade barriers, elevated uncertainty surrounding geopolitics, macroeconomic strain in several emerging market economies and structural factors, such as low productivity growth and ageing demographics in advanced economies.

In Bahrain, the economy went into a tailspin for small and medium size businesses due to the closed international borders coupled with challenging economic environment, reduction

in liquidity and businesses working at reduced capacities due to frequent lockdowns to control the spread of corona virus. The consumer consumption has also significantly affected. The government's efforts to balance the health of individuals to health of economy has resulted into multiple new initiatives, successful implementation of which is slowly stabilizing the economic activities. Due to changing circumstances and continued uncertainties, the business community may take longer than what was initially expected to readjust and recover to the new norm.

Your Company, in such unprecedented environment, cannot be insulated from these acute market realities and consequences. All the four segments where your Company operates, namely consumer finance, automotive sales and leasing, insurance and real estate are amongst the worst affected. The Company has registered a net loss of BD 4.3 million for the year ended 31 December 2020 (2019: net profit of BD 17.1 million). The reduction in net profit is predominantly due to higher impairment provisions taken as a prudent measure to safeguard the Company against expected customers' challenges in servicing their instalments. To support its Bahraini customers in these challenging times, the Company has provided six months loan instalments deferral without any interest or fees on the CBB directives. This has resulted in a modification loss of BD 15.2 million. The Company has received BD 1.9 million as government support towards partial reimbursement of its Bahraini staff salaries and electricity bills.

Bahrain Credit recorded a net loss of BD 3.6 million (2019: net profit of BD 13.9 million). The company has witnessed significant stress in the market where the ability to repay for good customers who never missed their instalments faced challenges due to ongoing crises. The CBB have issued various new directives

to provide concessionary measures to eligible customers to relieve their difficulties through granting them deferment of instalments up to 10 months in 2020. We have also noticed an increase in rescheduling requests from the customers who never experienced cashflow challenges in the past. The company remained flexible to deserving customers and at the same time has taken significantly higher impairment provisions on a conservative basis to safeguard the portfolio. The company has also updated its risk appetite statement and product pricing conditions to reflect the new challenges and market realities.

The company practiced extreme caution in extending new credits and tightened its underwriting policies to adapt to the difficult market conditions. Total new loans worth BD 39.4 million (2019: BD 151 million) were advanced during the year. The company during 2020, prioritised healthy liquidity position over increasing the size of the portfolio.

The company continued its emphasis on reinforcing its risk management practices through engaging independent consultants to review the company's risk management practices and suggest further improvements. The company continued its investments into digital technologies to enhance its customer relation touchpoints.

The automotive market continued its double-digit decline in the new vehicle sales. This trend was also observed in the used cars trading. The customers continue to shift towards smaller engine and low-price vehicles. This has impacted our volume aspirations in vehicle lending, automotive businesses sales turnover and motor insurance policies sales volume. The company remained selective in extending new mortgage loans given the uninspiring real estate activities and prices. We also remained extremely selective in approving new personal loans where the demand from existing and new customer profiles remained high. Due to significant reduction in overseas travel due to ongoing restrictions, the company's credit card portfolio has seen reduction in portfolio size and foreign currency spend. The company shall continue to monitor the current market dynamics and heightened credit risk and shall normalise its new business activities when there are marked improvements in the important economic activity indicators.

National Motor Company (NMC) has reported a net loss of BD 0.4 million (2019: BD 2.1 million). These results are without considering the government support. If considered, NMC would have reported a net profit of BD 0.4 million. These results are particularly remarkable considering the significant decline in the new vehicle sales during the year and substantial erosion of margins due to accumulation of vehicle supplies in the country. This supply exceeds customers' demand. It is to be noted that the fortunes of the global automotive industry are under huge disruptions. Factors ranging from new safety and intelligent technologies to fuel efficient engines to aggressive fight over reducing costs of ownerships are casting a negative shadow on the revenue structure of a distributorship business model. In this changing environment, the company has focussed its energy on efficient inventory controls with correct mix of vehicles, lean and

CHAIRMAN'S REPORT (Continued)

skilled deployment of workforce, strong focus on customer satisfaction and emphasis on cost optimisation. The company continued its strong focus on meeting and exceeding customer expectations in after sales operations.

Tasheelat Automotive Company (TAC) reported a net loss of BD 0.6 million (2019: net profit of BD 271 thousand). These results are without considering the government support. If considered, TAC would have reduced its loss to BD 0.4 million. The company was incorporated with the objective of creating a portfolio of quality Chinese brands to address the customers shift from higher priced vehicles to value cars due to decrease in their disposable income. The company has executed this strategy well with huge success of GAC Motor in Bahrain. The significant reduction in car sales in 2020 had a negative effect on its performance. Also, the launch of two new brands, 'Haval' and 'Great Wall' towards the end of 2019 has increased the company's cost structure. Though the new brands have received a warm reception from the customers and are expected to deliver promising results, it takes two to three years for any new brand to breakeven. All the brands the company has introduced to Bahrain have achieved significant strides in advance eco-friendly technologies, attractive designs, futuristic features, and are available at affordable prices. They have huge potential when the market bounces back.

Tasheelat Insurance Services Company (TISCO) had achieved a net profit of BD 171 thousand (2019: BD 0.7 million). These results are without considering the government support. If considered, TISCO would have reported a net profit of BD 279 thousand. The company continued to perform well despite the difficult market conditions due to its strategy of digitalising its business offerings and reduce its cost structure. The contraction in the new vehicle sales and noticeable shift of customers to lower

price vehicles have resulted in the reduction of the company's gross insurance premium income. The company continued to work with partner insurance companies to offer unique products through leveraging on BCFC Group core competencies to address new market segments to increase its reach.

Tasheelat Real Estate Services Company (TRESKO) registered a net profit of BD 93 thousand (2019: BD 0.2 million). These results are without considering the government support. If considered, TRESKO would have reported a net profit of BD 177 thousand. The real estate market overall remained lacklustre with noticeable reduction in demand for buying and renting properties. The contraction in liquidity and overall negative market sentiments have impacted new investments and resulted in correction in real estate prices in certain areas. The market conditions have affected the company's plans to fully liquidate the available inventory in the existing projects. The company continues to chase steady and annuity type of returns from the investment properties. The occupancy in the residential buildings, predominantly catering to expatriates, have been affected due to many expatriates leaving the country and some of them shifting to lower cost alternatives to manage their reduced disposable income.

Tasheelat Car Leasing Company (TCL) was amongst the worst affected due to the ongoing pandemic. The closure of causeway and Bahrain International Airport has significantly reduced the demand for short-term leasing services for most of 2020. When most people are working from home, due to government guidelines and market circumstances, the demand from retail customers for long term lease has also reduced. The company is reaching out to retail and corporate customers to offer leasing as a solution with potential for reducing their cost. The company's mix of long-term and short-term leasing contracts with individuals as well corporate customers remained healthy. The company has good range of vehicles efficiently sourced from sister companies NMC and TAC. The company is working towards adding new contracts in its portfolio with higher retained margins. The company has reported a net loss of BD 27 thousand (2019: net profit of BD 101 thousand). These results are without considering the government support. If considered, TCL would have reported a net profit of BD 11 thousand.

BCFC Group faced certain challenges in its liquidity with the regulatory deferral of instalments. But due to its well-defined, adequately spaced maturity profile for its borrowings, the

company continues to enjoy a strong and healthy liquidity position. During the year, the Company has successfully early settled USD 80 million syndicated loan whilst repaid USD 125 million syndicated loan on its maturity. These loans were repaid through issuing new term loans. The Group is currently operating at a low and healthy leverage of 1.8 multiples. This augurs well for the Group to explore new opportunities, as and when they present themselves, with potential to increase the shareholders' value.

During the last quarter, the previous Chief executive officer resigned from his position for personal reasons. Due to his sudden exit, the Board has appointed Mr. Reyadh Sater as Managing Director up to such time the company find a suitable successor for this important role.

During the year, following changes took place in the composition of the Board of Directors. The Board welcomed Mr Nader Al-Maskati and Mr. Mohamed Isa. Mr Al-Maskati was elected to the Board as an independent and non-executive director. Mr Isa replaced the Bank of Bahrain and Kuwait nominee Mr. Reyadh Yusuf Hasan Sater who was elected again to the Board. Mr. Sayed Abdulghani Hamza Qarooni opted not to present his candidature for the directors' elections and Mr Khalid Mohammed Ali Mattar resigned from the Board. Mr Qarooni served the Company from March 2008 to March 2020. Mr. Mattar has served the Company from May 1996 to April 2020 in various roles including Chairman of the Executive Committee and Automotive Board. The Board places on record its sincere thanks and appreciation to Mr. Qarooni and Mr. Mattar for their valuable contributions over the years. Mr. Yusuf Khalaf was reappointed to the Board in place of Mr. Mattar. Mr. Khalaf had the highest votes in the directors' election after the

initial appointments.

In accordance with the requirement of Bahrain's Commercial Company Law 2001, we report the aggregate amount paid to directors during 2020 was BD 671 thousand (2019: BD 767 thousand) in respect of fees and subsidiary Boards and Committees' attendance allowances. The total shareholding of the directors in the Company is 133.9 million shares (65.6% of paid-up capital).

On behalf of the Board, I express our appreciation to our customers and shareholders for their continuing loyal support and confidence and to all our employees for their commitment and hard work that would continue to drive the business towards growth in coming years.

Finally, we also gratefully acknowledge the guidance of our nation's wise leadership and the continuing support and co-operation received from the government ministries and organizations of Bahrain, most particularly the Central Bank of Bahrain and the Ministry of Industry, Commerce and Tourism.

AbdulRahman Yusuf Fakhro
Chairman
28 February 2021

BOARD OF DIRECTORS



AbdulRahman Yusuf Fakhro

Chairman of the Board and Member of the Audit Committee

Director since 12 November 1989 (Independent and Non-executive); has more than 56 years of extensive and diversified experience in business, trade, investment and insurance. Member of the Institute of Directors, London, 2016.

- Chairman of Yusif Bin Yusif Fakhro B.S.C. (c), Bahrain
- Partner at Yusif Fakhro Technical Services W.L.L., Bahrain
- Board Chairman and Member of the Audit Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain



Dr. AbdulRahman Ali Saif

Vice Chairman of the Board, Chairman of the Executive Committee and Vice Chairman of the Remuneration and Nomination Committee - Nominee of Bank of Bahrain and Kuwait B.S.C.

Director since 24 April 2016 (Executive in shareholder bank "BBK"); has more than 38 years of extensive and diversified experience in economics, finance, treasury operations, investment, corporate and international business; holds a Ph.D. in Economics from University of Leicester, UK, 1992; an MSc. in Economics from University of Lancaster, UK, 1986; a Post-graduate Diploma in Economics from University of Warwick, UK, 1985; a BSc in Economics from University of Poona, India, 1982. Member of the Institute of Directors, London, 2016.

- Group Chief Executive – Bank of Bahrain and Kuwait B.S.C., Bahrain
- Chairman of Credimax B.S.C. (c), Bahrain
- Vice Chairman of the Board, Chairman of the Executive Committee and Vice Chairman of the Remuneration and Nomination Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain
- Chairman of Aegila Capital Management Limited, London, UK



AbdulAziz Abdulla A.Aziz Al-Ahmed

Board Member, Chairman of the Remuneration and Nomination Committee, Vice Chairman of the Automotive Board and Member of the Executive Committee - Nominee of National Bank of Bahrain B.S.C

Director since 28 March 2011 (Executive in shareholder bank "NBB"); has more than 47 years of extensive and diversified experience in Management and Banking; fulfilled the requirements of The Gulf Executive Development Program at University of Virginia - Darden-USA, 2001 - 2002; attended numerous management and business-related courses held locally and internationally. Member of the Institute of Directors, London, 2016.

- Chief Executive, Strategic Accounts – National Bank of Bahrain B.S.C., Bahrain
- Board Member, Chairman of the Remuneration and Nomination Committee and Member of the Executive Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain
- Vice Chairman of the Automotive Board for National Motor Company W.L.L. (NMC), Tasheelat Automotive Company W.L.L. (TAC), Tasheelat Car Leasing Company W.L.L. (TCL), Bahrain; and Tasheelat for General Trading and Cars W.L.L. (TGTC), Erbil- Kurdistan, Republic of Iraq
- Member of the Board of Trustees – Primary Healthcare of Supreme Council of Health, Bahrain
- Board Member of Infonas W.L.L., Bahrain



Reyadh Yusuf Hasan Sater

Board Member, Managing Director, Chairman of the Automotive Board and Vice Chairman of the Executive Committee

Director since 18 March 2014 to 31 March 2020 (Executive in shareholder bank “BBK” then); subsequently elected as Director (Non-executive) effective from 31 March 2020; and was appointed as Managing Director of BCFC upon the Group Ex-CEO’s departure with effect from 28th October 2020; has more than 42 years of extensive and diversified experience in banking and auditing; holds an Executive Management Diploma from University of Bahrain, 1996; an MBA in Business Administration from University of Glamorgan, UK, 2001; CIA from the Institute of Internal Auditors, USA, 2002; fulfilled the requirements of The Gulf Executive Development Program at University of Virginia - Darden-USA, 2003. Member of the Institute of Directors, London, 2016.

- Managing Director of Bahrain Commercial Facilities Company B.S.C.
- Board Member and Vice Chairman of the Executive Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain
- Chairman of the Automotive Board for National Motor Company W.L.L. (NMC), Tasheelat Automotive Company W.L.L. (TAC), Tasheelat Car Leasing Company W.L.L. (TCL), Bahrain; and Tasheelat for General Trading and Cars W.L.L. (TGTC), Erbil- Kurdistan, Republic of Iraq
- Chairman of Tasheelat Insurance Services Company W.L.L. (TISCO), Bahrain
- Director of Tasheelat Real Estate Services Company W.L.L. (TRESKO), Bahrain
- Chairman of the Executive Committee of National Motor Company W.L.L. (NMC), Bahrain
- Chairman of the Executive Committee of Tasheelat for General Trading and Cars W.L.L. (TGTC), Erbil – Kurdistan, Republic of Iraq
- Chairman of the Executive Committee of Tasheelat Automotive Company W.L.L. (TAC), Bahrain
- Chairman of the Executive Committee of Tasheelat Car Leasing Company W.L.L. (TCL), Bahrain



Ebrahim Abdulla Buhindi

Board Member, Member of the Remuneration and Nomination Committee and Member of the Automotive Board

Director from 15 March 1988 to July 2004 (Executive in shareholder bank “BBK” then); subsequently reappointed as Director since March 2007 (Independent and Non-executive); has more than 45 years of extensive and diversified experience in banking; holds an MBA in Management Consultancy from Sheffield Hallam University, UK, 1999. Member of the Institute of Directors, London, 2016.

- Board Member and Member of the Remuneration and Nomination Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain
- Member of the Automotive Board for National Motor Company W.L.L. (NMC), Tasheelat Automotive Company W.L.L. (TAC), Tasheelat Car Leasing Company W.L.L. (TCL), Bahrain; and Tasheelat for General Trading and Cars W.L.L. (TGTC), Erbil- Kurdistan, Republic of Iraq



Nader Karim Al-Maskati

Board Member and Chairman of the Audit Committee

Director since 31 March 2020 (Independent and Non-executive); a professional banker who has more than 38 years of extensive and diversified experience in banking, financial services, investment, business, trade, audit and risk management; fulfilled the requirements of The Executive Management Certificate – University of Virginia – Darden Business School, USA, 2001; holds a Master’s Degree in Business Administration (MBA in Finance) from University of Bahrain, 1992; holds a Certificate in Operations and Credit - Citi Bank Training Centre, Greece, 1983; a Bachelor’s Degree of Science (BSc) in Economics – Cairo University, Egypt, 1978; and a Post- Graduate Diploma in Marketing- University of Bahrain, 1990. Member of the Institute of Directors, London, 2020.

- Board member and Chairman of the Audit Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain
- Board Member and Member of the Executive Committee of the Future Generation Reserve, Ministry of Finance and National Economy, Bahrain
- Board Member and Chairman of the Executive Committee of Bahrain Aluminium Extrusion Company B.S.C. (c), (BALEXCO), Bahrain

BOARD OF DIRECTORS

(Continued)



Abdulla Mohamed Al-Mahmood

Board Member and Member of the Corporate Governance, Risk and Compliance Committee - Nominee of Social Insurance Organization, Bahrain

Director from 18 March 2014 (Non-executive); has more than 32 years of extensive and diversified experience in information technology, human resources and administration, accounting and finance, benefits and customer services; holds a Diploma in Actuarial Science from Mohanna Foundation, Cyprus, 1998; an MSc in Management Technology from Arabian Gulf University, Bahrain, 1997; BSc in Statistics from Kuwait University, Kuwait, 1988. Member of the Institute of Directors, London, 2016.

- Executive Director of Customer Service Department – Social Insurance Organisation (SIO), Bahrain
- Board Member and Member of the Corporate Governance, Risk and Compliance Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain



Mohamed Abdulla Isa

Board Member, Chairman of the Corporate Governance, Risk and Compliance Committee, Vice Chairman of the Audit Committee and Member of the Automotive Board - Nominee of Bank of Bahrain and Kuwait B.S.C.

Director since 31 March 2020 (Executive in shareholder bank “BBK”); has more than 28 years of extensive and diversified experience in finance, treasury operations, financial accounting and management accounting. University of Bahrain Graduate 1992. He is a Certified Public Accountant (CPA), State of Delaware - USA, 2000, and member of American Institute of Certified Public Accountant. He has fulfilled the requirements of The Gulf Executive Development Program at University of Virginia – Darden, USA, 2007. Member of the Institute of Directors, London, 2020.

- Group Chief Financial Officer, Financial Planning and Control - Bank of Bahrain and Kuwait B.S.C., Bahrain
- Board Member and Chairman of the Remuneration and Nomination, SICO Bank, Bahrain
- Board Member, Chairman of the Corporate Governance, Risk and Compliance Committee and Vice Chairman of the Audit Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain
- Member of the Automotive Board for National Motor Company W.L.L. (NMC), Tasheelat Automotive Company W.L.L. (TAC), Tasheelat Car Leasing Company W.L.L. (TCL), Bahrain; and Tasheelat for General Trading and Cars W.L.L. (TGTC), Erbil- Kurdistan, Republic of Iraq
- Board Member of the Deposit and Unrestricted Investment Accounts Protection Scheme, The Central Bank of Bahrain, Bahrain



Yusuf Saleh Sultan Khalaf

Board Member and Vice Chairman of the Corporate Governance, Risk and Compliance Committee

Director since April 2018 (Independent and Non-executive); served as chief executive officer of banks; has more than 40 years of experience in the banking and financial services sector; a member of the Association of Chartered Certified Accountants (ACCA) since 1980; and holds a Higher National Diploma in Business Studies from Salford College of Technology, UK. Member of the Institute of Directors, London, 2018.

- Board Member and Vice Chairman of the Corporate Governance, Risk and Compliance Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain



**Mohamed Jihad Bukamal,
CFA**

Board Member, Member of
the Executive Committee and
Member of the Automotive Board
- Nominee of Social Insurance
Organization, Bahrain

Director from 25 December 2018 (Non-executive); has more than 12 years of extensive and diversified experience in Investment Management and Corporate Finance; holds a BA (Honours) in International Business from Leeds Metropolitan University, 2008. Member of the Institute of Directors, London, 2019. Holds the Investment Representative Certificate (Series 7), 2011. Mohamed is a Chartered Financial Analyst.

- Head of Public Investments at Osool Asset Management Company B.S.C.(c) (Osool), a subsidiary of SIO, Bahrain
- Board Member and Chairman of the Executive Committee of Delmon Poultry B.S.C., Bahrain
- Board Member in Bukamal Holdings Co. B.S.C (c)
- Board Member and Chairman of the Audit Committee of Bahrain Livestock Company B.S.C (c), Bahrain,
- Board Member and Member of the Executive Committee of Bahrain Commercial Facilities Company B.S.C. (BCFC), Bahrain
- Member of the Automotive Board for National Motor Company W.L.L. (NMC), Tasheelat Automotive Company W.L.L. (TAC), Tasheelat Car Leasing Company W.L.L. (TCL), Bahrain; and Tasheelat for General Trading and Cars W.L.L. (TGTC), Erbil- Kurdistan, Republic of Iraq



**Sayed Jalal Jaafar Al-
Mousawi**

Vice President - Board Secretary
- Bahrain Commercial Facilities
Company B.S.C.

Joined on 02 May 2007; has more than 20 years of accumulated and diversified experience in providing professional and administrative support to the General Assemblies, Boards, Board Committees and Members; and assuming various corporate governance responsibilities and other relevant issues at Group level; managing the overall affairs and administration of Group Board Secretariat as a qualified company secretary; well-versed in law, compliance, corporate governance, specialised translations, public and media relations, legal drafting, journalistic, specific and general purpose writings; holds a BSc in Law from Kingdom University, 2019; holds a BA in English Literature and Translation from University of Bahrain, 2002; and attended a number of courses in accounting, corporate governance, anti-money laundering and information security. An associate of the GCC Board Directors Institute, 2020.

CORPORATE GOVERNANCE

Bahrain Commercial Facilities Company BSC is committed to best practices of corporate governance in line with legal and regulatory requirements. Maintenance of high standards in corporate governance is an intrinsic part of the Company's pursuit of its business activities. These guidelines cover the high-level controls aspects of corporate governance of the Company. They highlight the areas with which the Company complies in relation to the corporate governance and disclosure requirements, particularly in compliance with the approved Corporate Governance Code Principles of the Ministry of Industry, Commerce and Tourism and the updated regulatory requirements and in particular the High-Level Controls Modules (HC) of the Central Bank of Bahrain (CBB).

A. Shareholder Information

Details of the Company's capital, shareholders and distribution of equity shares are disclosed under Note 15 to the Consolidated Financial Statements for the year ended 31 December 2020.

