# BAHRAIN COMMERCIAL FACILITIES COMPANY BSC

**Half Yearly Quantitative Public Disclosures** 

At 30 June 2014

## Half Yearly Quantitative Public Disclosures for the six months period ended 30 June 2014

#### **Executive Summary**

The financial information presented in this report are in addition to information presented in the condensed consolidated financial information for the six months period ended 30 June 2014

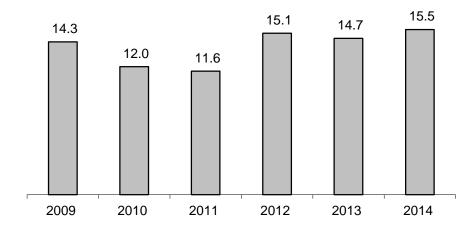
This financial information includes additional quantitative disclosures at 30 June 2014 which were provided in the audited annual financial statements at 31 December 2013, in order to comply with the Public Disclosure Module of the Central Bank of Bahrain (CBB).

The financial information has been prepared using the same accounting policies and methods of computation applied in the preparation of the latest audited financial statements for the year ended 31 December 2013.

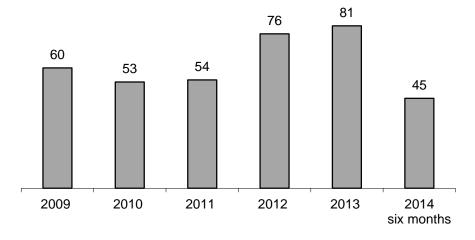
## Half Yearly Quantitative Public Disclosures for the period ended 30 June 2014

### 1. FINANCIAL HIGHLIGHTS

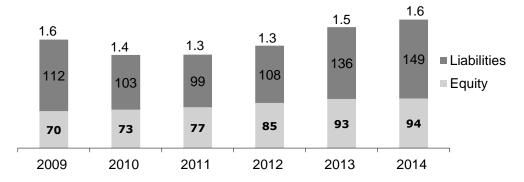
## A) Return on average equity:



## B) Earning per share (fils)



## C) Debt equity (BD million)



## Half Yearly Quantitative Public Disclosures for the period ended 30 June 2014

Bahraini dinars thousands

D) SHARE CAPITAL	
	30-Jun-14
Authorised share capital	
500,000,000 shares of 100 files each	50,000
	30-Jun-14
Issued and fully paid	
At 1 January 2014	16,335
At 30 June 2014	16,335
Treasury shares 2,206,891 shares	599
	30-Jun-14
Share capital	16,335
Treasury shares	(599)
Statutory reserve	33,542
Other reserves	18,709
Retained earnings	25,657
Total Capital	93,644

The Company's memorandum of association allows it to hold up to 10% of its own issued shares as treasury shares.

#### 2. CREDIT RISK

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligation. The Group is principally exposed to credit risk on cash and cash equivalents, loans and advances to customers, trade receivables and other assets. The maximum credit risk is the carrying value of the assets.

Management of credit risk

The Group's credit risk management framework includes:

- Establishment of authorisation structure and limits for the approval and renewal of credit facilities;
- Reviewing and assessing credit exposures in accordance with authorisation structure and limits, prior to facilities being committed to customers. Renewals and reviews of facilities are subject to the same review process;
- Diversification of lending activities;
- Reviewing compliance, on an ongoing basis, with agreed exposure limits relating to counterparties and reviewing limits in accordance with risk management strategy and market trends.

#### 2. Credit risk (continued)

The credit risk on these loans and advances is actively managed and rigorously monitored in accordance with well-defined credit policies and procedures. The creditworthiness of each borrower is evaluated prior to lending and with a comprehensive review of information which includes the Credit Bureau report. The Group is also subject to single obligor limits as specified by the Central Bank of Bahrain. Credit review procedures are in place to identify at an early stage exposures which require more detailed monitoring and review. Appropriate procedures for follow-up and recovery (including recourse to legal action) are in place to monitor the credit risk on loans and advances.

#### Exposure to credit risk

The Group is not exposed to any significant concentration of credit risk arising from exposures to a single debtor or debtors having similar characteristics such that their ability to meet their obligations is expected to be affected similarly by changes in economic or other conditions. Regular audits of business units and Group credit processes are undertaken by the Internal Audit department.

The Group measures its exposure to credit risk by reference to the gross carrying amount of financial assets less amounts offset, interest suspended and impairment losses, if any. The maximum credit risk exposure of the loans and advances is the carrying value amount net of the deferred income and net of impairment allowance.

	30-Jun-14
Specifically provided loans	
Gross amount	2,889
Impairment allowance	(984)
Net amount	1,905
Collectively provided loans	
Neither past due nor impaired	165,650
Past due but not impaired	24,756
Impairment allowance	(4,150)
Net amount	186,255
Net loans and advances to customers	188,160

#### Specific impairment

The Group considers evidence of impairment for all individually significant loans and advances which are assessed for impairment on a specific basis.

#### Collective impairment

A collective loan loss allowance is established for groups of homogeneous assets which have not been specifically assessed for impairment or assessed individually and found not to be impaired; in respect of losses that have been incurred but have not been identified,

#### 2. Credit risk (continued)

Past due but not impaired loans and advances include those for which contractual interest and principal payments are past due but the Group believes that impairment is not appropriate on the basis of level of security and collateral available and/ or in the process of collecting the amounts owed to the Group.

Aging analysis of past due loans and advances to customers as follows:

	Retail	Corporate	30-Jun-14
1-30 days	9,146	257	9,403
31-60 days	3,242	761	4,003
61-89 days	5,093	1,206	6,299
90 days – 1 year	4,122	89	4,211
1 year – 3 years	1,410	430	1,840
More than 3 years	572	_	572

	Bahrain	Kurdistan	30-Jun-14
1-30 days	9,311	92	9,403
31-60 days	3,992	11	4,003
61-89 days	6,299	-	6,299
90 days – 1 year	4,211	-	4,211
1 year – 3 years	1,840	-	1,840
More than 3 years	572	-	572

At 30 June 2014, the total gross amount of non-performing loans as defined by the CBB was BD 6,623. In compliance with the CBB requirements, interest on non-performing loans is placed on a non-accrual status and interest on such loans and advances is reversed from income and is accounted for on a cash basis. The suspension of interest income relating to such past due loans is not material to the Group's net income.

During the period ended 30 June 2014, the average gross credit exposure for cash and balances with banks is BD 3,333, loans and advances to customers is BD 178,296, trade and other receivables is BD 5,590 and unutilised credit limit is BD 7,749. Such amounts are calculated based on the average of last four quarterly results.

At the reporting date, the loans and advances to customers represent 56% vehicle, 24% mortgage and 20% unsecured lending.

The below table show the geographic distribution of exposure as of 30 June 2014:

	Bahrain	Kurdistan	Total
Cash and balances with banks	1,541	125	1,666
Loans and advances to customers	187,955	205	188,160
Trade receivables	5,342	158	5,500
Total	194,838	488	195,326
Unutilised credit limit	8,565	-	8,565

## Half Yearly Quantitative Public Disclosures for the period ended 30 June 2014

Bahraini dinars thousands

#### 2. Credit risk (continued)

#### Impaired loans and advances

Impaired loans and advances are financial assets for which the Group determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the agreements.

The Group's exposure to credit risk from loans and trade receivables from automotive business is influenced mainly by the individual characteristics of each customer. Loans which are past due 90 days and above are considered as non-performing.

The Group has established policies and procedures under which each customer is analyzed individually for creditworthiness. At the period end, trade receivables of BD 898 were past due against which the Company have provided for BD 380 as an impairment allowance. Substantially all commercial past due receivables are less than one year.

#### Loans with renegotiated terms and the Group's forbearance policy

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position, where the Group has made concessions by agreeing to terms and conditions that are more favourable for the borrower than the Group has provided initially.

The Group implements forbearance policy in order to maximise collection opportunities and minimise the risk of default. Under the Group's forbearance policy, loan forbearance is granted on a selective basis in situation where the debtor is currently in default on its debt, or where there is a high risk of default, there is evidence that the debtor made all the reasonable effort to pay under the original contractual terms and it is expected to be able to meet the revised terms.

The revised terms usually include extending maturity, changing timing of interest payments and amendments to the terms of loan covenants. Both retail and corporate loans are subject to the forbearance policy. The Group Audit Committee regularly review reports on forbearance activities. During the period ended 30 June 2014, loans and advances amounting to BD 6,960 were restructured.

#### Write-off policy

The Group writes off any loans (and any related allowances for impairment) when the loans are deemed to be uncollectible.

#### Collateral

The Group generally holds collateral against loans which may be in the form of mortgage interests over property with custody of title deeds, joint registration of vehicles and/or additionally post dated cheques/promissory notes and personal guarantees.