B. Board of Directors Information

The Board is constituted of ten directors, divided into independent, non-executive and executive members. The members are appointed and elected for a three-year term and terminated as per the Company's Memorandum and Articles of Association and the Board of Directors Charter. The Board represents a mix of high-caliber professional skills and expertise. An executive director refers to any director, who sits on board, without executive responsibilities in the Company, and represents a shareholder with a controlling interest in the Company, while directors who are nominees of a governmental body are considered non-executive. Any newly appointed/elected director undergoes a comprehensive, formal and tailored induction to ensure the director's fiduciary responsibilities are well understood and appreciated. In this regard, it is worth mentioning that training of the Board Members, as approved persons holding controlled functions in the Company, has always been at the forefront of the responsibilities of the Company, which ensures proper Continuous Professional Development ("CPD") Training is extended to all Directors as per the CBB Training and Competency Module. To fulfill some of its responsibilities, the Board has in place an Executive Committee, a Board Audit Committee, a Remuneration and Nomination Committee and a Corporate Governance, Risk and Compliance Committee, whose compositions consist of members

with adequate professional background and experience. The Board annually reviews its own composition and Charter and conducts an evaluation of its performance, the performances and contributions of all Committees vis-à-vis their respective charters and the performance, effectiveness and contribution of each board member. The performance appraisals are in the form of written forms or reports made at the last scheduled meeting of the calendar year. The final performance appraisal report is recommended by the Remuneration and Nomination Committee and approved by the BCFC Board of Directors at the first meeting of the calendar year where the Company's year-end results are approved for publication.

The Board is responsible for the preparation and fair representation of the consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal controls as the Board determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

The Board of Directors of Bahrain Commercial Facilities Company BSC exercises their individual and collective business judgment objectively, transparently and in good faith in what they reasonably believe to be in the best interest of the Company, its shareholders and stakeholders. The Board of Directors oversees the process of disclosure and communications to internal and external stakeholders. The Board of Directors ensures that disclosure is fair, transparent, and comprehensive; and reflects the character of the Company and the nature and complexity of risks inherent in the business activities of the Company. The Board of Directors and senior management oversee and ensure that information and cyber security controls are periodically evaluated for adequacy.

In compliance with the local statutory requirements, the Board of Directors oversees the exercise of corporate powers and ensures that the Company's business and affairs are well managed to meet its stated goals and objectives. Maintenance of the highest standards of corporate conduct, including compliance

with applicable laws, regulations, business and ethical standards, receives considerable attention by the Board of Directors.

The types of material transactions that require the Board of Directors approval cover a wide area ranging from credit approvals, approval of policies, strategies, donations to signing and investment authorities.

The Company strives to promote the highest standard of professional ethical norms and values towards its stakeholders (i.e. customers, employees, regulators and the community). The Board has approved a Code of Conduct that applies to the Directors and another one dedicated for the Executive Management and staff that includes “whistle-blowing” procedures. It is in the best interest of the Company and shareholders to bind all the concerned to the highest standards of

professionalism and due diligence in discharging their duties. The codes include areas pertaining to conflict of interest, related parties' transactions, obligations of integrity and loyalty, confidentiality and the responsibilities of all those concerned to adhere to best practices and high standards in ethical norms and values.

Furthermore, directors as approved persons abide by their fiduciary duties of care and owe loyalty not to use property of the Company for their personal needs as though it was their own property, not to disclose confidential information or use it for their personal profit, not to take business opportunities for themselves that constitute direct and material conflicts of interest, not to compete in business with the Company; and to serve the Company's interest in any transaction with a company in which they have personal interests.

In compliance with the regulatory requirements, below is the number of shares held by the Company's directors, in their personal capacity as approved persons, and the connected persons as at 31st December 2020 as follows:

Directors *	Type of Shares	31 December 2020	31 December 2019
AbdulRahman Yusuf Fakhro	Ordinary	801,718	764,218
Dr. AbdulRahman Ali Saif	Ordinary	Nil	Nil
Reyadh Yusuf Hasan Sater	Ordinary	Nil	Nil
Nader Karim Al-Maskati	Ordinary	Nil	Nil
Ebrahim Abdulla Buhindi	Ordinary	Nil	Nil
AbdulAziz Abdulla Al-Ahmed	Ordinary	Nil	Nil
Abdulla Mohamed Al-Mahmood	Ordinary	Nil	Nil
Mohamed Abdulla Isa	Ordinary	Nil	Nil
Mohamed Jihad Hasan Bukamal	Ordinary	Nil	Nil
Yusuf Saleh Khalaf	Ordinary	Nil	Nil

* The Board of Directors and their connected persons, with the exception of Mr. AbdulRahman Yusuf Fakhro, did not trade in the shares of the Company during the financial year ended 31st December 2020.

Annual confirmations regarding the profiles, directorships, conflicts and personal interests of the Board of Directors (as defined in the following page) are sought from the Board of Directors. The process of declaration of interests takes place on an annual basis and as part of the public disclosure requirements in the Company's Annual Report. The Board Secretary writes to all the Directors, requesting them to confirm and/or update their existing directorships and profiles. Upon receiving their responses, the profiles, directorships, conflicts and personal interests of the Board of Directors are disclosed in the annual report at the end of each financial year. Similar confirmations and declarations are also applied at the time of election and nomination of a new director, when candidates fill in and submit the CBB Forms together with their declarations of their interest in other enterprises and these declarations are

CORPORATE GOVERNANCE

(Continued)

refreshed thereafter with necessary information on an annual and regular basis to fully adhere to the applicable CBB rulebook provisions.

The Board of Directors meets at least four times in each financial year upon the summons of the Chairman of the Board or his Deputy (in case of absence or disability) or at least two of its

members. A quorum shall be attained if one half plus one of the members are present. In 2020, the Board of Directors convened four ordinary meetings and eleven unscheduled meetings. The meetings were attended as follows:

	13 Jan.	18 Feb.	26 Feb.	22 Mar.	21 Apr.	7 Jun.	23 Jun.	7 Jul.	28 Jul.	12 Aug.	20 Oct.	27 Oct.	11 Nov.	02 Dec.	22 Dec.	Total
Board of Directors	<8>	<9>		<10>					<11>							
AbdulRahman Yusuf Fakhro, Chairman	√	√	√	√	√	√	√	√	√	√	√	√	√	√	√	14
Dr. AbdulRahman Ali Saif, Vice Chairman <1>	√	√	√	Virtual	By phone	√	√	√	√	Virtual	√	√	√	√	√	15
Reyadh Yusuf Hasan Sater, Director <2>	√	√	√	Virtual	√	√	√	√	√	√	√	√	√	√	√	15
Nader Karim Al-Maskati, Director <3>					√	Virtual	√	√	√	√	Virtual	Virtual	Virtual	Virtual	Virtual	11
Ebrahim Abdulla Buhindi, Director	√	√	√	√	√	√	√	√	√	√	√	√	√	√	√	15
AbdulAziz Abdulla Al-Ahmed, Director	√	√	√	√	√	√	√	√	√	√	√	√	√	√	√	15
Abdulla Mohamed Al-Mahmood, Director	√	√	√	√	Virtual	√	√	√	√	√	√	√	√	√	√	15
Mohamed Abdulla Isa, Director <4>					Virtual	√	√	√	√	Virtual	√	√	Virtual	√	√	11
Mohamed Jihad Hasan Bukamal, Director	√	√	√	Virtual	Virtual	√	√	√	√	√	√	√	√	√	√	15
Yusuf Saleh Khalaf, Director <5>	√	√	√	√		Virtual	√	√	√	√	Virtual	Virtual	√	√	√	14
Khalid Mohammed Ali Mattar, Director <6>	√	√	√	√	X											4
Sayed AbdulGhani Hamza Qarooni, Director <7>	√	√	√	X												3

1. Elected as Vice Chairman effective from 21 April 2020.
2. Elected as non-executive Director following his retirement from Bank of Bahrain and Kuwait B.S.C. at the AGM effective from 31 March 2020.
3. Elected as director at the AGM effective from 31 March 2020.
4. Appointed as director, representing Bank of Bahrain and Kuwait B.S.C., at the AGM effective from 31 March 2020.
5. Joined the Board in place of resigned Board Member Mr. Khalid Mattar.
6. Resigned from the Board of Directors effective from 28 April 2020.
7. Retired from the Board of Directors effective from 31 March 2020.
8. To consider a strategic investment initiative.
9. To discuss the Company's recommendation for 2019 net profit appropriations and other items on the agenda.
10. To discuss and agree on the general guidance as far as the impacts and repercussions of the CBB's instructions to postpone payment of loan installments for six months on BCFC and its subsidiaries.
11. To discuss ECL and Modification Loss, unclaimed dividends and other agenda items.

Additionally, where there is a potential for conflict of interest, or there is a need for impartiality in relation to a subject or proposed transaction where a conflict of interest exists, the Board shall form ad hoc Board sub-committees, comprising of a sufficient number of non-banking Board members capable of exercising independent and objective

judgment. This is to ensure that the Board members discharge their duties with a high degree of integrity and loyalty, taking into account applicable laws, codes and regulations. Therefore, in order to avoid conflicts of interest and on the sideline of an unscheduled meeting, the Board, excluding the nominees of the shareholder banks, met on an ad hoc basis to review and approve proposals for a syndicated loan and a term loan in 2020. The meeting was attended as follows:

Board Sub-committee	
(To consider proposals for a syndicated loan and a term loan)	2 December
AbdulRahman Yusuf Fakhro, Chairman	√
Reyadh Yusuf Hasan Sater, Director	√
Nader Karim Al-Maskati, Director	Virtual
Ebrahim Abdulla Buhindi, Director	√
Abdulla Mohamed Al-Mahmood, Director	√
Mohamed Jihad Hasan Bukamal, Director	√
Yusuf Saleh Khalaf, Director	√

Furthermore, on 21 April 2020, the Board also formed a Board ad hoc committee to consider and formulate an internal policy governing

capital projects. The Board ad hoc committee met four times and the meetings were attended as follows:

Board Sub-committee (To consider an internal policy)	28 April	5 May	14 May	9 July
Nader Karim Al-Maskati, Chairman	Virtual	Virtual	Virtual	Virtual
Mohamed Abdulla Isa, Member	Virtual	Virtual	Virtual	Virtual
Mohamed Jihad Hasan Bukamal, Member	Virtual	Virtual	Virtual	✓

C. Key Persons Dealing Policy

The Company has in place a Key Persons Dealing Policy to ensure that insiders are fully aware of the regulatory requirements regarding dealing with BCFC shares, with the objective of preventing abuse of inside information. A Key Person is defined as a natural person or a juristic person that possesses or has access to

price-sensitive information, from time to time, by nature of their duties performed. Key persons are Board of Directors, Senior Management and other persons or third parties as decided by the Company's Board. The Group's Head of Compliance maintains at all times an updated Register of Key Persons and makes immediate notification to Bahrain Bourse of their dealings in the Company's shares.

D. Board of Directors Committees

1. Executive Committee

In accordance with Article (19) of the Company's Articles of Association and Article (1.6) Paragraph (1) of the Board of Directors Charter, the Executive Committee is delegated with a defined scope of duties and authorities in relation to Bahrain Credit, TRESKO and TISCO and to review and make recommendations to the whole Board on pre-defined matters as per the Executive Committee Charter.

The Committee is comprised of a minimum of three members, who are not members of the Board Audit Committee, appointed by the Board of Directors for a three-year term. At

least one member shall be independent. In accordance with its charter, the Executive Committee has the role of reviewing reports and activities, taking decisions on issues within its defined authorities and recommending to the Board of Directors on other issues that are above its authorities, where applicable. These responsibilities and authorities cover a wide area ranging from credit approvals, write-offs, strategy, business planning, donations, signing and investment authorities.

To ensure full discharge of duties, the Executive Committee shall convene its meetings regularly as required, but with a minimum of four meetings per annum. In 2020, the Executive Committee held six ordinary meetings. The meetings were attended as follows:

Committee Member	28 Jan.	19 May. <5>	30 Jun.	14 Sep.	21 Oct.	24 Nov.	Total
Dr. AbdulRahman Ali Saif, Chairman <1>		Virtual	✓	Virtual	✓	✓	5
Reyadh Yusuf Hasan Sater, Vice Chairman	✓	✓	✓	Virtual	✓	✓	6
AbdulAziz Abdulla Al-Ahmed, Member <2>		✓	✓	Virtual	✓	✓	5
Mohamed Jihad Hasan Bukamal, Member	✓	Virtual	✓	Virtual	✓	✓	6
Khalid Mohammed Ali Mattar, Chairman <3>	By phone						1
Sayed AbdulGhani Hamza Qarooni, Member <4>	✓						1

1. Appointed as Executive Committee Chairman effective from 21 April 2020.

2. Appointed as Executive Committee Member effective from 21 April 2020.

3. Quit as Chairman following his resignation from the Board of Directors effective from 28 April 2020.

4. Quit as member following his retirement from the Board of Directors effective from 31 March 2020.

5. Board Chairman attended the meeting as invitee to discuss and approve the Company's annual donations.

CORPORATE GOVERNANCE (Continued)

2. Board Audit Committee

The Board Audit Committee assists the Board of Directors in overseeing the responsibilities for the financial reporting process, the system of internal control and audit process. Consistent with this function, the Committee encourages continuous improvement of, and fosters adherence to, the Company's policies, procedures and sound practices at all levels.

The Board Audit Committee consists of at least three members appointed by the Board of Directors for a three-year term. The majority of the Committee members, including the Chairman, will be independent directors under the criteria stated in the Corporate Governance Code. All the members are financially literate and independent of the management and free of any business or other relationships (including, without limitations, day to day involvement in

the management of the business) which could interfere with the exercise of their independent judgment. The Committee directs the role and assesses the performance of the Internal Audit Department.

The Board Audit Committee has the authority to conduct or authorize investigations into any matters within its scope of responsibility and has full access to all information required to discharge its functions.

The Committee shall hold a minimum of four meetings a year, with authority to convene additional meetings, as circumstances require. On each occasion, the Board Audit Committee will meet on a quarterly basis with the External Auditors in the presence of members of management of the parent company and its subsidiaries, Internal Auditors or others, as necessary. During 2020, the Board Audit Committee held seven ordinary meetings and six unscheduled meetings. The meetings were attended as follows:

Committee Member	09 Feb.	16 Feb.	26 Feb.	28 May.	17 Jun.	18 Jun.	23 Jul.	09 Aug.	21 Sep.	11 Oct.	04 Nov.	17 Nov.	09 Dec.	Total
Nader Karim Al-Maskati, Chairman <1>				✓	✓	✓	✓	Virtual	Virtual	Virtual	✓	✓	✓	10
Mohamed Abdulla Isa, Vice Chairman <2>				Virtual	✓	✓	Virtual	Virtual	Virtual	Virtual	✓	Virtual	Virtual	10
AbdulRahman Yusuf Fakhro, Member <3>				✓	✓	✓	✓	Virtual	Virtual	Virtual	✓	✓	✓	10
Ebrahim Abdulla Buhindi, Chairman	✓	✓	✓											3
Abdulla Mohamed Al-Mahmood, Vice Chairman	✓	✓	✓											3
Yusuf Saleh Khalaf, Member	✓	✓	✓											3

1. Appointed as Audit Committee Chairman effective from 21 April 2020.

2. Appointed as Audit Committee member on 21 April 2020 and subsequently elected as Vice Chairman effective from 28 May 2020.

3. Appointed as member effective from 21 April 2020.

Additionally, the Chief Executive Officer and Group Head of Finance shall certify in writing to the Audit Committee and the Board as a whole the Company's interim and annual financial information / statements.

3. Remuneration and Nomination Committee

Comprised of at least three directors, appointed by the Board for a three-year term, the Remuneration and Nomination Committee provides advice and makes recommendations to the Board on matters related to the nomination and appointment of Directors, memberships to all Committees of the Board, Directors to the Boards and Executive Committees of the Company's subsidiaries, the Chief Executive Officer and controlled functions under Bahrain Credit, the General Managers of all the subsidiaries of the Group and the Secretary to the Board.

The Committee reviews and makes recommendations to the Board on all matters of remuneration and compensation of Directors and the remuneration of the Chief Executive Officer, General Managers of the subsidiaries and the Secretary to the Board, the bonus, share option, redundancy and termination payment policies of the Company. The Committee assesses the roles of the Chief Executive Officer, all the General Managers of the subsidiaries, and Secretary to the Board. Moreover, the Committee reviews and approves the salary and bonus payments for the CEO's Direct Reports. The Committee also ensures that failure is not rewarded and that the duty to mitigate loss is fully recognized. Additionally, the Committee determines the policy for the disclosure of Directors and Executive Management's remuneration.

The Committee shall meet as necessary to ensure full discharge of duties based upon a request of the Chairman, Vice-Chairman or the Chief Executive Officer. The Committee

shall convene not less than two meetings each year. The Remuneration and Nomination Committee convened three ordinary meetings and five unscheduled meetings during 2020. The meetings were attended as follows:

Committee Member	27 Jan.	18 Feb.	26 Feb.	16 Mar. <6>	10 May.	20 Sep.	8 Nov. <7>	21 Dec.	Total
AbdulAziz Abdulla Al-Ahmed, Chairman <1>	✓	✓	✓	✓		Virtual	✓	✓	7
Dr. AbdulRahman Ali Saif, Vice Chairman <2>					✓	Virtual	✓	✓	4
Ebrahim Abdulla Buhindi, Member <3>						Virtual	✓	✓	3
AbdulRahman Yusuf Fakhro, Chairman <4>	✓	✓	✓	✓	✓				5
Abdulla Mohamed Al-Mahmood, Member <5>	✓	✓	✓	✓	Virtual				5

1. Appointed as Remuneration and Nomination Committee Chairman effective from 17 July 2020.
2. Appointed as member on 21 April 2020 and subsequently elected as Vice Chairman effective from 10 May 2020.
3. Appointed as member in place of his predecessor Mr. AbdulRahman Yusuf Fakhro effective from 17 July 2020.
4. Appointed as Remuneration and Nomination Committee Chairman on 21 April 2020 and was replaced by AbdulAziz Abdulla Al-Ahmed effective from 17 July 2020.
5. Appointed as member on 21 April 2020 before being relocated to the CGRC Committee effective from 7 July 2020.
6. To review and recommend applications for the nomination for membership of the Board of Directors.
7. To discuss the appointment of a new CEO following the resignation of the Ex-CEO.

4. Corporate Governance, Risk and Compliance Committee

In accordance with Article (19) of the Company's Articles of Association, and with the objective of assisting the Board of Directors in fulfilling its responsibilities and duties, the Corporate Governance, Risk and Compliance Committee is delegated with defined scope of roles and authorities related to corporate governance matters, review of policies and procedures and the process for monitoring compliance with laws and regulations and the Company's code of conduct.

The Committee is comprised of a minimum of three members appointed by the Board for a three-year term. The majority of the Committee members, including the Chairman, will be independent directors under the criteria stated in the Corporate Governance Code. However, the Committee's composition is partially compliant with this guidance as it currently has in place one independent member, one non-executive member and one executive member. The latter represents a major shareholder and chairs the Committee based on the CBB's approval.

The Committee directs the role and assesses the performance of the Risk Management, Compliance and Anti-Money Laundering departments and is responsible for developing and recommending to the Board Corporate Governance guidelines and the Company's risk management framework. reviewing those guidelines at least once a year in compliance with the regulatory requirements. The Committee reviews and recommends any amendments to the Company's policies after balancing risks management, rewards, practical efficiencies and compliance with regulatory rules if applicable. The Committee reviews and recommends any amendments to the Company's Memorandum and Articles of Association in consultation with a legal counsel.

The Committee is authorized by the Board to seek appropriate professional advice inside and outside of the Company as and when it considers this necessary at the Company's expense.

To ensure full discharge of duties, the Committee shall convene its meetings regularly as required, but with a minimum of four meetings per annum. During 2020, the Corporate Governance, Risk and Compliance Committee held four ordinary meetings. The meetings were attended as follows:

Committee Member	2 Jun.	20 Jul.	19 Oct.	3 Dec.	Total
Mohamed Abdulla Isa, Chairman <1>	Virtual	✓	Virtual	Virtual	4
Yusuf Saleh Khalaf, Vice Chairman <2>	Virtual	Virtual	Virtual	✓	4
Abdulla Mohamed Al-Mahmood, Member <3>		✓	Virtual	✓	3
Reyadh Yusuf Hasan Sater, Chairman <4>	✓				1

1. Appointed as CGRC Committee Chairman in place of Mr. Reyadh Yusuf Hasan Sater effective from 7 July 2020.
2. Appointed as member on 21 April 2020 and subsequently elected as Vice Chairman effective from 2 June 2020.
3. Appointed as member effective from 7 July 2020.
4. Appointed as CGRC Committee Chairman on 21 April 2020 and was replaced by Mr. Mohamed Abdulla Isa effective from 7 July 2020.

CORPORATE GOVERNANCE (Continued)

E. Risk Management, Compliance and Anti-Money Laundering

Bahrain Commercial Facilities Company BSC is fully aware of its responsibilities in observing all regulatory provisions and best international practices in relation to its functioning. It is committed to complying with international best practices on risk management, compliance and anti-money laundering as reflected by the regulatory requirements of the Central Bank of Bahrain.

The Company has a Head of Compliance and Money Laundering Reporting Officer (MLRO) and a Head of Risk Management. These functions are independent of business lines and the day-to-day running of the various business areas and are separate from the Internal Audit function.

In addition, the Head of Compliance and Money Laundering Reporting Officer and the Head of Risk Management report administratively to the Chief Executive Officer and directly to the CGRC Committee and has full access to the Board of Directors.

The Company has in place clear strategies and frameworks for both risk management and compliance to identify and monitor risks, compliance risks and put right controls on a regular basis. The Company also retains an approved Compliance and Anti-Money Laundering Policies, which contain Customer Due Diligence measures, procedures for identifying and reporting suspicious transactions, an annual awareness programme for staff training, record keeping requirements and documentation. The Internal Audit Department and External Auditors regularly carry out an independent review of Anti Money Laundering controls for the attention of the Central Bank of Bahrain.

F. Management Committees:

1. The Assets and Liabilities Committee ("ALCO") shall be comprised of at least three members appointed by the Chief Executive Officer who will also designate a chairman. The Head of Compliance and Money Laundering Reporting Officer (MLRO), the Head of Risk Management, and Head of internal audit

shall attend ALCO meetings as non-voting members. ALCO is mandated to fulfill oversight responsibilities for the Group with regard to (1) asset and liability management; (2) capital planning; (3) liquidity adequacy; and (4) contingency planning with respect to the foregoing. It is also mandated to fix and review the overall portfolio yield, periodically review the provisioning and write off policies, reviews and take appropriate action with regard to the CBB consultation papers, guidelines and new rules and follow up on all matters reported in regulatory inspection reports, review and approve rates, administration charges, business terms, and acceptance criteria of existing and new loan products. ALCO shall meet at least once a Quarter or more frequently as circumstances dictate. A resolution is deemed passed if more than half the members present at the meeting vote for such a resolution. The Management Secretary will take minutes of ALCO meetings. The Committee periodically reviews its own composition and Charter and conducts an evaluation of its performance and the performances of its members.

2. The Credit Committee is set up with the objective of overseeing all aspects of credit exposures within its limits or above so as to ensure that proper due diligence is established before sanctioning any credit exposure and that credit risk arising from a credit exposure is closely monitored throughout the tenor. To fulfill this objective, the Credit Committee is delegated with a defined scope of responsibilities and authorities. To ensure that the Credit Committee possesses the right skills and expertise to professionally discharge its responsibilities, membership to this Committee is not appointed based on seniority but exclusively based on the skills of the appointed member. The credit approval authorities of the Credit Committee are arranged into two tiers, each of which is delegated with a definite credit authority level. The members of Tier 1 and Tier 2 of the Credit Committee are appointed by the BCFC Board upon the recommendation of the Chief Executive Officer.

3. The Risk Management Committee is an integral part of the Company's strategic directions to drive efforts of enhancing the risk management culture and to provide oversight across the company for all categories of risk in order to ensure that proper practices are in place to manage priority risks for Bahrain Credit, TISCO and TRESKO. The main responsibilities of the Committee are to institutionalize the good practices of risk management culture across all the levels of the Companies, oversee all the Companies' efforts, decision and actions that will have implication on the Companies' risk management culture, align the Companies' business objectives with the sound practices of risk management as per the CBB guidelines and rules, and to review departmental compliance with risk management framework. The committee shall meet at least quarterly or more frequently as circumstances dictate.

G. Remuneration Policy

a. Remuneration Policy in the Company:

The Company has in place a remuneration policy that is in compliance with the CBB guidelines and rules on the remuneration of Directors and senior executives.

b. Board Remuneration:

The Company's remuneration practices are aligned with the guidelines and rules of the CBB High-Level Controls, HC-5 Remuneration of Approved Person and Material Risk Takers duly prescribed under Volume 1: Conventional Banks.

The Company has in place policies and guidelines for the attendance and sitting fees payable to all the Directors in consideration of attending one or more of Board and Committee meetings in a financial year. The Policy reflects the Company's commitment to best practices of corporate governance in line with the legal and regulatory requirements and is intended to remunerate its Board and Committee members fairly and responsibly. The Policy ensures that the remuneration of Board and Committee members are sufficient to attract, retain and motivate persons of the quality and desired competencies needed to run the Company successfully.

The Remuneration Policy of the Company applies to all the Boards of Directors of the Parent Company, its Committees, the Boards of its Subsidiaries and any other Committee of subsidiaries formed from time to time.

The structure and level of the compensation for the Board and Committee Members are as follows:

- A fixed amount representing an annual remuneration fee approved by the Shareholders at the AGM; and
- Attendance fees payable to members attending different Board-related committees' meetings.

c. CEO and Management Remuneration:

The performance and remuneration of the CEO is reviewed by the Remuneration and Nomination Committee and approved by the Board. The remuneration of the Chief

Executive Officer's direct reports is reviewed and approved by the Remuneration and Nomination Committee. Furthermore, the Board takes into consideration the following dimensions to remunerate the CEO:

1. The bonus is discretionary and decided by the Board depending on the profitability of the Company, i.e. the bottom line not the top line.
2. The strength of internal controls and risk management practices.
3. Lending growth in each product.
4. Meeting the funding requirements needed to ensure the growth of the Company
5. Quality of loan portfolio and levels of non-performing loans.
6. Meeting agreed upon strategic objectives both financial and non-financial objectives.

H. Related Party Policy

The Company has in place a policy which is set out to define the related parties, related transactions and how the Company discloses information related to conflict of interest, loans and credit facilities. The policy applies to the directors, key management personnel and staff. It also covers within its scope the credit facilities granted to, purchases made from, joint ventures and business agreements.

I. Controllers

The Company shall obtain prior approval from the CBB in respect of any changes in the Company's controllers as defined by the CBB's guidelines.

J. Communication Strategy

The Company has a clear policy in relation to communication with its stakeholders, shareholders, and employees, customers, government bodies, regulators and society and has approved Corporate Communication Policy Guidelines. Shareholders are invited by the Chairman of the Board to attend the Annual General Meeting in the presence of the Chairman and other directors including the Executive Committee Chairman, the Audit Committee Chairman, the Remuneration and Nomination Chairman, Corporate Governance, Risk and Compliance Committee Chairman, the Chairmen of subsidiaries' boards and the External Auditors, who are available to answer any questions raised by shareholders or media representatives with regard to the operations and performance of the Company. Additionally, the Company is cognizant and fully aware of its regulatory and statutory obligations regarding dissemination of information to its stakeholders. Without prejudice to the

CORPORATE GOVERNANCE (Continued)

disclosure standards, guidelines on key persons and other requirements of the relevant statutory bodies, financial and non-financial corporate information is provided by the Company on all events that merit announcement, either on its website: www.bahraincredit.com.bh or through local newspapers or other means of communication. The financials and annual reports of the Company; the Charters of the Board and its Committees are made available on the Company's website. The website features a specific section that is related to investors' and shareholders' relations in general and describes shareholders' rights to participate and vote at each shareholders' meeting that include documents relating to meetings with full text of notices and minutes. Internally, electronic mail and departmental portals are used for communicating with the Company's staff on general matters and sharing information of common interest and concern. At Board level, there is an easy-to-use electronic web-based portal that is aimed at automating all the Board work and providing Board Members with secure, real-time access to the Board's and Committees' materials and archive.

K. Approved Persons Policy

The Company adheres to all the CBB requirements regarding the "approved persons" "fit and proper" conditions. Approval of the CBB is obtained prior to the appointment for controlled functions. Controlled functions (i.e Approved Persons) are those of:

1. Board Member
2. Chief Executive Officer or General Manager;
3. Head of Function;
4. Compliance Officer; and
5. Money Laundering Reporting Officer of Bahrain Credit.

a. Employment of Relatives

The Company has in place a board approved policy on the employment of relatives of approved persons that are embedded in various policies. The Chief Executive Officer of the Company shall disclose to the Board of Directors, on an annual basis, relatives of any approved persons occupying controlled functions within the Company, if any.

L. Business Plans

The strategic planning exercise for the Company is conducted every three years. Operating plans are created on an annual basis. The strategic plan is approved by the BCFC Board and the operating plans are reviewed by the Executive Committee/ subsidiary Boards and approved by the BCFC Board.

M. Code of Conduct

BCFC strives to promote the highest standard of professional ethical norms and values towards its stakeholders (i.e. customers, employees, regulators and the community). Such ethical values include but are not limited to:

1. Observing high standards of integrity and fair dealing, honesty in being truthful, and forthright in the dealing with customer and stakeholders.
2. Openness in creating transparency in the Company's operations.
3. Taking all reasonable steps to identify, and prevent or manage, conflicts of interest that could harm the interests of the customer.
4. Acting with due skill, care and diligence.
5. Observing in full any obligations of confidentiality, with respect to client information. This should not over-ride lawful disclosures.
6. Observing proper standards of market conduct and avoiding action that would generally be viewed as improper.
7. Taking reasonable care to safeguard the assets of customers.
8. Paying due regard to the legitimate interests of customers and communicating with them in a fair and transparent manner and, when dealing with customers who are entitled to rely on advice or discretionary decisions, taking reasonable care to ensure the suitability of such advice or decisions.
9. Committed to achieve customer excellence. Complaint handling procedures are in place and the results are continuously reviewed.
10. Maintaining an open and cooperative relationship with the CBB and other regulatory bodies and taking reasonable care to ensure that activities comply with all applicable laws and regulations.
11. Maintaining adequate resources, whether human, financial or otherwise, sufficient to run the business in an orderly manner.
12. Taking reasonable care to ensure that affairs are managed effectively and responsibly, with appropriate management, systems and controls in relation to the size and complexity of operations.
13. For the protection of all parties with whom the Company deal, written contracts and agreements should be provided to all parties involved.
14. BCFC should ensure that all approved persons submit their conflict of interest declarations on an annual basis. Further, the annual declarations by the approved person pertaining to

conflict of interest other than dealing in shares must be updated in the Code of Conduct.

N. Whistleblowing Policy

This Policy details the procedures for a whistleblower to escalate a complaint to the designated authority and procedures that are to be followed by the Audit Committee to ensure that a valid whistleblowing complaint is investigated properly, and action taken appropriately, while protecting the whistleblower from any adverse action due to their complaint.

O. Board Members

The Board and its members shall continually educate themselves as to the Company's business and corporate governance. At a minimum, they individually and collectively should:

1. Act with honesty, integrity and in good faith, with due diligence and care, with a view to the best interest of the Company and its shareholders and other stakeholders;
2. Act within the scope of their responsibilities and not participate in the day-to-day management of the Company;
3. Have a proper understanding of, and competence to deal with the affairs and products of the Company and devote sufficient time to their responsibilities; and
4. To independently assess and question the policies, processes and procedures of the Company, with the intent to identify and initiate management action on issues requiring improvement. (i.e. to act as checks and balances on management).

P. Maintenance of the Guidelines

The Board shall annually review, approve and amend, if it sees necessary as part of the regulatory requirements, its Corporate Governance Guidelines at the first scheduled meeting of the new calendar year.

Q. Financial Penalties

Any financial penalty resulted from violating any

of the CBB rules and regulations or as part of the rulebook shall be duly disclosed in the annual report in line with the regulatory requirements.

The Company didn't violate any CBB rules and regulations resulting into any penalties during 2020.

R. Disclosure of Write off

Any written-off exposures equal to or in excess of BHD 100,000 should be notified to the CBB as per the specified rules and regulations.

The Company didn't write off any exposure equal to or in excess of BD 100,000 during 2020.

S. Remuneration of Board Members, Senior Management and Fees Paid to External Auditors

The aggregate remuneration paid to the Board Members and senior management personnel are disclosed in Note 24 of the Financial Statements. KPMG was the Company's external auditors for the financial year ended 31 December 2020. Details of the audit fee paid to the auditors during the year 2020 as well as the details of non-audit services and fees paid are held at the Company's premises, which are available to eligible shareholders upon a specific request.

T. Others

1. Besides fulfilling the compliance/licensing requirements, the Company strives to adopt related best practice standards issued by the Central Bank of Bahrain, local and/or international organizations.
2. A summary of the guidelines shall be produced by the Board and incorporated in the Company's annual report.
3. The guidelines shall be available on request and placed on the Company's website.

EXECUTIVE MANAGEMENT



Reyadh Yusuf Hasan Sater

Board Member, Managing Director, Chairman of the Automotive Board and Vice Chairman of the Executive Committee

Mr. Sater was appointed as Managing Director of BCFC by the Board upon the departure of Ex Group CEO Dr. Adel Hubail with effect from 28th October 2020. Mr. Sater full profile is available in the Board of Directors section.



Vishal Purohit

Senior Vice President, Group Head of Finance - Bahrain Commercial Facilities Company B.S.C.

Joined on 16 September 2007; has more than 22 years of extensive and diversified experience in finance, audit, corporate and business strategies and treasury operations; has a Bachelor of Commerce and holds a Chartered Accountant Degree from the Institute of Chartered Accountants of India. Attended a number of executive education / training programs at well-known, top business schools such as: Strategy-Building and Sustaining Competitive Advantage, 2012; and Authentic Leadership Development, 2014 at Harvard Business School; and Scenarios Programme at University of Oxford, 2015; and Creating and Implementing Strategy for Competitive Advantage at the Wharton School of the University of Pennsylvania, 2018. Member of the Institute of Directors, London, 2016.

- Member of the Executive Committee of Tasheelat Automotive Company W.L.L. (TAC), Bahrain
- Member of the Executive Committee of National Motor Company W.L.L. (NMC), Bahrain
- Member of the Executive Committee of Tasheelat Car Leasing Company W.L.L. (TCL), Bahrain



Ramzi Barakat

General Manager - National Motor Company W.L.L.

Joined on 1 February 2016; has more than 22 years of extensive and diversified experience in the automotive industry in which time he has fulfilled a number of roles. Prior to NMC, he has worked in different Brands holding various senior positions; holds a BSc. in Business Administration (Management) from University of Texas at Arlington, USA, 1997. Attended a number of executive education / training programs at well-known, top business schools such as: Applied Neuroscience and Creating High Velocity Organisations at Massachusetts Institute of Technology, 2016; and Leading Change and Organisational Renewal at Harvard Business School, 2018.

- Member of the Executive Committee of Tasheelat for General Trading and Cars W.L.L. (TGTC), Erbil – Kurdistan, Republic of Iraq
- Member of the Executive Committee of Tasheelat Automotive Company W.L.L. (TAC), Bahrain
- Member of the Executive Committee of Tasheelat Car Leasing Company W.L.L. (TCL), Bahrain
- Vice Chairman of Tasheelat Insurance Services Company W.L.L. (TISCO), Bahrain



Hussain Ali Salman

Senior Vice President, Head of Human Resources and Operations - Bahrain Credit

Joined on 17 April 2004; has more than 19 years of extensive and diversified experience in human resources training and development, procurement and administration, project management and public relations; holds a BSc. in Business Information Systems and an Associated Diploma in Civil Engineering, University of Bahrain, 2001; and a master's degree in Human Resource Management from DePaul University, Chicago IL, USA, 2010. Holds an Executive Certificate in Strategy and Innovation from Massachusetts Institute of Technology (MIT), Cambridge MA, USA, 2018. Member of The Chartered Institute of Personnel and Development (CIPD), UK. Member of The Society for Human Resource Management (SHRM), USA. Attended a number of executive education / training programs at well-known, top business schools such as: Authentic Leadership Development at Harvard Business School, 2014; and Customer Focused Innovation Programme at Stanford Business School, 2015.



Hussain Al-Madhi

Vice President, Acting Head of Credit and Marketing - Bahrain Credit

Joined on 3 May 1997; has more than 24 years of extensive and diversified experience in financial and banking services; holds a B.Sc degree in Banking and Finance, University of Bahrain, 2004. Attended a number of executive education / training programs at well-known, top business schools such as: Negotiation Program, Saeed Business School, University of Oxford, 2018; Strategy-Building and Sustaining Competitive Advantage at Harvard Business School, 2015; and General Management Programme at Cambridge Judge Business School, 2016. Member of the Institute of Directors, London, 2016. He was appointed as Acting Head of Credit and Marketing after the retirement of his predecessor Mr. Fadhel Al Mahoozi effective from 28 July 2020.

- Board Member of Tasheelat Insurance Services Company W.L.L. (TISCO), Bahrain.
- Member of the Executive Committee of Tasheelat Automotive Company W.L.L. (TAC), Bahrain.
- Member of the Executive Committee of National Motor Company W.L.L. (NMC), Bahrain.



Majeed Hussain

Vice President, Head of Collection and Legal – Bahrain Credit

Joined on 1 April 2010; has more than 24 years of extensive and diversified experience in collection, recoveries and legal affairs management. Prior to his current post he was an Acting Principal at Ministry of Education; holds a B.A. in Education from University of Bahrain, 1996; attended a number of management, leadership, strategic thinking and planning and business-related courses.



Ali Ebrahim Al-Marzooq

Vice President, Head of Innovation and Business Technology - Bahrain Credit

Joined on 4 June 2006; has more than 28 years of extensive and diversified experience in IT; holds an MBA in Information Technology Management from Sunderland University, UK, 2010. Attended a number of executive education / training programs at well-known, top business schools such as: Prepare to shape the future in a rapidly changing world at Singularity University, 2019; Competing on Business Analytics and Big Data at Harvard Business School, 2014; and Making Your Organisation Innovative at Cambridge Judge Business School, 2015.



Abdulla Al-Wedaei

Senior Executive Manager, Head of Honda and GM Brands - National Motor Company W.L.L.

Joined in October 1991; has more than 29 years of extensive and diversified experience in the automotive industry. Performed a number of roles during the service with NMC from Honda Sales Manager, Head of Sales of Honda, GM and Used Cars and now holds the position of Head of Brands, Honda and General Motors responsible for all the business aspect of Sales, Service and Spare Parts; holds a Diploma in Executive Management from University of Bahrain, 1999; and a Master's Degree in Business Administration from University of Hull, 2001. Board member in Car Dealer Association, Bahrain. Attended a number of executive education / training programs at well-known, top business schools such as: Aligning Strategy and Sales at Harvard Business School, 2012.

- Board Member of Tasheelat Insurance Services Company W.L.L. (TISCO), Bahrain

EXECUTIVE MANAGEMENT

(Continued)



Mohamed Ahmed Al-Mutawa

Chief Internal Auditor - Bahrain Commercial Facilities Company B.S.C.

Joined on 15 April 2018; has more than 13 years of extensive and diversified experience in the field of Internal and External Audit covering multiple sectors which includes banking, financial services, insurance, and Investment. Mohamed holds an MBA degree from Colorado State University, USA, 2016. He is a Certified Internal Auditor (CIA) licensed by the Institute of Internal Auditors (IIA) in New York; a Certified Public Accountant (CPA) licensed by the New York Board of Accountancy and the California Board of Accountancy; and a Certified Management Accountant (CMA) licensed by the Chartered Institute of Management Accountant in New Jersey, he is also a Certified Information System Auditor (CISA) licensed by ISACA, USA.



Manaf Ghareeb

Vice President, Head of Corporate and Mortgage Lending, Bahrain Credit

Joined Bahrain Credit in July 2002; has more than 25 years of extensive and diversified experience in financial and banking services; holds a BSc in Information Systems and Management from University of Bahrain, 2004; and a Master's Degree in Business Administration from University of Strathclyde, Glasgow, UK, 2013. Attended a number of executive education / training programs at well-known, top business schools such as: Wind River Wilderness Outdoor Leadership at National Outdoor Leadership School, 2015; and General Management Programme at Cambridge Judge Business School, November 2018.



Jaffar Al-Oraibi

Assistant Vice President, Head of Real Estate, Tasheelat Real Estate Services Company W.L.L.

Joined on 1 October 2011; has more than 15 years of extensive and diversified experience in real estate investment, development and valuation, real estate brokerage business, property management and facilities management and building services; holds a BEng (Hons) in Building Services Engineering from Northumbria University, Newcastle Upon Tyne, United Kingdom, 2005. Fulfilled the requirements of The Leadership Development Programme VI at University of Virginia - Darden-USA, 2015; General Management Programme at Cambridge Judge Business School, November 2017; Business Strategy Financial Performance at INSEAD Business School; and Tier "B" Registered Valuer in RERA.



A. Rasool Al-A'ali

Assistant Vice President, Head of Credit Card - Bahrain Credit

Joined on 1 June 2009; has more than 25 years of extensive and diversified experience in credit card business in financial institutions; holds a BSc in Business Administration Systems from Arab Open University; a Diploma in Commercial Studies from University of Bahrain; attended a number of management, sales, marketing and business-related courses; attended a number of executive education / training programs at well-known, top business schools such as: various MasterCard programs given locally and abroad such as Digital Relaunch Program in Dublin, 2019; Sales Directors' Programme at Cranfield School of Management in London, 2015.



Bareer Jassim

General Manager - Tasheelat Automotive Company W.L.L.

Joined in May 2015; has more than 9 years of extensive and diversified experience in the motor industry as well as more than 9 years of experience in Industrial Engineering and Maintenance; holds a Diploma in Electronic Communications, College of Technological Studies, Kuwait, 2001; HND Electrical and Electronics, Bahrain Training Institute, 2009; and a BEng (Hons) in Electrical and Electronic Engineering - Teesside University, UK, 2010. Attended a number of executive education / training programs at well-known, top business schools such as: The 5 Day MBA at IIR Middle East, 2013; Level 3 Award in Leadership and Management at Institute of Leadership and Management, 2014; and Negotiating and Influencing Skills for Senior Managers Programme at London Business School, 2016.



Hamza Shehab

Acting General Manager - Tasheelat Insurance Services Company W.L.L.

Joined on 24 December 2005; has more than 15 years of extensive and diversified experience in collection, recoveries, market research to set up companies, and insurance services; holds a B.Sc degree in Marketing from Applied Science University, Jordan, 2004. Attended a number of executive education / training programs at well-known, top business schools such as fulfilling the requirements of The Leadership Development Programme VI at University of Virginia - Darden-USA, 2015; and Negotiation and Influencing Skills for Senior Managers at London Business School, 2016. Currently pursuing an Advanced Diploma in Insurance of the Chartered Insurance Institute (ACII). He was appointed as Acting General Manager after the retirement of his predecessor Mr. Ali Al Daylami effective from 1 June 2020.



Ali Aburwais

Vice President, Group Head of Compliance and Money Laundering Reporting Officer (MLRO) - Bahrain Commercial Facilities Company B.S.C.

Joined on 1 August 1995; has more than 29 years of extensive and diversified experience in finance, risk management, compliance and anti-money laundering; holds an MBA in Business Administration from Strathclyde University, UK, 2006 and has an International Diploma in Compliance (ICA), UK. Member of the International Compliance Association (ICA), UK. Member of GCC Board Directors Institute. Attended a number of executive education / training programs at well-known, top business schools such as: High Performance People Skills for Leaders at London Business School, 2016; and obtained a Certified Anti-money Laundering Officer Certificate from The Global Academy of Finance and Management, 2016.



Ripin Mehta

General Manager – Tasheelat Car Leasing Company W.L.L.

Joined on 1 July 2017; has more than 27 years of extensive and diversified experience with 17 years in automotive sales and leasing. Prior to that, he has worked with leading automobile brands within GCC; holds a certificate in Cost Accountant Inter, 1990; and a post-graduate degree specializing in Marketing Management-MBA from University of Delhi, India, 1994.



Jamal Salman

Senior Executive Manager, Head of Human Resources, Health and Safety – National Motors Company W.L.L.

Joined in July 2007; has more than 30 years of extensive and diversified experience in automotive, heavy vehicles and construction heavy equipment industry as well as more than 6 years of experience in Aviation Maintenance and more than 10 years in human resources training and development, health and safety; Assuming responsibilities in other departments as Head of Mack Defense Brand; Head of Special Vehicles Design (ambulances, cranes, police vehicles, recovery vehicles etc); and Head of Government Sector Sales and Relations; holds a BEng (Hons) in Electrical and Electronic Engineering from Teesside University, UK, 2009.