As at 30 June 2014, loans amounting to BD 149,743 were fully collateralized and loans amounting to BD 7,669 was partly collateralized with a collateral value of BD 7,039.

Management estimates the fair value of collaterals and other security enhancements held against

## Half Yearly Quantitative Public Disclosures for the period ended 30 June 2014

Bahraini dinars thousands

#### 2. Credit risk (continued)

individually impaired loans are reasonably sufficient to cover the value of such loans at the reporting date. The Group monitors concentrations of credit risk by product.

As at 30 June 2014, the Group obtained assets of BD 239 by taking possession of collateral held as security against loans and advances.

#### Credit risk concentration

Credit risk concentration of loans at the reporting date represents 86% retail loans and 14% to corporate customers and trade receivables represent mainly corporate customers.

As at 30 June 2014, the unutilized credit limit for corporate and retail customers was 79% and 21% respectively.

#### Settlement risk

The Group's activities may give rise to risk at the time of settlement of transactions and trades.

Settlement risk is the risk of loss due to the failure of a counter party to honour its obligations to deliver cash, securities or other assets as contractually agreed.

#### Derivative related credit risk

Credit risk in respect of derivative financial instruments arises from the potential for a counterparty to default on its contractual obligations and is limited to the positive market value of instruments that are favourable to the Group which are included in other assets. The positive market value is also referred to as the "replacement cost" since it is an estimate of what it would cost to replace transactions at prevailing market rates if a counterparty defaults. The Group's derivative contracts are entered into with other financial institutions.

#### Credit risk related to trade receivables

Credit risk related to trade receivables arises from the potential for a counterparty to default from repayment of their dues. The Group has established an appropriate authorisation structure with limits for the approval and renewal of credits.

#### 3. CAPITAL MANAGEMENT

The Group's policy is to maintain a strong capital base. The Central Bank of Bahrain sets and monitors capital requirements for the Group. The conventional financing company license granted by the Central Bank of Bahrain limits borrowings to five times the capital and reserves (shareholders' equity) of the Company. Such rate for the Group was 1.59 as at 30 June 2014.

#### 4. LOANS AND ADVANCES TO CUSTOMERS

	Bahrain		30-Jun-14	
Gross loans	193,080	214	193,294	
Specific allowance for impairment	(984)	-	(984)	
Collective allowance for impairment	(4,141)	(9)	(4,150)	
Net loans	187,955	205	188,160	

## Half Yearly Quantitative Public Disclosures for the period ended 30 June 2014

Bahraini dinars thousands

### 2. Loans and advances to customers (continued)

The table below shows the movements in allowances for loans and advances during the period:

	30-Jun-14
Specific allowance for impairment	
Balance at 1 January	1,092
Charge for the period	181
Provision cancelled due to improvement	
•	(238)
Loans written off	(51)
Balance at 30 June	984
Collective allowance for impairment	
Balance at 1 January	3,637
Charge for the period	1,276
Loans written off	(763)
Balance at 30 June	4,150

#### 5. MATURITY PROFILE

The maturity profile of the Group's financial assets and liabilities based on the expected repayment arrangements is given below. The contractual maturities of assets and liabilities are not significantly different from the expected repayment dates.

	Within 1 Year	1 year to 5 years	5 year to 10 years	10 year to 20 years	Total
ASSETS					
Cash and balances with banks	1,666	-	-	-	1,666
Loans and advances to customers	57,985	107,994	21,182	999	188,160
Trade receivables	5,500	-	-	-	5,500
	65,151	107,994	21,182	999	195,326
LIABILITIES					
Bank overdrafts	507	-	-	-	507
Trade and other payables	12,660	-	-	-	12,660
Bank term loans	30,658	85,400	-	-	116,058
Bonds issued	-	19,778	-	-	19,778
	43.825	105.178	-		149.003

The maturity profile is monitored by the management to ensure adequate liquidity is maintained.

Half Yearly Quantitative Public Disclosures for the period ended 30 June 2014

Bahraini dinars thousands

### 6. TRANSACTIONS WITH RELATED AND ASSOCIATED PARTIES

Trading transactions, where the customer or supplier is controlled or significantly influenced by a director of the Company, are conducted on an arms-length basis on normal commercial term.

	30-Jun-14
Shareholders:	
As at 30 June	
Term loans	14,790
Bank overdrafts	446
Bank balances	681