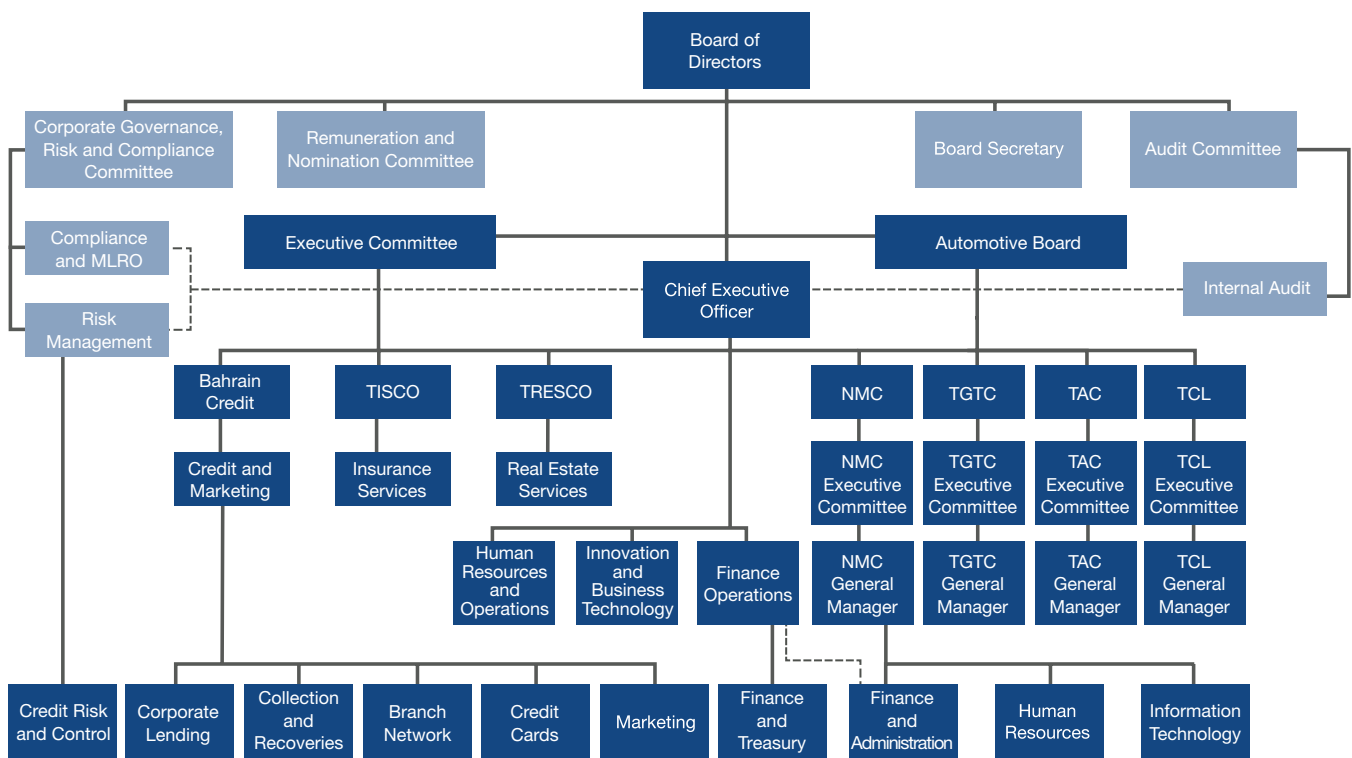
Huda Janahi

Head of Risk Management – Bahrain Commercial Facilities Company B.S.C.

Joined on 21 July 2019, has more than 16 years of extensive and diversified experience in internal audit and risk management in both Conventional and Islamic sectors; holds a B.Sc. Degree in Accounting from University of Bahrain, 2004; has an Associate Professional Risk Management (APRM) Certificate and a member of the Professional Risk Manager's International Association (PRMIA), USA; and has a Certified Islamic Professional Accountant (CIPA) Certificate from the Accounting and Auditing Organization for Islamic Financial Institutions (AAIOFI).

* Executive Management Members and their connected persons did not hold or trade in the shares of the company during the financial year ended 31st December 2020.

ORGANIZATION CHART



MANAGEMENT'S REVIEW OF OPERATIONS



* Haval serving Labor Market Regulatory Authority provided by Tasheelat Car Leasing Company

2020 has proved to be an exceptional year with Covid19 pandemic turning out to be the biggest black swan event in this era. At the start of the year, the world economy was in synchronized slowdown, struggling to be in the positive territory. The subdued growth was a consequence of a shadow trade war between two largest economies forming new trade barriers, elevated uncertainty surrounding trade and geopolitics and struggling several emerging market economies.

Since February 2020, the outburst of Covid19 pandemic and its fast spread have impacted each and every part of the world, business sectors, supply chains, human resources, manufacturing and service industries. In short span of less than one year, the pandemic has triggered closure of many businesses and certain industries are on the brink of their end. Lockdowns and social distancing became the new norm with complete freeze on world travel. With almost no exceptions, all the large and small companies have switched to their survival mode through focus on significant reduction in cost, cancellation of investments into new capital projects, rescheduling of liabilities by means of focus on cash generating assets. With over 112 million infected people around the globe and more than 2.5 million recorded deaths, the Covid-19 pandemic continues to scare the world markets. Although, many new vaccines have been developed and are slowly getting administered, the economic devastation caused may take the world economies many years to normalize.

The pandemic has also impacted the BCFC Group operations and completely disrupted its growth journey. Considering the high amount of uncertainties and prevailing challenging economic environment, the BCFC Group has

registered a net loss of BD 4.3 million (2019: BD 17.1 million). The reduction in the Company's profitability is mainly attributable to higher impairment provisions taken by the Company conservatively to protect its portfolio from the challenges the customers are expected to face due to ongoing pandemic. The operating income though reduced, remained healthy.

2020 was also the second year of the Company's approved three-year strategic plan for 2019-2021. Despite the pandemic, the Company continued with implementation of wide range of initiatives identified in the plan specially in the field of digitalization to further augment the BCFC Group's core competencies and value propositions. These initiatives have helped the Company to continue serving its customers without any break or delays in these testing times without compromising on the security of its people.



MANAGEMENT'S REVIEW OF OPERATIONS (Continued)

PARENT COMPANY

- Vehicle loans • Personal loans
- Mortgage loans • Corporate loans
- Credit cards • Cheque discounting

Bahrain Credit reported a net loss of BD 3.6 million (2019: net profit of BD 13.9 million). The financial results demonstrate the company's conservative policy to provide for expected credit losses assuming continuation of difficult and challenging market conditions compromising its customers' ability to repay their instalments on time. The company has also reduced its new lending activities in light of the heightened credit risk and reduction in repayment of loan instalments. The company practiced extreme caution in extending new credits and tightened its underwriting policies to adapt to the difficult market conditions resulting in shying away from many customer segments perceived as high risk.

To relieve the customers from the economic fallout of pandemic the CBB have offered concessionary measures. The company remained vigilant and prioritized healthy liquidity position over short-term profitability. The instalment deferrals along with increased delinquencies have impacted the company's regular cashflows. Total new loans worth BD 39.4 million were advanced during the year which were significantly lower than BD 151 million offered in 2019. New loans were only sanctioned to customers belonging to relatively low risk market segments. Also, the company has reduced issuance of new credit cards. The reduction in customers spending over travel and other foreign currency purchases have resulted in reduction of credit card receivables. Overall, the total portfolio has reduced by BD 50 million during the year. At 31 December 2020, the total portfolio was at BD 298.7 million, 14% lower than at the start of the year.

The year witnessed increase in Stage 3 loans with customers from certain segments not able to service their instalments due to current market circumstances. Collection and recovery activities have come to a complete halt due to restrictions on physical meetings with the customers and courts not accepting any new legal cases. The collection department continued to encourage the customers to

repay their loans despite instalment deferrals to avoid extending their liabilities in case they have any surplus funds. The stage 3 loans have increased to BD 45.9 million towards 2020 yearend signifying the challenges customers are facing in very difficult operating conditions. Due to the CBB concessions on payment of instalments, it created unique challenge on determining the adequacy of impairment provisions. The company remained extremely conservative and stressed its ECL model to reflect current market conditions. The impairment provision stands at BD 34.7 million, representing coverage of 11.6% on the portfolio significantly higher than 6.7% at the end of 2019.

NATIONAL MOTOR COMPANY

- Honda • Chevrolet • GMC • Cadillac
- Mack Defence

National Motor Company recorded a net loss of BD 416 thousand (2019: Net Profit of BD 2.1 million). The company's performance could not be insulated from the unforeseen occurrence of the global pandemic. The dealership model is a pure retail operation that came under heavy pressure as consumers chose to stay home as fear of contagion spread throughout the country which affected both sales and aftersales operations. As shipments of pre-ordered new inventory began to arrive along with existing inventory, the management took decisive action in rolling out multiple aggressive campaigns to stimulate sales and liquidate and stabilize inventory. Simultaneously, new vehicle production and allocation was reduced in consultation with principal manufacturers of all brands to ensure that the company close the year in a healthy inventory position. Expense control in every aspect of the business has been and continues to be a major focal point as the company maintains a lean process-driven business model based on efficiency and employee growth.

While the Honda brand did not have any new product launches in 2020, the General Motors brand introduced the all-new Corvette, Tahoe, Yukon and Escalade late in the fourth quarter of the year. These vehicles enter the market with fresh new designs and high specifications that are a testament to the investment General Motors is making in the future of the brand. On the other hand, General Motors have discontinued the production of the small vehicle segment for 2021 which are very popular in the Kingdom. This is one of many disruptions that are occurring simultaneously in the industry as the future of automotive continues to shift with technology, innovation, and electrification. As a major component of its management strategy, the leadership team continues to be on the forefront of these disruptions in a pro-active effort to be prepared and to tailor the business for future transformations. Focus on aftersales operations remained key with delivery of services in friendly and safe environment.



**CADILLAC ESCALADE
ICON OF LUXURY**

MANAGEMENT'S REVIEW OF OPERATIONS (Continued)

TASHEELAT AUTOMOTIVE COMPANY

- GAC • Foton
- Haval • Great Wall

The Company reported a net loss of BD 587 thousand (2019: net profit of BD 271 thousand). The company's performance was affected due to decline in new car sales in the country. The company was incorporated with the objective of presenting new car brands to Bahrain which offers excellent designs, advance technologies with five-star safety ratings, good fuel economy and reliability at attractive prices. In this regard, the company has witnessed extraordinary success of GAC Motor after its introduction in 2015. Since then, GAC Motor is amongst the top 10 automotive brands in the country with loyal customer following. In late 2019, the company has introduced 'Haval' and 'Great Wall' brands to further strengthen the company's sales propositions to match the customers increasing demand for value cars. The new brands received warm welcome from the customers, but the fallout of pandemic after such launch has impacted the sales volume which was initially expected. The additional cost incurred to support new investments into this emerging brands has squeezed its net margins due to higher cost structure during the year. The company is fully assured that all the company's vehicle brands which represent excellent value shall have high demand after the resumption of normal business activities.

TASHEELAT CAR LEASING COMPANY

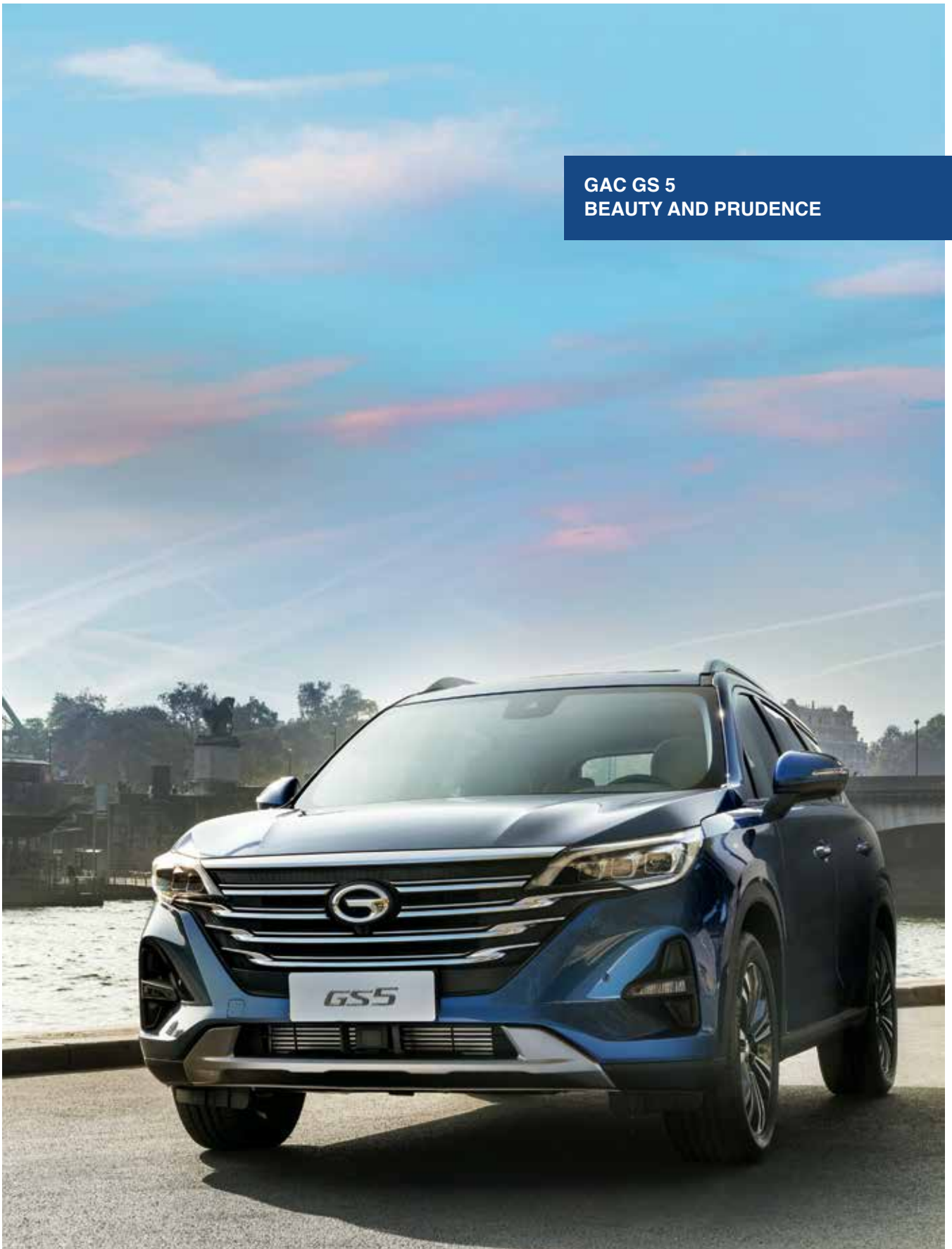
- Car rental • Long term leasing
- Short term leasing

2020 has brought unprecedented challenges to vehicle leasing businesses and Tasheelat Car Leasing Company was no exception. The pandemic has significantly reduced the people's mobility needs with temporary lockdowns and government encouraging work from home. The closure of international borders and significant reduction in air traffic has resulted in reduction in the demand for short term leasing as flow of international business passengers to Bahrain completely dried down. In the severity of circumstances and difficult business environment, the company adapted to the need of such times. The company has rationalized its fleet, renegotiated contracts with its major suppliers, optimized deployment of human resources and focused on business with high retained margins. The company continued to create more enterprise value through winning government and corporate tenders.

During these testing times, the company has optimized its fleet size through disposing cars profitably from segments with lower demand. The vehicle fleet at the end of 2020 has good mix of long-term lease and short-term contracts at a healthy 68:32 ratio. The company continued to serve its customers from 5 strategic locations including a commercial location in Juffair.

The Company has recorded a net loss of BD 27 thousand compared to a net profit of BD 101 thousand during 2019.

**GAC GS 5
BEAUTY AND PRUDENCE**



MANAGEMENT'S REVIEW OF OPERATIONS (Continued)

TASHEELAT INSURANCE SERVICES COMPANY

- Motor insurance • Home insurance
- Life insurance • Travel insurance
- Medical insurance

The company has reported a net profit of BD 171 thousand (2019: 692 thousand). The company's performance has been impacted due to reduction in demand for retail insurance products mainly motor insurance as the sales volume of its sister companies reduced. The significant reduction in new car sales have affected the company's sales of motor insurance policies. Thanks to the company's high rate of renewal, customer loyalty and uninterrupted provision of services thanks to its digital outreach, the company maintained its market share. But due to overall reduction in the insured car values, the company's commission income had decreased. The medical and life insurance commission income was also impacted.

Despite all challenges, the company has continued to focus on retaining its customer base. It's reaching out to new generation customers, thanks to its digital platform and various customer friendly initiatives. The company shall continue to introduce new products and facilities in close coordination with partnering insurance companies.

TASHEELAT REAL ESTATE SERVICES COMPANY

- Rental services
- Valuation • Property management and development • Investment

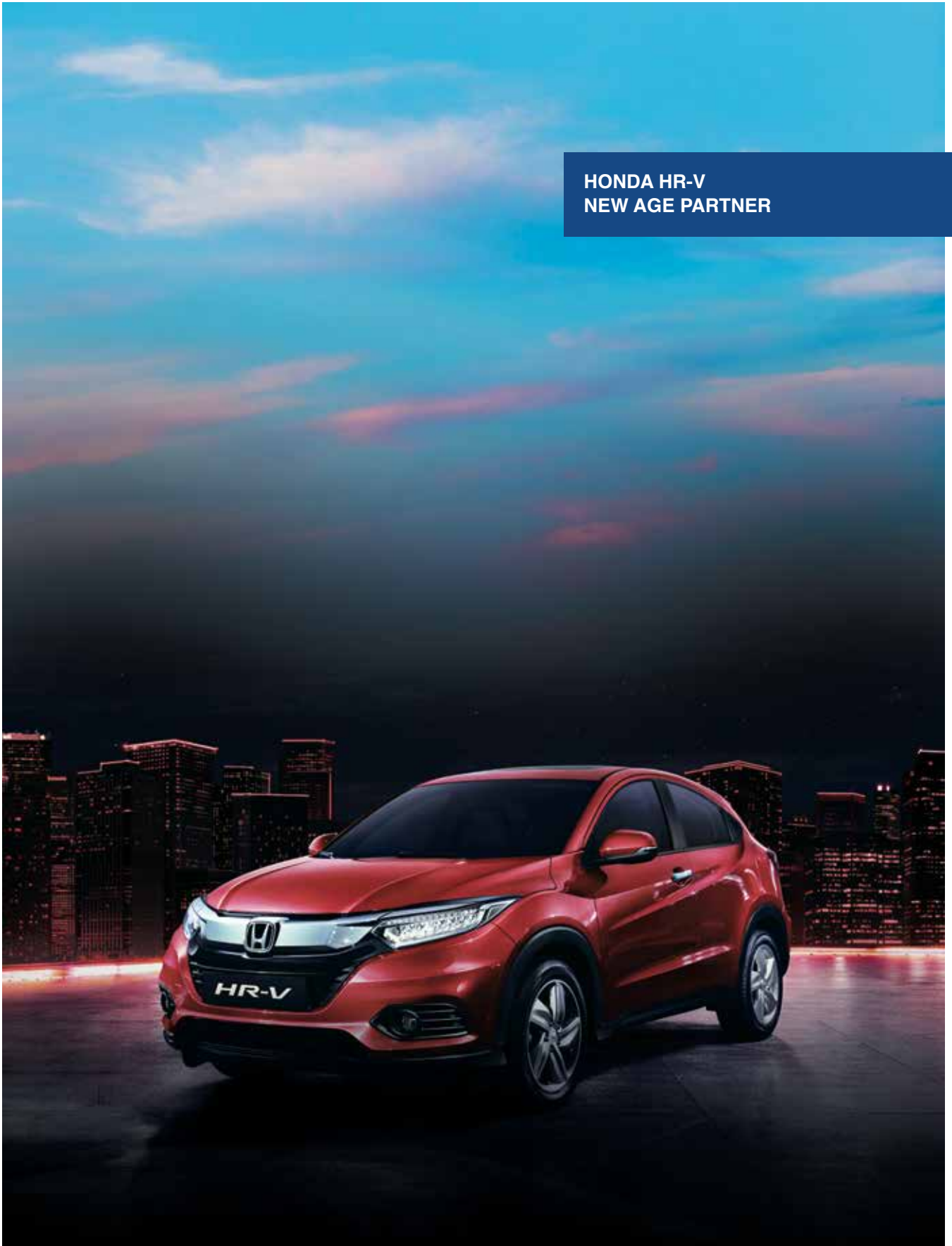
The company has earned a net profit of BD 93 thousand (2019: 187 thousand). The economic slump because of ongoing pandemic has significantly reduced the exchange of real estate between buyers and sellers. This crisis has led to many expats working in Bahrain facing reduction in their salaries and some losing their jobs. These trends have led to many customers shift towards lower

value accommodation affecting the rental rates and values of investment properties. In such lackluster environment, the company continued to liquidate its land plots and apartment inventory thanks to their appealing size, strategic locations and the company's unique marketing campaigns. During the year, the company has reduced its inventory through sale of apartments and plots in the Lake Project, Saar-4 Project and Tasheelat Al Muharraaq project with total gross profit of BD 220 thousand. The company has limited inventory of only 28 plots remaining, out of which 19 plots are reserved by customers. All such reservations shall be converted into sales early next year. The company's investment property portfolio has witnessed reduction in the occupancy rates and average rental rates in some buildings, but it continues to provide steady and reliable annuity type returns.

2021 OUTLOOK

The first half of 2021 with the roll out of global covid19 vaccination drive shall define the health of global markets in the second half and years to come. We expect the recovery from the economic impact of Coronavirus shall take longer duration than what was initially assumed. Rollout of the coronavirus vaccination program will deliver what hopefully is the beginning of the end for what has been a frightful pandemic that has impacted much of the country's economic health. The company remained extremely cautious with focus on maintaining the quality of the Company's assets and shareholders value.

**HONDA HR-V
NEW AGE PARTNER**



CORPORATE SOCIAL RESPONSIBILITY



* Together Against Corona Virus

The concept of the corporate social responsibility of corporate entities has been developing at a fast pace and the private sector has been playing a major and instrumental role to play in serious social contributions to achieve sustainable development. This is in contrary to the earlier belief about the non-vital role of private sector's in contributing to social causes and social development. Hence, the social responsibility has become among the major development principles in the community.

Bahrain Commercial Facilities Company BSC ("BCFC"), has never been shying away from this noble mission and has been always taking part in the development drive since its inception in 1983. At BCFC, Corporate Social Responsibility is embedded in our corporate values within our business model and integrated across our various operations. BCFC's approach revolves around being a good citizen. This has been clearly manifested in its involvement in quite many philanthropic support programs and activities, benefiting not only the community, but the entire nation (by

focussing on broad measurable, worthwhile causes with social, economic, environmental, educational, volunteerism, health and cultural impacts) and even in donating employee expertise and time to worthy causes. In this context, it has linked its corporate decisions with ethical values and in compliance with the legal and regulatory requirements, with sustainable development in mind and with due respect to the community and environment. The various initiatives and events undertaken and organized by the Company focused on this concept, in a manner that attains the required integration in the service of the community, combining its efforts and the efforts of other enterprises to achieve development and prosperity of the Bahraini community.

The Company has spun this concept in its vision and mission. This is visible in various contributions by the Company in major charity projects, through annual charity contributions, field visits to charity organizations, non-profit making charity societies that are supported by the Company and other bodies that apply for obtaining supports. The purpose of such field visits is to closely monitor their activities, identify their necessary needs and submit periodical reports to provide necessary support.

We are proud of the substantial role played by the Company in reviving this noble concept. Its role has never been limited to granting loans and other services in line with the profit-

making products and services provided by the Group, but has always gone beyond this role and supported needy people and those with special needs. This had its reflection on all economical, health, cultural, ethical and charity dimensions.

Despite the difficult time witnessed last year, accompanied by exceptional and extremely tough economical circumstances touching all sectors worldwide, without exception and despite the challenges imposed by Covid-19 pandemic and the extra cost incurred by all the companies in general, the Company continued its commitment to the social responsibility tirelessly. It generously contributed in this field to implant social sense of responsibility in individuals and community in line with the Company's concern of public benefit.

The Company continued its efforts during 2020 in combining the major charity campaigns and community projects, that enhance the Company's deep social responsibility value.

The Company's drive has aimed at enhancing the social work strategy, through which the Company intensified its efforts to continue supporting the community for the long years to come through financial or in kind support, taking into consideration the legally required conditions in the Kingdom. The Company also took part in the national campaign called "Feena Khair" that was launched by His Highness Shaikh Nasser bin Hamad AlKhalifa, His Majesty King Hamad's Representative for Humanitarian Work and Youth Affairs in support of the Kingdom's drive to minimize the spread of Covid-19 pandemic and support those affected by its consequences. The year also witnessed the completion of a complete attachment to Hidd Rehabilitation Center for Special Needs, which consist of a number of classes and other facilities. This new expansion is expected to satisfy the needs of handicapped children with special needs in Muharraq Governorate and neighboring areas.

We are continuing our contribution in the development of our community by following high ethical standards of which we are highly proud. We, in Bahrain Commercial Facilities Company BSC, look forward always to providing more contributions and further participation in charity activities to serve our people and beloved country.



* Bahrain National Day celebrations

GENERAL INFORMATION

Bahrain Commercial Facilities Company BSC is a Bahraini Public Shareholding Company. Initially the Company was registered on 29 August 1983 as a B.S.C. (closed). In April 1993, the Company was registered as a Public Shareholding Company following the public offering of its shares.

The Company wholly owns National Motor Company WLL, which was established in March 1988, Tasheelat Insurance Services Company WLL, which was established in 1997, Tasheelat Real Estate Service Company WLL, which was established in May 2002. In December 2013, the Group geographically expanded its presence and established Tasheelat for General Trading Company WLL in Erbil, Kurdistan, Iraq, to sell Honda vehicles. The Company incorporated fully owned Tasheelat Automotive Company WLL in March 2015 and Tasheelat Car Leasing Company WLL in April 2017.

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Banks	Bank of Bahrain and Kuwait (B.S.C.) Ahli United Bank BSC Arab Bank PLC Standard Chartered Bank BNP Paribas HSBC Bank Habib Bank Ltd	National Bank of Bahrain B.S.C. Gulf International Bank Mashreq Bank Arab Banking Corporation (BSC) Al Salam Bank The National Bank of Ras Al-Khaimah
Auditors	:	KPMG Fakhro

CONSOLIDATED FINANCIAL STATEMENTS

31 DECEMBER 2020

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INDEPENDENT AUDITORS' REPORT

TO THE SHAREHOLDERS

of Bahrain Commercial Facilities Company BSC

Report on the audit of the consolidated financial statements

Opinion

We have audited the consolidated financial statements of Bahrain Commercial Facilities Company BSC (the "Company") and its subsidiaries (together the "Group"), which comprise the consolidated statement of financial position as at 31 December 2020, the consolidated statements of profit or loss, comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) as modified by the Central Bank of Bahrain (the "CBB").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Kingdom of Bahrain and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Impairment of loans and advances

Refer to accounting policy in Note in 3(d) and Note 5 (a) and Note 9 to the consolidated financial statements.

Description

We focused on this area because:

- Of the significance of loans and advances representing 74% of total assets (by value); and
- Estimation of expected credit loss (ECL) on loans and advances involve significant judgement and estimates. The key areas that involved significant management judgement and estimates include:

- Use of inherently judgmental complex models to estimate ECL which involve determining Probabilities of Default (PD), Loss Given Default (LGD) and Exposure At Default (EAD);

- The need to measure ECL on a forward-looking basis, incorporating future macro-economic variables reflecting a range of future economic conditions; and

- Qualitative adjustments (overlays) made to ECL results to address model limitations or emerging risks and trends in underlying portfolio which are inherently judgemental especially in the current COVID-19 environment.

How the matter was addressed in our audit

Our audit procedures included:

- Evaluating the appropriateness of the accounting policies adopted based on the requirements of IFRS 9, our business understanding, and industry practice.
- Confirming our understanding of management's processes, systems and controls, including controls over the expected credit loss ("ECL") model.

Controls testing

- We involved our Information Technology specialist to assist us in:

- Testing the design and operating effectiveness of the key controls over the completeness and accuracy of the key inputs and assumptions elements into the IFRS 9 impairment models;

- Testing relevant controls over the transfer of data between underlying source systems and the impairment models;

- Evaluating controls over the modelling process, including governance over model monitoring, validation and approval;

- Evaluating controls over the governance and assessment of model outputs and authorisation and review of post model adjustments and management overlays; and

- Testing key controls relating to selection and implementation of material economic variables and the controls over the scenario selection and probabilities.

Test of details

We involved our Credit risk specialists to assist us in:

- Evaluating the appropriateness of the Group's impairment methodology;
- Sample testing over key inputs and assumptions impacting ECL calculations including economic forecasts and weights to confirm the accuracy of information used;
- Re-performing key aspects of the Group's determination of significant increase in credit risk ('SICR') and selecting samples of financial instruments to determine whether a SICR was appropriately identified;
- Re-performing key components of the Group's model calculations and assessing performance results for accuracy;
- Evaluating the Group's methodology for determining the economic scenarios and the probability weightage applied to them;
- Evaluating the overall reasonableness of the management economic forecast by reference to our own knowledge, external market data and economic conditions; and
- Evaluating on a sample basis post model adjustments and management overlays for reasonableness by assessing key assumptions, testing the underlying calculation and tracing back to source data.

Disclosures

We assessed the adequacy of the Group's disclosure related to ECL on loans and advances by reference to the requirements of the relevant accounting standards.



INDEPENDENT AUDITORS' REPORT

TO THE SHAREHOLDERS (Continued)

of Bahrain Commercial Facilities Company BSC

Provision on inventory (vehicles and spare parts)

Refer to accounting policy in Note 3(f) and Note 11 to the consolidated financial statements.

Description

We focused on this area because:

- Of the significance of inventory representing 5% of total assets (by value), and a broad range of car models and spare parts; and
- Significant judgement and estimation involved in the determination of the level of impairment needed to record the value of inventory at net realizable value, where such value is lower than cost.

How the matter was addressed in our audit

Our audit procedures included:

- Testing the design and operating effectiveness of controls over the process of identification of slow-moving items;
- Testing the ageing of cars and spare parts inventory on a sample basis;
- Testing sales subsequent to the year-end to check whether sale proceeds were sufficient to cover the net realisable value;
- Challenging the Group's assumptions to arrive at net realisable value by assessing historical data and available market information; and
- Evaluating the adequacy of the Group's disclosures related to provision on inventory by reference to the requirements of the relevant accounting standards.

Impairment of trade receivables

Refer to accounting policy in Note 3(d)(v) and Note 10 to the consolidated financial statements.

Description

We focused on this area because:

- The Group has significant receivables from customers in the automotive industry;
- Significant management judgment is involved over both timing and recognition of impairment; and
- Use of inherently judgmental complex models and methodologies for determination of expected credit losses.

How the matter was addressed in our audit

Our audit procedures included:

- We involved our Information Technology and Credit risk specialists to assist us in:
 - Evaluating the appropriateness of the Group's impairment methodology;
 - Testing the design and operating effectiveness of the relevant controls over the completeness and accuracy of the key inputs and assumptions used in the ECL model;
 - Testing relevant controls over the transfer of data between underlying source systems and the impairment models;
 - Evaluating and testing relevant controls over the governance and assessment of the output of the ECL model, authorisation and review of post model adjustments and management overlays; and
 - Testing the accuracy of ageing of receivables on a sample basis.
- Evaluating the adequacy of the Group's disclosures related to ECL for receivables by reference to the requirements of the relevant accounting standards.

Other information

The board of directors is responsible for the other information. The other information comprises the annual report but does not include the consolidated financial statements and our auditors' report thereon. Prior to the date of this auditors' report, we obtained the Chairman's report which forms part of the annual report, and the remaining sections of the annual report are expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we have obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the board of directors for the consolidated financial statements

The board of directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS as modified by the CBB, and for such internal control as the board of directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the board of directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board of directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditors' responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the board of directors.



INDEPENDENT AUDITORS' REPORT

TO THE SHAREHOLDERS (Continued)
of Bahrain Commercial Facilities Company BSC

- Conclude on the appropriateness of the board of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships

and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other regulatory requirements

As required by the Commercial Companies Law 2001 and Volume 5 of the CBB Rule Book, we report that:

- a. The Company has maintained proper accounting records and the consolidated financial statements are in agreement therewith;
- b. The financial information contained in the chairman's report is consistent with the consolidated financial statements;
- c. We are not aware of any violations during the year of the Commercial Companies Law, the CBB and Financial Institutions Law No. 64 of 2006 (as amended), the CBB Rule Book (Volume 5, applicable provisions of Volume 6 and CBB directives), the CBB Capital Markets Regulations and associated resolutions, the Bahrain Bourse rules and procedures or the terms of the Company's memorandum and articles of association that would have had a material adverse effect on the business of the Company or on its financial position; and
- d. Satisfactory explanations and information have been provided to us by management in response to all our requests.

The engagement partner on the audit resulting in this independent auditors' report is Jalil AlAali.

KPMG Fakhro
Partner Registration No. 100
28 February 2021

CONSOLIDATED STATEMENT OF
FINANCIAL POSITION

as at 31 December 2020 | Bahraini Dinars Thousands

	Note	31 December 2020	31 December 2019
Assets			
Cash and balances with banks		25,530	5,040
Loans and advances to customers	9	264,006	325,289
Trade receivables	10	4,495	7,270
Inventories	11	18,706	26,322
Investment properties	12	12,563	12,641
Property and equipment	13	27,650	29,592
Other assets		2,504	3,673
Total assets		355,454	409,827
Liabilities and equity			
Liabilities			
Bank overdrafts		-	1
Trade and other payables		23,865	27,301
Bank term loans	14	205,956	230,163
Total liabilities		229,821	257,465
Equity			
Share capital	15	20,419	20,419
Treasury shares	15	(599)	(599)
Statutory reserve		10,210	10,210
Share premium		25,292	25,292
Other reserves		22,084	25,221
Retained earnings		48,227	71,819
Total equity (Page 50-51)		125,633	152,362
Total liabilities and equity		355,454	409,827

The consolidated financial statements were approved by the Board of Directors on 28th February 2021 and signed on its behalf by:

AbdulRahman Yusuf Fakhro
Chairman

Dr. AbdulRahman Ali Saif
Vice Chairman

Reyadh Yusuf Hasan Sater
Managing Director

The accompanying notes 1 to 30 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF

PROFIT OR LOSS

for the year ended 31 December 2020 | Bahraini Dinars Thousands

	Note	2020	2019
Interest income		34,366	39,505
Interest expense		(10,861)	(12,803)
Net interest income		23,505	26,702
Automotive revenue	16	39,855	48,183
Cost of sales		(35,964)	(41,803)
Gross profit on automotive revenue		3,891	6,380
Fee and commission income	17	5,276	10,988
Profit from sale of land inventory	18	220	334
Rental income		888	862
Total operating income		33,780	45,266
Other income	19	1,027	1,584
Salaries and related costs		(7,730)	(9,522)
Other operating expenses	20	(10,880)	(12,248)
Profit before impairment allowance on financial instruments		16,197	25,080
Impairment allowance on financial instruments, net of recoveries	21	(20,472)	(7,968)
(Loss) / Profit for the year		(4,275)	17,112
Basic and diluted earnings per 100 fils share	26	(21) fils	85 fils
Proposed cash dividend per 100 fils share		-	25 fils

AbdulRahman Yusuf Fakhro
Chairman

Dr. AbdulRahman Ali Saif
Vice Chairman

Reyadh Yusuf Hasan Sater
Managing Director

The accompanying notes 1 to 30 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF

COMPREHENSIVE INCOME

for the year ended 31 December 2020 | Bahraini Dinars Thousands

	2020	2019
(Loss) / Profit for the year	(4,275)	17,112
Other comprehensive income		
<i>Items that are or may be reclassified to profit or loss</i>		
Net change in cash flow hedge reserve	(3,723)	(3,088)
Total other comprehensive income for the year	(3,723)	(3,088)
Total comprehensive income for the year	(7,998)	14,024

The accompanying notes 1 to 30 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF
CHANGES IN EQUITY

for the year ended 31 December 2020 | Bahraini Dinars Thousands

	Share capital		Reserves and retained earnings							Total equity
	Share capital	Treasury shares	Statutory reserve	Share premium	Other reserves			Retained earnings		
					Cash flow hedge reserve	Donation reserves	General reserve			
2020										
As at 31 December 2019	20,419	(599)	10,210	25,292	(1,722)	693	26,250	71,819	152,362	
2019 appropriations (approved by shareholders):										
- Donations approved	-	-	-	-	-	300	-	(300)	-	
- Dividend to equity holders declared	-	-	-	-	-	-	-	(5,036)	(5,036)	
- Transfer to general reserve	-	-	-	-	-	-	750	(750)	-	
Balance after 2019 appropriations	20,419	(599)	10,210	25,292	(1,722)	993	27,000	65,733	147,326	
Comprehensive income for the year										
Loss for the year	-	-	-	-	-	-	-	(4,275)	(4,275)	
Other comprehensive income:										
- Fair value loss on cash flow hedge reserve (Note 8)	-	-	-	-	(3,723)	-	-	-	(3,723)	
Total comprehensive loss for the year	-	-	-	-	(3,723)	-	-	(4,275)	(7,998)	
Modification loss (Note 2(a)(i) and Note 9(a))	-	-	-	-	-	-	-	(15,191)	(15,191)	
Government grant (Note 2(a)(ii))	-	-	-	-	-	-	-	1,960	1,960	
Utilisation of donation reserve	-	-	-	-	-	(464)	-	-	(464)	
At 31 December 2020	20,419	(599)	10,210	25,292	(5,445)	529	27,000	48,227	125,633	

The accompanying notes 1 to 30 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF
CHANGES IN EQUITY

for the year ended 31 December 2020 | Bahraini Dinars Thousands

	Share capital		Reserves and retained earnings							Total equity
	Share capital	Treasury shares	Statutory reserve	Share premium	Other reserves			Retained earnings		
					Cash flow hedge reserve	Donation reserves	General reserve			
2019										
As at 31 December 2018	16,335	(599)	8,250	25,292	1,366	732	24,750	69,802	145,928	
2018 appropriations (approved by shareholders):										
- Donations approved	-	-	-	-	-	300	-	(300)	-	
- Bonus share	4,084	-	-	-	-	-	-	(4,084)	-	
- Dividend to equity holders declared	-	-	-	-	-	-	-	(7,251)	(7,251)	
- Transfer to statutory reserve	-	-	1,500	-	-	-	-	(1,500)	-	
- Transfer to general reserve	-	-	-	-	-	-	1,500	(1,500)	-	
Balance after 2018 appropriations	20,419	(599)	9,750	25,292	1,366	1,032	26,250	55,167	138,677	
Comprehensive income for the year										
Profit for the year	-	-	-	-	-	-	-	17,112	17,112	
Other comprehensive income:										
- Fair value loss on cash flow hedge reserve	-	-	-	-	(3,088)	-	-	-	(3,088)	
Total comprehensive income for the year	-	-	-	-	(3,088)	-	-	17,112	14,024	
Utilisation of donation reserve	-	-	-	-	-	(339)	-	-	(339)	
- Transfer to statutory reserve	-	-	460	-	-	-	-	(460)	-	
At 31 December 2019	20,419	(599)	10,210	25,292	(1,722)	693	26,250	71,819	152,362	

The accompanying notes 1 to 30 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF

CASH FLOWS

for the year ended 31 December 2020 | Bahraini Dinars Thousands

	2020	2019
Cash flow from operating activities		
Loan repayments, interest received and credit card related receipts	223,237	328,399
Receipts from automotive sales	42,097	51,262
Insurance commission received	924	1,402
Proceeds from sale of real estate inventory	2,158	3,049
Rental received	819	849
Loans and advances to customers disbursed	(158,576)	(296,037)
Payments to automotive suppliers	(34,379)	(44,024)
Payment for real estate inventory	(578)	(696)
Payments for operating expenses	(14,088)	(20,524)
Directors' fees paid	(440)	(535)
Interest paid	(10,940)	(13,106)
Net cash generated from operating activities	50,234	10,039
Cash flow from investing activities		
Capital expenditure on property and equipment	(2,956)	(3,020)
Addition to / purchase of investment properties (net)	(263)	(6,165)
Proceeds from sale of property and equipment	1,215	708
Net cash used in investing activities	(2,004)	(8,477)
Cash flow from financing activities		
Bank term loans availed	169,283	41,473
Bank term loans repaid	(193,279)	(15,593)
Bonds paid on maturity	-	(19,981)
Dividends paid	(5,179)	(7,205)
Government grants received	1,960	-
Donations paid	(464)	(339)
Net cash used in financing activities	(27,679)	(1,645)
Net increase / (decrease) in cash and cash equivalents	20,551	(83)
Cash and cash equivalents at 1 January	4,884	4,967
Cash and cash equivalents at 31 December	25,435	4,884
Cash and cash equivalents comprise:		
Cash and balances with banks	25,530	5,040
Less:		
Restricted cash	(95)	(155)
Bank overdrafts	-	(1)
	25,435	4,884

The accompanying notes 1 to 30 are an integral part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED

FINANCIAL STATEMENTS

for the year ended 31 December 2020 | Bahraini Dinars Thousands

1. REPORTING ENTITY

Bahrain Commercial Facilities Company BSC (“the Company”) is a public shareholding company incorporated and registered in Kingdom of Bahrain. It provides short-term, medium-term, long-term loans and issues credit cards. Since 26th June 2005, the Company has been licensed and regulated by the Central Bank of Bahrain (“the CBB”). The consolidated financial statements of the Group as at and for the year ended 31 December 2020 comprise the Company, its subsidiaries and its branches (together referred to as “the Group”).

The consolidated financial statements of the Group comprise the results of the Company and its subsidiaries. Significant subsidiaries are set out below:

Name of subsidiary	Country of incorporation	% holding by Group	Principal activities
National Motor Company W.L.L.	Bahrain	100%	Agent for General Motors, Honda and Mack Defence vehicles in the Kingdom of Bahrain
Tasheelat Real Estate Company W.L.L.	Bahrain	100%	Real estate related services
Tasheelat Insurance Services Company W.L.L.	Bahrain	100%	Insurance brokerage services
Tasheelat for General Trading Company W.L.L.	Kurdistan, Iraq	100%	Agent for Honda vehicles in Erbil Kurdistan, Iraq (a subsidiary of National Motor Company WLL)
Tasheelat Automotive Company W.L.L.	Bahrain	100%	Agent for GAC, Foton, Haval and Great Wall vehicles in the Kingdom of Bahrain
Tasheelat Car Leasing Company W.L.L.	Bahrain	100%	Car rentals, Long and short term leasing services

2. BASIS OF PREPARATION**a. Statement of compliance**

The consolidated financial statements of the Group have been prepared in accordance with applicable rules and regulations issued by the Central Bank of Bahrain (“CBB”). These rules and regulations require the application of all International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), except for:

- i. recognition of modification losses on financial assets, arising from payment holidays provided to customers impacted by COVID-19 without charging additional interest and fees, in equity instead of the consolidated profit or loss as required by IFRS 9: Financial Instruments. The impact of such modification loss is BD 15,191. Any other modification gain or loss on financial assets are recognised in accordance with the requirements of IFRS 9.

FINANCIAL STATEMENTS

for the year ended 31 December 2020 | Bahraini Dinars Thousands

2. BASIS OF PREPARATION (Continued)

ii. recognition of financial assistance received from the government and/ or regulators in response to COVID-19 that meets the government grant requirement, in equity, instead of the profit or loss as required by the International Accounting Standard (IAS 20): Government Grant, to the extent of any modification loss recognised in equity as a result of (a) above. In case this exceeds the modification loss, the balance amount is recognized in the profit or loss. Any other financial assistance is recognised in accordance with the requirements IAS 20. The Group has received grants totalling to BD 1,960 in the form of salary subsidy for Bahraini employees and waiver of electricity and water expenses.

The above framework for basis of preparation of the consolidated financial statements is hereinafter referred to as 'IFRS as modified by CBB'.

For the purpose of these consolidated financial statements, the financial statements of subsidiaries has been adjusted to align with the above framework.

The modification to accounting policies have been applied retrospectively and did not result in any change to the financial information reported for the comparative period.

b. Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for derivative financial instruments which are carried at fair value.

c. Functional and presentation currency

The consolidated financial statements are presented in Bahraini Dinars ("BD"), which is also the Group's functional currency. All financial information presented in BD has been rounded to the nearest thousand, except when otherwise indicated.

d. New standards, amendments effective from 1 January 2020

There were no new standards and amendments to standards, which became effective as of 1 January 2020, that are relevant and material to the Group.

e. New standards, amendments and interpretations issued but not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2021 and earlier application is permitted; however; the Group has not early applied the following new or amended standards in preparing these consolidated financial statements.

i) IAS 1 – classification of liabilities as current and non-current.

Under existing IAS 1 requirements, companies classify a liability as current when they do not have an unconditional 'right to defer' settlement of the liability for at least twelve months after the end of the reporting period. As part of its amendments, the requirement for a right to be unconditional has been removed and instead, now requires that a right to defer settlement must have substance and exist at the end of the reporting period. This assessment may require management to exercise interpretive judgement.

Further, 'a right to defer' exists only if the company complies with conditions specified in the loan agreement at the end of the reporting period, even if the lender does not test compliance until a later date. This new requirement may change how companies classify rollover facilities, with some becoming non-current.

The amendments state that settlement of a liability includes transferring a company's own equity instruments to the counterparty. When classifying liabilities as current or non-current a company can ignore only those conversion options that are recognized as equity. Therefore, companies may need to reassess the classification of liabilities that can be settled by the transfer of the company's own equity instruments – e.g. convertible debt.

The amendments are effective for annual reporting periods beginning on or after 1 January 2023. The Group does not expect a significant impact on its consolidated financial statements.

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ii) Interest Rate Benchmark Reform-Phase 2 (Amendments to IFRS 9, IAS 39 and IFRS 7, IFRS 4 and IFRS 16)

The amendments address issues that might affect financial reporting as a result of the reform of an interest rate benchmark, including the effects of changes to contractual cash flows or hedging relationships arising from the replacement of an interest rate benchmark with an alternative benchmark rate.

The amendments provide practical relief from certain requirements in IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 relating to:

(a) Change in basis for determining contractual cash flows of financial assets, financial liabilities and lease liabilities;

The amendments will require an entity to account for a change in the basis for determining the contractual cash flows of a financial asset or financial liability that is required by interest rate benchmark reform by updating the effective interest rate of the financial asset or financial liability.

(b) Hedge accounting

The amendments provide exceptions to the hedge accounting requirements in the following areas:

- Allow amendment of the designation of a hedging relationship to reflect changes that are required by the reform.
- When a hedged item in a cash flow hedge is amended to reflect the changes that are required by the reform, the amount accumulated in the cash flow hedge reserve will be deemed to be based on the alternative benchmark rate on which the hedged future cash flows are determined.
- When a group of items is designated as a hedged item and an item in the group is amended to reflect the changes that are required by the reform, the hedged items are allocated sub-groups based on the benchmark rates being hedged.
- If an entity reasonably expects that an alternative benchmark rate will be separately identifiable within a period of 24 months, it is not prohibited from designating the rate as a non-contractually specified risk component if it is not separately identifiable at the designation date.

The Group plans to apply the amendments from 1 January 2021. Application will not impact amounts reported for 2020 or prior periods.

The Group has started an initial assessment of the potential impact on its consolidated financial statements.

f. Use of estimates and judgements

The preparation of these consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the consolidated financial statements are described in note 4.

3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these consolidated financial statements are set out below. These have been consistently applied by the Group to all periods presented in these consolidated financial statements except as described in Note 2(a).

a. Basis of consolidation

(i) Subsidiaries:

'Subsidiaries' are investees controlled by the Group. The Group 'controls' an investee if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date when control ceases.

(ii) Loss of control:

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related non-controlling interest and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)*(iii) Transactions eliminated on consolidation:*

Intra-group balances and transactions, and any unrealised income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

b. Revenue recognition*(i) Interest income and expense*

Interest income and expense is recognised in consolidated profit or loss, using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash flows through the expected life of the financial instrument to:

- The gross carrying amount of the financial asset; or
- The amortised cost of the financial liability.

When calculating the effective interest rate for financial instruments other than purchased or originated credit-impaired assets, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not ECL.

The calculation of the effective interest rate includes transaction costs and fees paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability. The effective interest rate of a financial asset or financial liability is calculated on initial recognition of a financial asset or a financial liability. In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit impaired) or to the amortised cost of the liability. The effective interest rate is revised as a result of periodic re-estimation of cash flows of floating rate instruments to reflect movements in market rates of interest.

Amortised cost and gross carrying amount

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance.

The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

(ii) Income from sale of goods and provision of services

Revenue from sale of goods (motor vehicles and spare parts) is recognised at a point in time when the control of the goods is transferred to the customer, i.e. when the goods have been delivered to and accepted by the customer.

Revenue is measured at the fair value of the consideration received or receivable. Revenue comprises revenue from car maintenance and repair and warranty services. Revenue is recognised over time as the services are rendered, provided pervasive evidence of an arrangement exists, tariff / rates are fixed or are determinable and collectability is reasonably certain.

Revenue from investment property and cars leased out under an operating lease are recognised over the tenure of the lease / service agreement on a straight line basis over the term of the lease, except where the rentals are structured to increase in line with expected general inflation, and

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except where there is uncertainty of ultimate collection.

Specific criteria for each of the Group's activities are as follows:

- a) income from sales of motor vehicles and spare parts is recognised when an invoice is raised, and the customer becomes entitled to take possession of the goods.
- b) income from maintenance and repair services is recognised when the service is rendered.
- c) revenue from warranty claims is recognised when these services have been rendered to the customers under warranty obligations.
- d) rental income from car hire is recognised on a straight-line basis over the term of the lease.
- e) income from sale of land inventory is recognised when the customer becomes entitled to take possession of the land which is normally when the title deed passes to him; and
- f) rental income from investment property is recognised as revenue on a straight-line basis over the term of the rental agreement.

(iii) Income from maintenance and repairs

Revenue from car maintenance and repair and warranty services is recognised over time as the services are rendered, provided pervasive evidence of an arrangement exists, tariff / rates are fixed or are determinable and collectability is reasonably certain.

(iv) Fee and commission

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or financial liability are included in the measurement of the effective interest rate. Other fees and commission income – including loan administration and account servicing fees – are recognised over time as the related services are performed.

Insurance commission income is recognised when the insurance cover is issued, and the customer becomes entitled to the insurance policy.

c. Foreign currencies transactions

Transactions in foreign currencies are translated to Bahraini Dinars at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at reporting date are retranslated to Bahraini Dinars at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the year adjusted for the effective interest and payments during the year and the amortized cost in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities that are measured at fair value in a foreign currency are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items that are measured based on historical cost in foreign currency are translated using the exchange rate at the date of transaction.

Foreign currency differences arising on retranslation are generally recognized in profit or loss statements.

d. Financial instruments

(i) Recognition and initial measurement

The financial instruments of the Group consist primarily of balances with banks, loans and advances to customers, trade and other receivables, derivative financial instruments, bank overdrafts, trade and other payables, bonds issued and bank term loans. The Group initially recognises loans and advances and trade receivables on the date on which they are originated. All other financial instruments are initially recognised on the trade date, which is the date when the Group becomes a party to the contractual provisions of the instrument.

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3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

A financial asset or financial liability is measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

*(ii) Classification and subsequent measurement***Financial assets**

On initial recognition, a financial asset is classified as measured at: amortised cost; FVOCI – debt security; FVOCI – equity security; or FVTPL

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Business model assessment:

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed, and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Assessment whether contractual cash flows are solely payments of principal and interest:

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

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In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features; prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

Modifications of financial assets

If the terms of a financial asset are modified, then the Group evaluates whether the cash flows of the modified asset are substantially different.

If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value plus any eligible transaction costs.

If the modification of a financial asset measured at amortised cost or FVOCI does not result in derecognition of the financial asset, then the Group first recalculates the gross carrying amount of the financial asset using the original effective interest rate of the asset and recognises the resulting adjustment as a modification gain or loss in profit or loss, except for modification of loans and advances due to the CBB concessionary measures where modification loss was recognised in equity (Note 2(a)(i)).

Financial assets at amortised cost

These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on de-recognition is recognised in profit or loss.

(iii) De-recognition

Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

Financial liabilities

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire. The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

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3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

On de-recognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

(iv) Offsetting

Financial assets and liabilities are set off and the net amount presented in the statement of financial position, when and only when, the Group currently has a legally enforceable right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

(v) Impairment

The Group recognises loss allowances for ECLs on financial assets measured at amortised cost. The Group measures loss allowances at an amount equal to lifetime ECLs, except for bank balances for which credit risk has not increased significantly since initial recognition.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment including forward-looking information.

Based on the CBB directives, the Group has assumed that the credit risk on a financial asset has increased significantly if it is more than 74 days past due for the loan portfolio.

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or
- the financial asset is 90 days or more past due.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

Measurement of ECLs- Loans and advances

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

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ECLs are discounted at the effective interest rate of the financial asset.

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD);
- exposure at default (EAD).

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information as described above.

PD estimates are estimates at a certain date, which are calculated based on statistical rating models, and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models are based on internally compiled data comprising both quantitative and qualitative factors. Where it is available, market data may also be used to derive the PD for large corporate counterparties. If a counterparty or exposure migrates between rating classes, then this will lead to a change in the estimate of the associated PD. PDs are estimated considering the contractual maturities of exposures and estimated prepayment rates.

LGD is the magnitude of the likely loss if there is a default. The Group estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. LGD estimates are recalibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

EAD represents the expected exposure in the event of a default. The Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract including amortisation. The EAD of a financial asset is its gross carrying amount. For lending commitments and financial guarantees, the EAD includes the amount drawn, as well as potential future amounts that may be drawn under the contract, which are estimated based on historical observations and forward-looking forecasts. For some financial assets, EAD is determined by modelling the range of possible exposure outcomes at various points in time using scenario and statistical techniques.

Measurement of ECLs- Trade receivables (simplified approach)

The Group uses an allowance matrix to measure the ECLs of trade receivables from individual customers, which comprise a very large number of small balances.

Loss rates are calculated using a 'roll rate (Net-flow)' method based on the probability of a receivable progressing through successive stages of delinquency to the loss bucket. Recovery from the loss bucket is also considered for computing the historical loss rates. Roll rates are calculated separately for exposures based on the customer's common credit risk characteristics.

Loss rates are based on actual credit loss experience over the past five years. These rates are adjusted to reflect differences between economic conditions during the period over which the historical data has been collected, current conditions and group view of economic conditions over the expected lives of the receivables. The forward looking adjustment of the loss rates is based on a qualitative score card which factors the management's view on the future economic and business conditions.

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3. SIGNIFICANT ACCOUNTING POLICIES (Continued)***Measurement of ECLs- Cash and bank balances (General approach)***

Impairment on cash and cash equivalents has been measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Group considers that its cash and cash equivalents have low credit risk based on the external credit ratings of the counterparties.

Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost are credit impaired. A financial asset is considered 'credit-impaired' when one or more events, that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for a security because of financial difficulties; or
- Liquidation of collaterals.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

Write-off

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. The Group expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

e. Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for impairment.

f. Inventories

Vehicle inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis for spare parts and on a specific identification basis for motor vehicles. Cost includes purchase price, freight, customs duty and other incidental expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

Land and property inventory is stated at the lower of cost and net realisable value. A property is subsequently reclassified from inventory to investment property if there is an actual change in use and reclassified from inventory to property and equipment upon change in intention of use.

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g. Property, equipment and right of use assets***Recognition:***

Items of property and equipment are stated at cost less accumulated depreciation and impairment losses, if any. The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its residual amount if the carrying amount of the asset is greater than its estimated recoverable amount.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses and adjusted for certain remeasurements of the lease liability.

Depreciation:

Depreciation is charged to the profit or loss statement on a straight-line basis over the estimated useful lives of items of property and equipment. No depreciation is charged on freehold land. The estimated useful lives are as follows:

Buildings	15 to 35 years
Furniture, fixture and equipment	3 to 6 years
Owned Vehicles	4 to 6 years
Leased Vehicles	4 to 6 years
Right of Use	Over lease period

h. Investment properties

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is measured at cost less depreciation and impairment if any.

Rental income from investment property is recognised as other income on a straight-line basis over the term of the lease.

Depreciation:

Depreciation on investment property is charged to the profit or loss statement on a straight-line basis over the estimated useful lives of property. The land component is not depreciated. The estimated useful life of the investment is as follows:

Buildings	15 to 35 years
Furniture, fixture and equipment	4 years

i. Borrowing costs

Borrowing cost directly attributable to the acquisition, construction or production of a qualifying asset is capitalised. Other borrowing cost is recognised in the profit or loss statement in the year in which it arises.

j. Dividends

Dividends and other proposed appropriations are recognised as a liability in the period in which they are approved by the shareholders.

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)***k. Statutory reserve***

In accordance with the Company's Articles of Association and in compliance with the Commercial Companies Law, a minimum of 10% of the net profit is appropriated to a statutory reserve, until it reaches 50% of the paid-up share capital (excluding share premium). This reserve is not normally distributable except in circumstances stipulated in the law.

l. General reserve

In accordance with the Company's Articles of Association and the recommendations of the Board of Directors, specific amounts are transferred to the general reserve. The reserve carries no restriction on its distribution.

The appropriations are subject to the approval of the shareholders at the Annual General Meeting.

m. Donations reserve

Based on the recommendations of the Board of Directors, an amount is transferred from the profit for the year to this reserve. The reserve represents the uncommitted amount of the donations and charities approved by the Shareholders.

n. Share capital***Ordinary shares***

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognized as a deduction from equity.

Treasury shares

Where the Company purchases its own equity share capital, the consideration paid, including any attributable transaction costs, are deducted from total equity and recorded as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any gain or loss is included in equity.

o. Cash flow hedges

The Group uses interest rate swaps to hedge its exposures to the variability of future cash flows. Derivative financial instruments are contracts, the value of which, are derived from one or more underlying financial instruments or indices, and include foreign exchange contracts, forwards and swaps in the interest rate and foreign exchange markets. All derivative financial instruments are initially recognised at cost, being the fair value at contract date, and are subsequently re-measured at their fair values. Changes in the fair value of the derivative financial instruments that are designated and qualify as cash flow hedges and that prove to be highly effective in relation to the hedged risk are recognised in other comprehensive income and presented in a hedge reserve as a separate component of equity. The corresponding effect of the unrealised gains or losses recognised in other comprehensive income is recognised as other assets or other liabilities in the statement of financial position. The effective portion of the gain or loss on derivative instruments recognised in other comprehensive income is removed and included in profit or loss in the same period as the hedged cash flows affect profit or loss under the same line item in the statement of comprehensive income as the hedged item. Any gains or losses arising from changes in fair value on derivative instruments that do not qualify for hedge accounting or are determined to be ineffective are recognised directly in the profit or loss. Fair value gains and losses on trading derivatives are recognised in the profit or loss.

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If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated, exercised, or the designation is revoked, then hedge accounting is discontinued prospectively.

The cumulative gain or loss previously recognised in other comprehensive income and presented in the hedging reserve in equity remains there until the forecast transaction affects profit or loss.

When the hedged item is a non-financial asset, the amount recognised in other comprehensive income is transferred to the carrying amount of the asset when the asset is recognised.

If the forecast transaction is no longer expected to occur, then the balance in other comprehensive income is recognised immediately in profit or loss statement. In other cases, the amount recognised in other comprehensive income is transferred to profit or loss in the same period that the hedged item affects profit or loss.

p. Impairment of non-financial assets

The carrying amounts of the Group's assets other than financial assets (Note 3d) are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated, and an impairment loss is recognised whenever the carrying amount exceeds the recoverable amount. Impairment losses are recognised in the profit or loss.

q. Retirement benefits cost

Pensions and other social benefits for Bahraini employees are covered by the Social Insurance Organization scheme to which employees and the Group contribute monthly on a fixed-percentage-of salaries basis. The Group's contribution to this scheme, which represents a defined contribution scheme under International Accounting Standard 19 – Employee Benefits, is expensed as incurred.

Expatriate employees on limited-term contracts are entitled to leaving indemnities payable under the Bahrain Labour Law, based on length of service and final remuneration. Provision for this unfunded commitment which represents a defined benefit plan under International Accounting Standard 19 – Employee Benefits, has been made by calculating the notional liability had all such employees left at the reporting date.

r. Employee saving plan

The Group provides a voluntary saving plan for its Bahraini employees that meet certain criteria. The Group contributes a matching amount limited to 10% of the employee salary to each employee's savings contribution. Annual interest rate of 4.5% is currently accrued on cumulative savings amount. In case of leaving, retirement or death, an employee receives his/her full contribution and the share of the Group's contribution and all earned interest based on years of service.

s. Trade, other payables and lease liability

Trade and other payables are initially recognised at fair value and subsequently measured at amortised cost.

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3. SIGNIFICANT ACCOUNTING POLICIES (Continued)***t. Bank term loans***

Interest bearing bank term loans and bonds are initially measured at fair value plus any transaction costs and subsequently measured at their amortised cost using the effective interest rate method.

u. Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, unrestricted balances and deposits with banks with original maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value. For the purpose of the consolidated statement of cash flows, cash and cash equivalents are presented net of restricted cash and bank overdrafts.

v. Earnings per share

The Group presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the parent company by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

w. Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenue and incur expenses, including revenues and expenses that relate to transactions with any of the other components of the Group. All operating results of the operating segments are regularly reviewed by the executive management to make decisions about resource allocation and assess its performance, and for which discrete financial information is available.

x. Provision

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle such obligation.

4. USE OF ESTIMATES AND JUDGEMENTS

In preparing these consolidated financial statements, management has made judgements, estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

a) Judgments**(i) Classification of financial assets**

Assessment of the business model within which the assets are held and assessment of whether contracted terms of the financial asset are SPPI and the principal amount outstanding – Note 3(d)(ii)

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(ii) Classification of derivatives financial instrument

In the process of applying the Group's accounting policies, management decides on the transaction date the purpose of the derivative financial instrument acquired and based on the management purpose the accounting treatment is determined in accordance with the IFRS 9.

(iii) Significant increase in credit risk

Establishing the criteria for determining whether credit risk on the financial asset has increased significantly since initial recognition, determining methodology for incorporation, forward looking information into measurement of ECL and selection and approval of models used to measure ECL. (Note 5 (a)).

Potential impact of COVID-19

COVID-19 was declared a worldwide pandemic by the World Health Organisation in March 2020. COVID-19 and related measures to slow the spread of the virus, have since had a significant impact on the local and global economy, supply chains and financial markets.

The Group has considered the impact of COVID-19 and related market volatility in preparing these consolidated financial statements. While the methodologies and assumptions applied in the measurement of various items within the consolidated financial statements remain unchanged from those applied in the 2019 consolidated financial statements, the impact of COVID-19 has resulted in the application of further judgement and the incorporation of estimates and assumptions specific to the impact of COVID-19.

Principally this has resulted in updates to the Group's economic assumptions used in determining expected credit losses (ECL) and the impairment assessment for other non-financial assets.

The Group's risk and capital management framework continues to be applied and the Group continues to monitor the impact of COVID-19 on the Group's risk and capital profile. Non-financial risks re-emerging from local global movement restrictions, and remote working by staff, counterparties, clients and suppliers, are being identified, assessed, managed and governed through timely application of the Group's Risk Management Framework.

Loans and advances

In accordance with the CBB relief measures, the Group has introduced a number of support measures for customers impacted by COVID-19, including the deferral of payments without interest for retail and small business customers for an initial period of six months which was later extended by another four months with interest starting from March 2020. In December 2020, the CBB extended the holiday payments with interest for another six months to 30 June 2021.

Impairment allowance on loans and advances at amortised cost

In determining the appropriate level of expected credit losses (ECLs) the Group considered the macro-economic outlook, customer credit quality, the type of collateral held, exposure at default, and the effect of payment deferral options as at the reporting date.

The model inputs, including forward-looking information, scenarios and associated weightings, were revised to reflect the current outlook. Noting the wide range of possible scenarios and macroeconomic outcomes, and the relative uncertainty of how the social and economic consequences of COVID-19 will materialize these scenarios represent reasonable and supportable forward-looking views as at the reporting date.

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4. USE OF ESTIMATES AND JUDGEMENTS (Continued)

The Group's models are calibrated to consider past performance and macrocosmic forward-looking variables as inputs. The IASB and global regulators have issued guidance consistent with IFRS 9, to consider the exceptional circumstances of the COVID-19 pandemic. This includes consideration of significant government support and the high degree of uncertainty around historic long-term trends used in determining reasonable and supportable forward-looking information as well as the assessment of underlying credit deterioration and migration of balances to progressive stages.

The Group considers both qualitative and quantitative information in the assessment of significant increase in credit risk. The utilisation of a payment deferral program was considered for affected customer segments due to the pandemic as a trigger for a significant increase in credit risk ("SICR") or a staging migration for the purposes of calculating ECL.

The Group continues to assess borrowers for other indicators of unlikeliness to pay, taking into consideration the underlying cause of any financial difficulty and whether it is likely to be temporary as a result of COVID-19 or longer term.

b) Estimates**(i) Impairment of financial instruments**

- Determining inputs into the ECL measurement models, including incorporation of forward looking information (Note 5 (a)).
- Key assumptions used in estimating recoverable cash flows.

(ii) Impairment on trade receivables

The Group measures expected credit loss for trade receivables using a 'roll rate' (net flow) method based on the probability of a receivable progressing through successive stages of delinquency to the loss bucket. The Group estimates the loss rates based on historical loss experience, which are adjusted to reflect future economic and business condition (Note 3(d)(v) and Note 10).

(iii) Provision on inventory

The Group reviews the carrying amounts of the inventories at each reporting date to determine whether the inventories have been impaired. The Group identifies the inventories, which have been impaired based on the age of the inventory and their estimate of the future demand for the inventory. If any impairment indication exists, the inventories recoverable amount is estimated based on past experience relating to disposal of such inventory (Note 3(f) and Note 11).

5. FINANCIAL RISK MANAGEMENT

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk ; and
- market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk.

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Risk management framework

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits.

a. Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligation. The Group is principally exposed to credit risk on cash and cash equivalents, loans and advances to customers, trade receivables and other assets. The maximum credit risk is the carrying value of the assets.

COVID-19 impact

The uncertainties due to COVID-19 and resultant economic volatility has impacted the Group's financing operations and is expected to affect most of the customers and sectors to some degree. Although it is difficult to assess at this stage the degree of impact faced by each sector, the main industries impacted are hospitality, tourism, leisure, airlines/transportation and retailers. In addition, some other industries are expected to be indirectly impacted such as contracting, real estate and wholesale trading. Furthermore, the drop in oil prices will have a significant impact on regional economies.

Considering this evolving situation, the Group has taken pre-emptive measures to mitigate credit risk by adopting more cautious approach for credit approvals thereby tightening the criteria for extending credit to impacted sectors. Payment holidays have been extended to customers, including private and SME sector, in line with the instructions of CBB. These measures has led to lower disbursement of financing facilities, resulting in lower net financing income and decrease in other revenue.

The risk management department has also enhanced its monitoring of financing portfolio by reviewing the performance of exposures to sectors expected to be directly or indirectly impacted by COVID-19 to identify potential SICR on a qualitative basis.

The Group has updated its inputs and assumptions for computation of ECL (Note 4).

Management of credit risk

The Group's credit risk management framework includes:

- Authorisation structure and limits for the approval and renewal of credit facilities;
- Reviewing and assessing credit exposures in accordance with authorisation structure and limits, prior to facilities being committed to customers. Renewals and reviews of facilities are subject to the same review process;
- Diversification of lending activities;
- Reviewing compliance, on an ongoing basis, with agreed exposure limits relating to counterparties and reviewing limits in accordance with risk management strategy and market trends.

All loans and advances are with local individuals and locally incorporated entities. The credit risk on these loans and advances is actively managed and rigorously monitored in accordance with well-defined credit policies and procedures. The creditworthiness of each borrower is evaluated prior to lending and with a comprehensive review of information which includes the Credit Bureau report. The Group is also subject to single obligor limits as specified by the Central Bank of Bahrain.

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5. FINANCIAL RISK MANAGEMENT (Continued)

Credit review procedures are in place to identify at early stage exposures which require more detailed monitoring and review. Appropriate procedures for follow-up and recovery (including recourse to legal action) are in place to monitor the credit risk on loans and advances.

Exposure to credit risk

The Group is not exposed to any significant concentration of credit risk arising from exposures to a single debtor or debtors having similar characteristics such that their ability to meet their obligations is expected to be affected similarly by changes in economic or other conditions. Regular audits of business units and the Group credit processes are undertaken by the Internal Audit department.

The Group measures its exposure to credit risk by reference to the gross carrying amount of financial assets less, interest suspended and impairment losses, if any. The maximum credit risk exposure of the loans and advances is the carrying value amount net of the deferred income and net of impairment allowance reported at year end.

The following table sets out information about the credit quality of financial assets measured at amortized cost. Unless specifically indicated, for financial assets, the amounts in the table represent gross carrying amounts:

	31 December 2020	31 December 2019
Stage 3 – Specifically assessed loans		
Gross amount	7,925	3,081
Expected credit loss	(3,103)	(1,984)
Net amount	4,822	1,097
Stage 1, 2 and 3 - Collectively assessed loans		
Stage 1 - 12 month	186,819	275,700
Stage 2 - lifetime - not credit impaired	65,943	41,626
Stage 3 – lifetime - credit impaired	38,016	28,268
Expected credit loss	(31,594)	(21,402)
Net amount	259,184	324,192
Net loans and advances to customers	264,006	325,289

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Stage 1, 2 and 3 - Collectively assessed loans

The Group applies a three-stage approach to measure expected credit losses (ECL) on financial assets carried at amortised cost and debt instruments classified as FVOCI. Financial assets migrate through the following three stages based on the change in credit quality since initial recognition:

- Stage 1: 12-month ECLs: these are ECLs that result from possible default events within the 12 months after the reporting date;
- Stage 2 lifetime ECLs - not credit impaired: these are ECLs that result from all possible default events over the expected life of a financial instrument. Includes financial assets that have had a significant increase in credit risk since initial recognition but that do not have objective evidence of impairment; and
- Stage 3 lifetime ECLs - credit impaired: these are ECLs that result from all possible default events over the expected life of a financial instrument. Includes financial instruments that have objective evidence of impairment at the reporting date.

Stage 3 - Specifically provided loans

The Group considers evidence of impairment for all individually significant loans and advances which are assessed for impairment on a specific basis.

Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and expert credit assessment including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- The remaining lifetime probability of default (PD) as at the reporting date; with
- The remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

Monitoring of credit risk

Generating the term structure of PD

Ageing buckets based on days past due ("Ageing buckets") are a primary input into the determination of the term structure of PD for exposures. The Group collects performance and default information about its credit risk exposures analyzed by jurisdiction or region and by type of product and borrower as well as by ageing buckets.

The Group employs statistical models to analyze the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

5. FINANCIAL RISK MANAGEMENT (Continued)

This analysis includes the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors as well as in-depth analysis of the impact of certain other factors (e.g. forbearance experience) on the risk of default. For most exposures, key macro-economic indicators include: GDP growth, benchmark interest rates, unemployment and oil prices. Considering the extra ordinary circumstances and the variations in the forward looking data for this variables, the company has used vasic methodology using oil prices as a factor to determine the PDs.

Based on consideration of a variety of external actual and forecast information, the Group formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. The Group then uses these forecasts to adjust its estimates of PDs.

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in PDs and qualitative factors, including a backstop based on delinquency.

Using its expert credit judgement and, where possible, relevant historical experience, the Group may determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not otherwise be fully reflected in its quantitative analysis on a timely basis.

As a backstop, the Group considers that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due. For the purpose of calculating ECL for the year ended 31 December 2020, the Group considers that a significant increase in credit risk occurs no later than when an asset is more than 74 days as against 30 days, in line with the CBB concessionary measures. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received.

The Group monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset becomes 74 days past due; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month PD (stage 1) and lifetime PD (stage 2).

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan whose terms have been modified may be derecognised and the renegotiated loan recognised as a new loan at fair value in accordance with the accounting policy.

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The Group renegotiates loans to customers in financial difficulties (referred to as 'forbearance activities') to maximise collection opportunities and minimise the risk of default. Under the Group's forbearance policy, loan forbearance is granted on a selective basis if the debtor is currently in default on its debt or if there is a high risk of default, there is evidence that the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.

The revised terms usually include extending the maturity, changing the timing of interest payments and amending the terms of loan covenants. Both retail and corporate loans are subject to the forbearance policy.

For financial assets modified as part of the Group's forbearance policy, the estimate of PD reflects whether the modification has improved or restored the Group's ability to collect interest and principal and the Group's previous experience of similar forbearance action. As part of this process, the Group evaluates the borrower's payment performance against the modified contractual terms and considers various behavioral indicators.

Generally, forbearance is a qualitative indicator of a significant increase in credit risk and an expectation of forbearance may constitute evidence that an exposure is credit impaired. A customer needs to demonstrate consistently good payment behaviour over a period of 3 months before the exposure is no longer considered to be credit-impaired/ in default or the PD is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to 12-month ECL based on regulatory guidance.

The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. Based on economic experts and consideration of a variety of external actual and forecast information, the Group formulates a 'base case' view of the future direction of relevant economic variables as well as a representative range of other possible forecast scenarios. This process involves developing two or more additional economic scenarios and considering the relative probabilities of each outcome.

Key macro-economic indicators include: Oil price, Consumers purchase index (CPI), Real GDP growth, Real interest rate (RIR), Unemployment rate, Domestic credit growth, Central Government revenue as percentage of GDP and Central Government expenditure as percentage of GDP.

The base case represents a most-likely outcome and is aligned with information used by the Group for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes.

Past due but not impaired loans and advances include those for which contractual interest and principal payments are past due, but the Group believes that impairment is not appropriate on the basis of level of security and collateral available and/ or in the process of collecting the amounts owed to the Group.

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5. FINANCIAL RISK MANAGEMENT (Continued)

Aging analysis of loans and advances to customers as follows:

	Stage 1	Stage 2	Stage 3	2020	2019
Current	156,973	49,599	10,257	216,829	265,488
Past due:					
1 - 30 days	17,022	2,837	2,356	22,215	32,304
31 - 60 days	11,359	2,243	1,558	15,160	17,710
61 - 89 days	1,465	11,264	1,264	13,993	13,040
90 days – 1 year	-	-	22,114	22,114	14,914
1 year – 3 years	-	-	7,686	7,686	4,664
More than 3 years	-	-	706	706	555
Expected credit loss	(5,668)	(5,522)	(23,507)	(34,697)	(23,386)
Carrying value	181,151	60,421	22,434	264,006	325,289

2020	Retail	Corporate	Total
Current	199,486	17,343	216,829
Past due:			
1 - 30 days	20,251	1,964	22,215
31 - 60 days	13,496	1,664	15,160
61 - 89 days	12,947	1,046	13,993
90 days – 1 year	20,007	2,107	22,114
1 year – 3 years	6,643	1,043	7,686
More than 3 years	706	-	706
Gross loans and advance	273,536	25,167	298,703
Collectively assessed ECL	(29,788)	(1,806)	(31,594)
Specifically assessed ECL	(2,000)	(1,103)	(3,103)
Net loans and advances	241,748	22,258	264,006

2019	Retail	Corporate	Total
Current	240,749	24,739	265,488
Past due:			
1 - 30 days	29,829	2,475	32,304
31 - 60 days	16,540	1,170	17,710
61 - 89 days	12,200	840	13,040
90 days – 1 year	14,603	311	14,914
1 year – 3 years	4,084	580	4,664
More than 3 years	317	238	555
Gross loans and advance	318,322	30,353	348,675
Collectively assessed ECL	(20,004)	(1,398)	(21,402)
Specifically assessed ECL	(1,216)	(768)	(1,984)
Net loans and advances	297,102	28,187	325,289

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By geographical region:

All loans and advances are geographically located in Bahrain, (2019: BD 13 located in Kurdistan - Iraq).

At 31 December 2020, the total gross amount of non-performing loans as defined by the CBB, as accounts with days past due 90 days or more, was BD 30,506 (2019: 20,133). The stage 3 accounts were BD 45,941 (2019: BD 31,349). In compliance with the CBB requirements, interest on stage 3 is suspended and is accounted for on a cash basis.

During the year ended 31 December 2020, the average gross credit exposure for cash and balances with banks is BD 19,474 (2019: BD 5,509), loans and advances to customers is BD 287,332 (2019: BD 326,146), trade and other receivables is BD 5,826 (2019: BD 7,648) and unutilised credit limit is BD 31,243 (2019: BD 29,502). Such amounts are calculated based on the average of last four quarterly results.

At the reporting date, the loans and advances to customers represent 39% vehicle (2019: 41%), 20% mortgage (2019: 20%), 30% personal loan (2019: 27%) and 11% credit card lending (2019: 12%).

All exposures are located in Bahrain, (2019: BD 3 bank balance and BD 13 loans to customer located in Kurdistan - Iraq). The below table summarise the maximum exposure to credit risk without considering collateral and other credit enhancements as of 31 December:

	2020	2019
Balances with banks	25,530	5,040
Loans and advances to customers	264,006	325,289
Trade receivables	4,495	7,270
Other assets	672	1,335
Total	294,703	338,934
Unutilised credit limit	31,487	29,519

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5. FINANCIAL RISK MANAGEMENT (Continued)***Impaired loans and advances***

Impaired loans and advances are financial assets for which the Group determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the agreements. The Group's exposure to credit risk from loans and trade receivables is influenced mainly by the individual characteristics of each customer. Loans which are past due 90 days are considered as non-performing.

The Group has established policies and procedures under which each customer is analysed individually for creditworthiness. At the year end, automotive companies trade receivables of BD 3,438 (2019: BD 3,449) were past due against which BD 1,654 (2019: BD 1,324) was the impairment allowance. Substantially all commercial past due receivables are less than one year.

Loans with renegotiated terms and the Group's forbearance policy

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position, where the Group has made concessions by agreeing to terms and conditions that are more favourable for the borrower than the Group has provided initially. The Group implements forbearance policy in order to maximise collection opportunities and minimise the risk of default. Under the Group's forbearance policy, loan forbearance is granted on a selective basis in situation where the debtor is currently in default on its debt, or where there is a high risk of default, there is evidence that the debtor made all the reasonable effort to pay under the original contractual terms and it is expected to be able to meet the revised terms.

The revised terms usually include extending maturity, changing timing of interest payments and amendments to the terms of loan covenants. Both retail and corporate loans are subject to the forbearance policy. During the year ended 31 December 2020, loans and advances amounting to BD 11,605 (2019: BD 10,348) were restructured.

Collateral

The Group generally holds collateral against loans which may be in the form of mortgage interests over property with custody of title deeds, joint registration of vehicles and personal guarantees.

As at 31 December 2020, loans amounting to BD 128,545 (2019: BD 157,873) were fully collateralized and loans amounting to BD 45,414 (2019: BD 45,886) were partly collateralized with a collateral value of BD 35,215 (2019: BD 33,947).

Management estimates the fair value of collaterals and other security enhancements held against individually impaired customers loans are reasonably sufficient to cover the value of such loans at the reporting date. The Group monitors concentrations of credit risk by product. As at 31 December 2020, the Group obtained assets for loans value of BD 1,137 (2019: BD 2,463) by taking possession of collateral held as security against loans and advances

Credit risk concentration

All loans are made to borrowers that are Bahraini residents. Credit risk concentration of loans at the reporting date represents 92% (2019: 91%) retail loans and 8% (2019: 9%) to corporate customers and trade receivables represent mainly corporate customers.

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Settlement risk

The Group's activities may give rise to risk at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of a counterparty to honour its obligations to deliver cash, securities or other assets as contractually agreed.

Derivative related credit risk

Credit risk in respect of derivative financial instruments arises from the potential for a counterparty to default on its contractual obligations and is limited to the positive market value of instruments that are favourable to the Group which are included in other assets. The positive market value is also referred to as the "replacement cost" since it is an estimate of what it would cost to replace transactions at prevailing market rates if a counterparty defaults. The Group's derivative contracts are entered into with other financial institutions.

Credit risk related to trade receivables

Credit risk related to trade receivables arises from the potential for a counterparty to default from repayment of their dues. The Group has established an appropriate authorisation structure with limits for the approval and renewal of credits.

b. Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk management ensures that funds are available at all times to meet the funding requirements of the Group.

Management of liquidity risk

The Group's approach of managing liquidity risk is to ensure that the Group secures funding significantly larger than present and future requirements. The Group continuously monitors the extent to which contractual receipts exceed contractual payments and the levels of new advances are correlated to the levels of liquidity.

COVID-19 impact

The effects of COVID-19 on the liquidity and funding risk profile of the banking system are evolving and are subject to ongoing monitoring and evaluation. The CBB has announced various measures to combat the effects of COVID-19 and to ease liquidity in the banking sector. The instalment deferrals for 10 months during 2020 to eligible customers as per CBB instructions have an impact on the liquidity risk of the Group.

The management of the Group has enhanced its monitoring of the liquidity and funding requirements. Board meetings and senior management meetings are convened more frequently in order to carry out granular assessment of funding requirements with the objective to explore available lines of funding and to drawdown the existing funding lines as and when necessary to maintain enough liquidity at a reasonable cost of funding.

The Group continues to calibrate stress testing scenarios to current market conditions in order to assess the impact on the Group in current extreme stress environment. As at the reporting date, the liquidity and funding position of the Group remains strong and is well placed to absorb and manage the impacts of this disruption. During the year, the Group was able to successfully refinance debt of USD 80 million and USD 125 million syndicated loans.

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5. FINANCIAL RISK MANAGEMENT (Continued)

The residual future contractual maturity of financial assets and liabilities are summarised in the table below. The future contractual undiscounted cash flows of financial assets and financial liabilities have been disclosed at the carrying value and prevailing interest rates at the reporting date until their final maturities.

2020	Carrying amount	Gross contractual cash flows	Within 1 Year	1 year to 5 years	Over 5 years
Assets					
Cash and balances with banks	25,530	25,600	25,600	-	-
Loans and advances to customers	264,006	408,150	108,387	222,413	77,350
Trade receivables	4,495	4,495	4,495	-	-
Other assets	672	672	672	-	-
	294,703	438,917	139,154	222,413	77,350
Liabilities					
Trade and other payables	15,800	15,800	15,800	-	-
Bank term loans	205,956	224,413	51,483	172,930	-
	221,756	240,213	67,283	172,930	-
Unutilised credit limits	31,487	31,487	31,487	-	-

2019	Carrying amount	Gross contractual cash flows	Within 1 Year	1 year to 5 years	Over 5 years
Assets					
Cash and balances with banks	5,040	5,040	5,040	-	-
Loans and advances to customers	325,289	453,270	144,924	245,598	62,748
Trade receivables	7,270	7,270	7,270	-	-
Other assets	1,335	1,335	1,335	-	-
	338,934	466,915	158,569	245,598	62,748
Liabilities					
Bank overdrafts	1	1	1	-	-
Trade and other payables	21,164	21,164	21,164	-	-
Bank term loans	230,163	257,590	97,243	160,347	-
	251,328	278,755	118,408	160,347	-
Unutilised credit limits	29,519	29,519	29,519	-	-

c. Market risks

Market risk is the risk that the Group's income and / or value of a financial instrument will fluctuate because of changes in market prices such as interest rates.

Management of market risks

Market risks are closely monitored by the risk management and finance departments and reported to the Assets and Liabilities Committee (ALCO) and the Board.

Interest rate risk

Interest rate risk is the risk that the Group's earnings will be affected as a result of movements in interest rates. The Group's interest rate exposures arise from its interest earning assets and

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interest-bearing liabilities i.e. balance with banks, loans, bank overdrafts, bonds and term loans. The distribution of financial instruments between interest rate categories is summarised below:

At 31 December	Fixed Rate		Floating rate		Non-interest earning		Total	
	2020	2019	2020	2019	2020	2019	2020	2019
Assets								
Cash and balances with banks	19,914	-	-	-	5,616	5,040	25,530	5,040
Loans and advances to customers	263,617	324,676	-	-	389	613	264,006	325,289
Trade receivables	-	-	-	-	4,495	7,270	4,495	7,270
Other assets	-	-	-	2	672	1,333	672	1,335
	283,531	324,676	-	2	11,172	14,256	294,703	338,934
Liabilities								
Bank overdrafts	-	-	-	1	-	-	-	1
Trade and other payables	-	-	-	-	15,800	21,164	15,800	21,164
Bank term loans	-	-	205,956	230,163	-	-	205,956	230,163
	-	-	205,956	230,164	15,800	21,164	221,756	251,328

The Group's instalment loans receivables are predominantly of a fixed rate nature (the Group has, however, reserved the right under the terms of the agreement with customers to vary the rate at its discretion after giving a customer one month notice) while its bank borrowings are of a floating rate nature. To hedge this risk, the Group uses interest rate swaps to convert floating rate of interest on bank term loan to fixed rate of interest. At 31 December 2020 interest rate risk attributable to the term loans of USD 255 million (BD: 96.14 million) (2019: USD 290 million, BD 109.33 million) has been hedged which will mature within 5 years.

The fair value changes of the interest rate swaps and forward contract are recognised in equity (pages 50 - 51). The Group does not enter into derivative financial instruments other than for economic hedging purposes.

The unhedged portion of the floating rate borrowing is sensitive to changes in the interest rates. As at 31 December 2020 a change in variable rate financial instruments by 100 basis points will increase/ (decrease) net profits by BD 1,098 (2019: BD 1,208).

A fundamental reform of major interest rate benchmarks is being undertaken globally, including the replacement of some interbank offered rates (IBORs) with alternative nearly risk-free rates (referred to as 'IBOR reform'). The Group has exposure to IBORs on its financial instruments and interest rate swaps that will be reformed as part of this market-wide initiative. The Group is in the process of amending or preparing to amend contractual terms in response to IBOR reform, and there is still uncertainty over the timing and the methods of transition.

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5. FINANCIAL RISK MANAGEMENT (Continued)*Currency risk*

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates and arises from financial instruments denominated in a foreign currency. The Group had the following significant net exposures denominated in foreign currency as of 31 December.

	2020	2019
US Dollars	145,795	213,862

The Bahraini Dinar is effectively pegged to the US Dollar.

The Company has entered into BD 45 million forward rate contracts to hedge against any future changes in the peg rate.

d. Capital management

The Group's policy is to maintain a strong capital base. The Central Bank of Bahrain sets and monitors capital requirements for the Group. The conventional financing company license granted by the Central Bank of Bahrain limits borrowings to five times the capital and reserves (shareholders' equity) of the Company. Such rate for the Group was 1.8 as at 31 December 2020 (2019:1.7).

6. OPERATIONAL RISKS

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Group's operations and are faced by all business entities.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage, to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The Group has established a framework of policies and procedures to identify, assess, control, manage and report risks. The Group's risk management division employs clear internal policies and procedures to reduce the likelihood of any operational losses. Where appropriate, risk is mitigated by way of insurance.

COVID-19 impact

In response to COVID-19 outbreak, there were various changes in the working model, interaction with customers, digital modes of payment and settlement, customer acquisition and executing contracts and carrying out transactions with the customers. The management of the Group has enhanced its monitoring to identify risk events arising out of the current situation and the changes in the way business is conducted.

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7. MATURITY PROFILE

The maturity profile of the Group's financial assets and liabilities based on the expected repayment arrangements is given in below schedule. The contractual maturities of assets and liabilities are not significantly different from the expected repayment dates.

At 31 December	Within 1 Year		1 year to 5 years		5 years to 10 years		10 years to 20 years		Total	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Assets										
Cash and balances with banks	25,530	5,040	-	-	-	-	-	-	25,530	5,040
Loans and advances to customers	95,099	126,111	133,042	165,710	32,850	31,714	3,015	1,754	264,006	325,289
Trade receivables	4,495	7,270	-	-	-	-	-	-	4,495	7,270
Other assets	672	1,335	-	-	-	-	-	-	672	1,335
	125,796	139,756	133,042	165,710	32,850	31,714	3,015	1,754	294,703	338,934
Liabilities										
Bank overdrafts	-	1	-	-	-	-	-	-	-	1
Trade & other payables	15,800	21,164	-	-	-	-	-	-	15,800	21,164
Bank term loans	42,485	84,622	163,471	145,541	-	-	-	-	205,956	230,163
	58,285	105,787	163,471	145,541	-	-	-	-	221,756	251,328

The maturity profile is monitored by the management to ensure adequate liquidity is maintained.

8. FAIR VALUE AND CLASSIFICATION OF FINANCIAL INSTRUMENTS

The Group's financial assets and financial liabilities are measured at amortised cost except for derivative financial instruments, which are carried at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

Underlying the definition of fair value is a presumption that an enterprise is a going concern without any intention or need to liquidate, curtail materially the scale of its operations or undertake a transaction on adverse terms.

Except for derivative instruments which are classified as at fair value, all of the Group's other financial assets and liabilities are classified as at amortised cost.

Fair value hierarchy

The Group measures fair values of financial instruments using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Valuation techniques based on observable inputs, either directly (i.e. ask prices) or indirectly (i.e. derived from prices). This category includes instruments valued using quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly observable from market data.

Level 3: Valuation techniques using significant unobservable inputs. This category includes instruments where the valuation technique includes inputs not based on market observable data.

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8. FAIR VALUE (Continued)*Financial assets and liabilities measured at fair value*

The fair value of the derivatives, which are not exchange traded, is estimated at the amount the Group would receive or pay to terminate the contract at the reporting date taking into account current market conditions and the current credit worthiness of the counterparties. The Group's exposure to derivatives, whose fair value as of 31 December 2020 is BD 5,445 (2019: BD 1,722) are categorised under Level 2.

Financial assets and liabilities not measured at fair value

The following table sets out the fair values of financial instruments not measured at fair value analysed by the level in the fair value hierarchy into which each fair value measurement is categorised as at 31 December.

2020	Level 1	Level 2	Level 3	Total fair value	Total Carrying value
Loans and advances to customers	-	-	264,006	264,006	264,006
Bank term loans	-	205,956	-	205,956	205,956
2019	Level 1	Level 2	Level 3	Total fair value	Total Carrying value
Loans and advances to customers	-	-	325,289	325,289	325,289
Bank term loans	-	230,163	-	230,163	230,163

In case of loans and advances to customers, the average interest rate of the loan portfolio is in line with current market rates for similar facilities and hence after consideration of adjustment for prepayment risk and impairment charges it is expected that the carrying value would not be materially different to fair value of these assets.

The fair value of bank term loans and bonds issued approximate their carrying value since they are at floating interest rates.

The fair values of all other financial instruments approximated their respective book values due to their short-term nature.

Non-financial assets not measured at fair value but where the fair value is disclosed

The fair value of the Group's investment property as at 31 December 2020 has been determined by an external property valuer who has the knowledge and recent experience in the location and category of the property being valued. The fair value was determined based on market comparable approach that reflects recent transaction prices for similar properties categorised as level 2 fair value based on the inputs to the valuation techniques used.

Details of the Group's investment properties and information about the fair value hierarchy as at 31 December 2020 are as follows:

2020	Level 1	Level 2	Level 3	Total fair value	Total Carrying value
Investment properties	-	14,764	-	14,764	12,564
2019	Level 1	Level 2	Level 3	Total fair value	Total Carrying value
Investment properties	-	17,054	-	17,054	12,641

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9. LOANS AND ADVANCES TO CUSTOMERS

(a) Exposure by staging

	As at 31 December 2020			
	Stage 1	Stage 2	Stage 3	Total
Loans and advances	186,819	65,943	45,941	298,703
Less: expected credit loss	(5,668)	(5,522)	(23,507)	(34,697)
Net loans and advances	181,151	60,421	22,434	264,006

The initial modification loss recorded by the Group amounted to BD 16,125. Subsequently, the Company had made reversal of BD 934 to equity due to early settlements of loans and repayment of credit card balances.

The modification loss has been calculated for the loan portfolio as the difference between the net present value of the modified cash flows calculated using the original effective profit rate and the current carrying value of the financial assets on the date of modification. The modification loss for credit card is calculated as normal interest at applicable rate for the six months holiday given from repayment of credit card balances. The Group provided payment holidays on financing exposures amounting to BD 281,906 as part of its support to impacted customers.

	As at 31 December 2019			
	Stage 1	Stage 2	Stage 3	Total
Loans and advances	275,700	41,626	31,349	348,675
Less: expected credit loss	(3,282)	(4,923)	(15,181)	(23,386)
Net loans and advances	272,418	36,703	16,168	325,289

(b) Expected credit loss movement

2020	ECL model			Stage 3 Specifically assessed	Total
	Stage 1	Stage 2	Stage 3		
Expected credit loss as 1 January 2020	3,282	4,923	13,197	1,984	23,386
Transfer to stage 1	2,090	(670)	(1,420)	-	-
Transfer to stage 2	(573)	1,724	(1,151)	-	-
Transfer to stage 3	(202)	(1,090)	(492)	1,784	-
Charge for the year	1,071	635	19,807	46	21,559
Write off during the year	-	-	(9,537)	(711)	(10,248)
Expected credit loss as 31 December 2020	5,668	5,522	20,404	3,103	34,697

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9. LOANS AND ADVANCES TO CUSTOMERS (Continued)

The average interest rates on loans and advance to customer is 10.6% p.a. (2019: 11.6% p.a.).

2019	ECL model			Stage 3 Specifically assessed	Total
	Stage 1	Stage 2	Stage 3		
Expected credit loss as 1 January 2019	3,116	3,708	10,039	967	17,830
Transfer to stage 1	1,257	(104)	(1,126)	(27)	-
Transfer to stage 2	(389)	1,804	(1,415)	-	-
Transfer to stage 3	(211)	(355)	367	199	-
Charge for the year	(491)	(130)	9,378	1,011	9,768
Write off during the year	-	-	(4,046)	(166)	(4,212)
Expected credit loss as 31 December 2019	3,282	4,923	13,197	1,984	23,386

10. TRADE RECEIVABLES

	31 December 2020	31 December 2019
Trade receivables	6,221	8,759
Less: Expected credit loss	(1,726)	(1,489)
	4,495	7,270
Expected credit loss movement	2020	2019
As 1 January	1,489	1,380
Charge for the year	239	119
Reversal for the year for settled accounts	(2)	(9)
Write off during the year	-	(1)
Expected credit loss at the end of the year	1,726	1,489

11. INVENTORIES

	31 December 2020	31 December 2019
Automotive stock:		
- Vehicles	9,940	15,122
- Spare parts	4,641	5,326
Property	5,195	6,529
	19,776	26,977
Provision on vehicles and spare parts	(1,070)	(655)
	18,706	26,322
Movement on provisions (vehicle and spare parts)	2020	2019
At 1 January	655	568
Net charge for the year	646	355
Utilization	(231)	(268)
At 31 December	1,070	655

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12. INVESTMENT PROPERTIES

	2020	2019
Cost		
At 1 January	14,273	8,094
Additions during the year (Net)	263	6,179
At 31 December	14,536	14,273
Accumulated depreciation and impairment losses		
At 1 January	1,632	1,337
Charge for the year	316	295
Impairment provision	25	-
At 31 December	1,973	1,632
Net book value		
At 31 December	12,563	12,641

The fair value of investment properties as at 31 December 2020 is BD 14,764 (2019: BD 17,054) were determined by an independent external property valuer with the appropriate recognised qualification and experience in the location and category of the property being valued. The fair value was determined based on sales comparison approach that reflect recent transaction prices for similar properties and accordingly categorised as level 2 in fair value hierarchy.

13. PROPERTY AND EQUIPMENT

	Land and buildings	Furniture, fixtures & equipment	Vehicles	Work in progress	Right of Use	2020 Total	2019 Total
Cost							
At 1 January	24,953	10,281	9,223	1,606	3,671	49,734	45,059
Additions	2	312	1,263	561	818	2,956	6,999
Disposals and retirements	-	-	(2,027)	(1)	(471)	(2,499)	(2,324)
Reclassified	1,508	316	-	(1,824)	-	-	-
At 31 December	26,463	10,909	8,459	342	4,018	50,191	49,734
Depreciation							
1 January	8,339	8,365	2,488	-	950	20,142	17,695
Charge for the year	545	1,019	1,419	-	689	3,672	3,633
Disposals and retirements	-	-	(958)	-	(315)	(1,273)	(1,186)
Reclassified	-	-	-	-	-	-	-
At 31 December	8,884	9,384	2,949	-	1,324	22,541	20,142
Net book value							
At 31 December 2020	17,579	1,525	5,510	342	2,694	27,650	-
At 31 December 2019	16,614	1,916	6,735	1,606	2,721	-	29,592

The cost of fully depreciated assets still in use at 31 December 2020 was BD 9,368 (2019: BD 8,327).

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14. BANK TERM LOANS

	31 December 2020	31 December 2019
Current	42,485	84,622
Non-current	163,471	145,541
	205,956	230,163

Bank term loans extended have floating interest rates, which are subject to re-pricing on a quarterly or half-yearly basis. The effective interest rate on term loans inclusive of the effect of the interest rate swaps (Note 5) was 4.9% p.a. (2019: 5.6% p.a.).

15. SHARE CAPITAL

	31 December 2020	31 December 2019
<u>Authorised share capital</u> 500,000,000 (2019: 500,000,000) shares of 100 fils each	50,000	50,000
	2020	2019
Issued and fully paid 204,187,500 (2019: 204,187,500) shares of 100 fils each At 1 January	20,419	16,335
Bonus share (1 share for every 4 shares held)	-	4,084
At 31 December	20,419	20,419
Treasury shares 2,759,029 shares (2019: 2,759,029 shares)	599	599

The Company's memorandum of association allows it to hold up to 10% of its own issued shares as treasury shares.

Additional information on shareholding pattern

i. Names and nationalities of the major shareholders and the number of equity shares held in which they have an interest of 5% or more of issued and fully paid shares.

	Nationality	No. of shares	% holding
Social Insurance Organisation*	Bahrain	63,165,039	30.93%
Bank of Bahrain and Kuwait	Bahrain	47,023,363	23.03%
National Bank of Bahrain	Bahrain	22,910,775	11.22%

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* Shareholding under Social Insurance Organisation represents holding of shares by Social Insurance Organisation (GOSI) and Social Insurance Organisation (pension) which is government organization.

ii. The Company has only one class of equity shares and the holders of these shares have equal voting rights. Out of the total shareholders, 98% are Bahraini individuals or corporates and 2% are other nationalities.

iii. Distribution schedule of equity shares, setting out the number of holders and percentage in the following categories:

Categories*	Number of Shares	Number of shareholders	% of total issued shares
Less than 1%	47,922,264	1,286	23.47%
1% up to less than 5%**	23,166,059	7	11.35%
5% up to less than 10%	-	-	-
10% up to less than 20%	22,910,775	1	11.22%
20% up to less than 50%	110,188,402	2	53.96%
Total	204,187,500	1,296	100.00%

* Expressed as a percentage of total issued and fully paid shares of the Company

** Includes 2,759,029 treasury shares

16. AUTOMOTIVE REVENUE

	2020	2019
Sale of cars and accessories	34,343	41,649
Car repair and maintenance services	3,626	4,610
Car leasing revenue	1,886	1,924
	39,855	48,183

17. FEE AND COMMISSION INCOME

	2020	2019
Loan administration and other credit card related fees	4,438	9,516
Insurance commission income	838	1,472
	5,276	10,988

18. PROFIT FROM SALE OF REAL ESTATE INVENTORY

	2020	2019
Revenue	2,131	3,011
Cost of Sales	(1,911)	(2,677)
Profit from sale of real estate inventory	220	334

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19. OTHER INCOME

	2020	2019
Incentives from automotive principals	508	1,075
Miscellaneous income	519	509
	1,027	1,584

20. OTHER OPERATING EXPENSES

	2020	2019
General and administration costs	5,388	6,139
Depreciation	2,777	2,680
Selling and promotion costs	1,784	2,790
Impairment provision for inventory	646	355
Impairment provision for investment properties	25	-
Automotive finance cost	260	284
	10,880	12,248

21. IMPAIRMENT ALLOWANCE ON FINANCIAL INSTRUMENTS, NET OF RECOVERIES

	2020	2019
Impairment on loans and advances to customers, net (Note 9 (b))	21,559	9,768
Impairment on trade receivables, net (Note 10)	237	110
Recoveries from written off balances	(1,324)	(1,910)
	20,472	7,968

22. DISTRIBUTION OF ASSETS AND LIABILITIES

The geographic distribution of all assets and liabilities of the Group is predominantly in Bahrain. The assets and liabilities of the Group are not concentrated in any particular industry sector.

23. SEGMENTAL INFORMATION

For management purposes, the Group is organised into four operating segments based on products and services as follows:

- Consumer Finance - principally providing consumer loans and credit card facilities
- Automotive - trading in motor vehicles and spares and the provision of after sales services and leasing services.
- Real estate - include buying, selling and renting of properties and providing property evaluation services.
- Insurance - provision of insurance brokerage services.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects is measured differently from operating profit or loss in the consolidated financial statements. Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties. No revenue from



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transactions with a single external customer or counterparty amounted to 10% or more of the Group's total revenue in 2020 and 2019. The following table presents income and profit and certain asset and liability information regarding the Group's operating segments.

At 31 December	Lending		Automotive		Real estate		Insurance		Total	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Operating income	27,932	36,190	3,902	6,408	1,108	1,196	838	1,472	33,780	45,266
Inter segment revenue	97	51	404	626	290	244	161	220	952	1,141
Operating costs	(10,726)	(13,654)	(4,995)	(4,511)	(1,034)	(1,040)	(828)	(981)	(17,583)	(20,186)
Impairment, net of recoveries	(20,239)	(7,880)	(203)	(58)	(30)	(11)	-	(19)	(20,472)	(7,968)
Inter segment expenses	(675)	(840)	(36)	(99)	(241)	(202)	-	-	(952)	(1,141)
(Loss) / Profit for the year	(3,611)	13,867	(928)	2,366	93	187	171	692	(4,275)	17,112
Assets (Liabilities)										
Cash and balances with banks	21,259	3,816	4,051	997	93	13	127	214	25,530	5,040
Loans and advances to customers	264,006	325,289	-	-	-	-	-	-	264,006	325,289
Trade and other receivables	19	256	4,126	6,548	122	52	228	414	4,495	7,270
Intercompany balances	1,844	2,291	(300)	356	(4,896)	(6,237)	3,352	3,590	-	-
Inventories	-	-	13,511	19,793	5,195	6,529	-	-	18,706	26,322
Investment properties	-	-	-	-	12,563	12,641	-	-	12,563	12,641
Property and equipment	9,675	10,137	17,975	19,455	-	-	-	-	27,650	29,592
Other assets	173	379	2,287	3,285	44	3	-	6	2,504	3,673
Overdrafts	-	-	-	(1)	-	-	-	-	-	(1)
Trade and other payables	(16,899)	(16,948)	(6,423)	(9,842)	(253)	(226)	(290)	(285)	(23,865)	(27,301)
Bank term loans	(205,956)	(224,658)	-	(5,505)	-	-	-	-	(205,956)	(230,163)
Equity	(74,121)	(100,562)	(35,227)	(35,086)	(12,868)	(12,775)	(3,417)	(3,939)	(125,633)	(152,362)
Capital expenditure	901	1,754	2,055	3,305	-	-	-	-	2,956	5,059
Depreciation charge for the property and equipment	1,203	1,222	2,469	2,411	-	-	-	-	3,672	3,633

24. TRANSACTIONS WITH RELATED AND ASSOCIATED PARTIES

The Group has banking relationships and obtains term borrowings and has unutilized credit facilities with certain of its shareholders. All such transactions are in the ordinary course of business and on terms agreed between the parties.

	2020	2019
Major shareholders:		
As at 31 December		
Term loans	50,160	49,617
Bank balances	1,302	1,611
For the year ended 31 December		
Interest expense	2,086	2,504
	2020	2019
Directors and related affiliates:		
As at 31 December		
Loans and advances to customer / Receivable	-	1,685
For the year ended 31 December		
Interest income / Income	-	160

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24. TRANSACTIONS WITH RELATED AND ASSOCIATED PARTIES (Continued)

Material transactions were approved by the Board of Directors under Article 189(b) of the Commercial Companies Law in the financial year ended 31 December 2020 where the chairman, directors or managers had a direct or indirect interest in the contracts or transactions which have been approved by the board.

Key management personnel:

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group. The key management personnel comprise members of the Board of Directors, the Ex Chief Executive officer, the Managing Director, the President, the General Managers and the Senior Vice Presidents.

	2020	2019
<i>As at 31 December</i>		
Credit card receivables	19	25
<i>For the year ended 31 December</i>		
Salaries and short term employee benefits	1,849	1,762
Directors remuneration and attendance fees	628	700
Sales, service and lease of vehicles	70	-
Purchase of material	20	-

No impairment losses have been recorded against balances outstanding during the period with related parties, and no specific allowance has been made for impairment losses on balances with related parties at the year end.

25. RETIREMENT BENEFITS COST

The Group's contributions in respect of Bahraini employees for the year amounted to BD 698 (2019: BD 684). The Group's provision for expatriate employees' leaving indemnities at 31 December 2020 was BD 1,053 (2019: BD 1,457). The Group employed 849 staff at 31 December 2020 (2019: 911).

As at 31 December 2020, the total liability of the Group to its employees under Saving Plan was BD 2,485 (2019: BD 2,873).

26. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares outstanding during the year, excluding the average number of ordinary shares purchased by the Company and held as treasury shares, as follows:

	2020	2019
(Loss) / Profit for the year	(4,275)	17,112
Weighted average number of equity shares (In BD'000) (Note 15)	201,429	201,429
Basic earnings per share	(21) fils	85 fils

Diluted earnings per share is same as basic earnings per share as the Group does not have any potential dilutive instruments in issue.

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27. OUTSTANDING COMMITMENTS

As at reporting date, the Group has contingent liabilities for standby letters of credit issued in the normal course amounting to BD 8,800 (2019: BD 7,663) and unutilised credit limits of BD 31,487 (2019: BD 29,519) to its customers.

28. RECONCILIATION OF MOVEMENTS OF LIABILITIES TO CASH FLOWS ARISING FROM FINANCING ACTIVITIES

	Liabilities				Derivatives (assets)/ liabilities held to hedge long-term borrowings	Equity			Total
	Bank overdrafts used for cash management purposes	Trade and other payables	Bank Term loans	Bonds issued	Interest rate swap and forward exchange contracts used for hedging – liabilities	Share capital	Reserve	Retained earnings	
Balance at 1 January 2020	1	25,611	230,163	-	1,690	19,820	60,723	71,819	409,827
Proceeds from loans and borrowings	-	-	169,283	-	-	-	-	-	169,283
Repayment of borrowings	-	-	(193,279)	-	-	-	-	-	(193,279)
Bond paid on maturity	-	-	-	-	-	-	-	-	-
Dividend paid	-	(5,179)	-	-	-	-	-	-	(5,179)
Donation paid	-	-	-	-	-	-	(464)	-	(464)
Total changes from financing cash flows	-	(5,179)	(23,996)	-	-	-	(464)	-	(29,639)
Changes in fair value	-	-	-	-	-	-	(3,723)	-	(3,723)
Other changes	-	-	-	-	3,847	-	750	(23,592)	(18,995)
Liability-related	-	(2,166)	-	-	-	-	-	-	(2,166)
Dividends declared	-	-	-	-	-	-	300	-	300
Change in bank overdraft	(1)	-	-	-	-	-	-	-	(1)
Capitalised borrowing costs	-	-	(211)	-	-	-	-	-	(211)
Interest expense	-	10,861	-	-	-	-	-	-	10,861
Interest paid	-	(10,799)	-	-	-	-	-	-	(10,799)
Total liability-related other changes	(1)	(2,104)	(211)	-	3,847	-	-	-	1,531
Total equity-related other changes	-	-	-	-	-	-	(2,673)	(23,592)	(26,265)
Balance at 31 December 2020	-	18,328	205,956	-	5,537	19,820	57,586	48,227	355,454

29. PROPOSED APPROPRIATIONS

The board of directors has proposed the following appropriations for 2020. These appropriations are subject to approval by the shareholders at the Annual General Meeting.

	2020	2019
Proposed dividends	-	5,036
Donations	-	300
General reserve	-	750
Statutory reserve	-	460
	-	6,546

30. COMPARATIVES

The corresponding figures have been regrouped where necessary to conform to the current year's presentation. The regrouping did not affect previously reported profit for the year or total equity.

IMPACT OF COVID-19

for the year ended 31 December 2020 | Bahraini Dinars Thousands

As per the Central Bank of Bahrain ('the CBB') directions through their circular OG/259/2020 dated 14th July 2020 with the objective to maintain transparency amidst the current implications of Coronavirus (COVID-19), the BCFC Group is providing following additional information in relation to the financial impact of COVID-19 on its financial statements.

The COVID-19 outbreak earlier in 2020 has had multiple implications on the Group, from stressed market conditions, significant reduction in sales of its product and services, reduction in cashflows from the loan book and disruption of its normal operations due to social distancing norms and restricted commercial activities. The CBB, along with the Government of Bahrain, have adopted numerous concessionary measures. In March 2020, the CBB announced a six-month loan deferral to all qualifying Bahraini individuals and companies. Subsequently, the CBB instructed its licensees to take the present value of the shortfall in interest income (termed the "modification loss" under IFRS) arising from this deferral directly to equity, net of any government grants received. The initial modification loss recorded by the Group amounted to BD 16,125. Subsequently, the Group has made reversal of BD 934 to equity due to early settlements of loans and repayment of credit card balances. The Group had received BD 1,960 grants in the form of salary subsidy and electricity and water bill reductions.

The table below summarizes the impact of the various measures and market conditions on the Group as at 31 December 2020:

	Net Profit	Total Equity (Excluding Net Profit)	Total Assets
Estimated balances at 31 December 2020 excluding COVID-19 impact	16,987	143,139	395,528
CBB and Government measures			
Loan deferral and modification loss	-	(15,191)	(28,558)
Government grants	-	1,960	-
	-	(13,231)	(28,558)
Impact due to changed market conditions:			
Additional impairment provisions due to COVID-19	(11,516)	-	(11,516)
Lower interest income	(6,087)	-	-
Lower interest cost	1,116	-	-
Lower income in automotive businesses	(2,313)	-	-
Lower credit card income due to deferrals	(1,867)	-	-
Lower income in real estate business	(205)	-	-
Lower income in insurance services business	(390)	-	-
	(21,262)	-	(11,516)
Closing balances as per the financial statements	(4,275)	129,908	355,454

The above information is prepared based on certain assumptions and should not be considered as an indication of the results of the full year or relied upon for any other purposes. Since the unfolding of events due to COVID-19 is uncertain and is still evolving, the above impact is as of the date of preparation of this information. Circumstances may change which may result in this information to be not relevant. In addition, this information does not represent a full comprehensive assessment of COVID-19 impact on the Group. This information has not been subject to a formal review by external auditors.