



# Bahrain Commercial Facilities Company BSC

Condensed Consolidated Interim Financial Information 31 March 2015

| CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS for the three months ended 31 March 2015 |                             |                             | CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION as at 31 March 2015 |                             |                               | CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS for the three months ended 31 March 2015 |                             |                             |
|---|-----------------------------|-----------------------------|--|-----------------------------|-------------------------------|---|-----------------------------|-----------------------------|
| Bahraini DinarsThousands  |                             |                             | Bahraini DinarsThousands   |                             |                               | Bahraini DinarsThousands  |                             |                             |
|   | 31 March 2015<br>(reviewed) | 31 March 2014<br>(reviewed) |  | 31 March 2015<br>(reviewed) | 31 December 2014<br>(audited) |   | 31 March 2015<br>(reviewed) | 31 March 2014<br>(reviewed) |
| Interest income   | 5,542                       | 4,789                       | <b>ASSETS</b>  |                             |                               | <b>Operating activities</b>   |                             |                             |
| Interest expense  | (1,522)                     | (1,319)                     | Cash and balances with banks   | 8,484                       | 2,312                         | Loan principal and interest received  | 32,473                      | 26,677                      |
| <b>Net interest income</b>  | <b>4,020</b>                | <b>3,470</b>                | Loans and advances to customers  | 206,306                     | 198,500                       | Cash receipts from automotive sales   | 19,196                      | 16,153                      |
|   |                             |                             | Trade receivables  | 7,328                       | 6,518                         | Insurance commission received   | 298                         | 181                         |
| Automotive sales  | 19,717                      | 16,129                      | Inventories  | 29,181                      | 30,391                        | Sale of land inventory  | 1,834                       | --                          |
| Cost of sales   | (16,970)                    | (13,496)                    | Investment properties  | 5,304                       | 5,362                         | Rental income received  | 923                         | 115                         |
| <b>Gross profit on automotive sales</b>   | <b>2,747</b>                | <b>2,633</b>                | Property and equipment   | 18,988                      | 17,979                        | Loans disbursed   | (34,081)                    | (25,955)                    |
|   |                             |                             | Other assets   | 1,292                       | 1,070                         | Payments to suppliers   | (25,597)                    | (15,719)                    |
| Fee and commission income   | 1,569                       | 1,081                       | <b>Total assets</b>  | <b>276,883</b>              | <b>262,132</b>                | Payments for operating expenses   | (5,333)                     | (4,410)                     |
| Profit from sale of land inventory  | 573                         | --                          | <b>LIABILITIES AND EQUITY</b>  |                             |                               | Payment for purchase of land inventory  | --                          | (2,013)                     |
| Rental income   | 174                         | 131                         | <b>Liabilities</b>   |                             |                               | Directors' fees paid  | (330)                       | (297)                       |
| <b>Total operating income</b>   | <b>9,083</b>                | <b>7,315</b>                | Bank overdrafts  | 1,249                       | 757                           | Interest paid   | (1,592)                     | (1,341)                     |
|   |                             |                             | Trade and other payables   | 23,627                      | 18,575                        | <b>Net cash used in operating activities</b>  | <b>(12,209)</b>             | <b>(6,609)</b>              |
| Operating expenses  | (4,414)                     | (3,942)                     | Bank term loans  | 114,304                     | 101,782                       | <b>Investing activities</b>   |                             |                             |
| Impairment allowance on loans and receivables, net of recoveries                            | (624)                       | (408)                       | Bonds issued   | 39,719                      | 39,701                        | Capital expenditure on property and equipment   | (1,669)                     | (629)                       |
| Other income, net   | 98                          | 100                         | <b>Total liabilities</b>   | <b>178,899</b>              | <b>160,815</b>                | Proceeds from sale of property and equipment  | 139                         | 343                         |
| <b>Profit for the period</b>  | <b>4,143</b>                | <b>3,065</b>                | <b>Equity</b>  |                             |                               | <b>Net cash used in investing activities</b>  | <b>(1,530)</b>              | <b>(286)</b>                |
| <b>Basic and diluted earnings per 100 fils share</b>  | <b>26 Fils</b>              | <b>19 Fils</b>              | Share capital  | 16,335                      | 16,335                        | <b>Financing activities</b>   |                             |                             |
|   |                             |                             | Treasury shares  | (599)                       | (599)                         | Bank term loans availed   | 16,786                      | 16,679                      |
|   |                             |                             | Statutory reserve  | 33,542                      | 33,542                        | Repayment of bank term loans  | (4,246)                     | (5,400)                     |
|   |                             |                             | Other reserves   | 20,670                      | 19,095                        | Dividends paid  | (198)                       | (123)                       |
|   |                             |                             | Retained earnings  | 28,036                      | 32,944                        | Donations paid  | (56)                        | (3)                         |
|   |                             |                             | <b>Total equity</b>  | <b>97,984</b>               | <b>101,317</b>                | <b>Net cash generated from financing activities</b>                                     | <b>12,286</b>               | <b>11,153</b>               |
|   |                             |                             | <b>Total liabilities and equity</b>  | <b>276,883</b>              | <b>262,132</b>                | <b>Net (decrease)/increase in cash and cash equivalents</b>                             | <b>(1,453)</b>              | <b>4,258</b>                |

| CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME for the three months ended 31 March 2015 |                             |                             | OPERATING SEGMENT INFORMATION for the three months ended 31 March 2015 |                             |                             |                             |              |   |              |              |
|---|-----------------------------|-----------------------------|--|-----------------------------|-----------------------------|-----------------------------|--------------|---|--------------|--------------|
| Bahraini DinarsThousands  |                             |                             | Revenue  |                             | Profit                      |                             |              |   |              |              |
|   | 31 March 2015<br>(reviewed) | 31 March 2014<br>(reviewed) | Three months ended   |                             | Three months ended          |                             |              |   |              |              |
|   |                             |                             | 31 March 2015<br>(reviewed)  | 31 March 2014<br>(reviewed) | 31 March 2015<br>(reviewed) | 31 March 2014<br>(reviewed) |              |   |              |              |
| <b>Profit for the period</b>  | <b>4,143</b>                | <b>3,065</b>                | Consumer finance   | 6,803                       | 5,633                       | 2,662                       | 2,271        | Cash and cash equivalents at 1 January                      | 1,226        | 1,809        |
| Other comprehensive income: Items that may be reclassified subsequently to profit or loss:        |                             |                             | Automotive   | 19,717                      | 16,129                      | 657                         | 568          | <b>Cash and cash equivalents at 31 March</b>                | <b>(227)</b> | <b>6,067</b> |
| Fair value (loss)/gain on cash flow hedge reserve   | (169)                       | 165                         | Insurance  | 291                         | 237                         | 263                         | 209          | Cash and cash equivalents comprise:                         |              |              |
|   |                             |                             | Real estate  | 2,006                       | 131                         | 561                         | 17           | Cash and balances with banks                                | 8,484        | 6,387        |
| <b>Total comprehensive income for the period</b>  | <b>3,974</b>                | <b>3,230</b>                | Total  | <b>28,817</b>               | <b>22,130</b>               | <b>4,143</b>                | <b>3,065</b> | Less:   |              |              |
|   |                             |                             |  |                             |                             |                             |              | Restricted cash   | (7,462)      | (279)        |
|   |                             |                             |  |                             |                             |                             |              | Bank overdrafts   | (1,249)      | (41)         |
|   |                             |                             |  |                             |                             |                             |              | <b>Net (decrease)/increase in cash and cash equivalents</b> | <b>(227)</b> | <b>6,067</b> |

| CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the three months ended 31 March 2015 |               |                 |                                |                         |                  |                 |                   |                |
|--|---------------|-----------------|--------------------------------|-------------------------|------------------|-----------------|-------------------|----------------|
| Bahraini DinarsThousands   | Share capital |                 | Reserves and retained earnings |                         |                  |                 |                   | Total equity   |
|  | Share capital | Treasury shares | Statutory reserve              | Cash flow hedge reserve | Donation reserve | General reserve | Retained earnings |                |
| <b>As at 1 January 2015</b>  | <b>16,335</b> | <b>(599)</b>    | <b>33,542</b>                  | <b>(553)</b>            | <b>898</b>       | <b>18,750</b>   | <b>32,944</b>     | <b>101,317</b> |
| <b>2014 appropriations (approved by shareholders):</b>   |               |                 |                                |                         |                  |                 |                   |                |
| - Donations approved   | -             | -               | -                              | -                       | 300              | -               | (300)             | -              |
| - Dividend to equity holders   | -             | -               | -                              | -                       | -                | -               | (7,251)           | (7,251)        |
| - Transfer to general reserve  | -             | -               | -                              | -                       | -                | 1,500           | (1,500)           | -              |
| <b>Balance after 2014 appropriations</b>   | <b>16,335</b> | <b>(599)</b>    | <b>33,542</b>                  | <b>(553)</b>            | <b>1,198</b>     | <b>20,250</b>   | <b>23,893</b>     | <b>94,066</b>  |
| <b>Comprehensive income for the period</b>   |               |                 |                                |                         |                  |                 |                   |                |
| Profit for the period  | -             | -               | -                              | -                       | -                | -               | 4,143             | 4,143          |
| Other comprehensive income:  |               |                 |                                |                         |                  |                 |                   |                |
| - Fair value loss on cash flow hedge reserve   | -             | -               | -                              | (169)                   | -                | -               | -                 | (169)          |
| <b>Total comprehensive income for the period</b>   | <b>-</b>      | <b>-</b>        | <b>-</b>                       | <b>(169)</b>            | <b>-</b>         | <b>-</b>        | <b>4,143</b>      | <b>3,974</b>   |
| Utilisation of donation reserve  | -             | -               | -                              | -                       | (56)             | -               | -                 | (56)           |
| <b>At 31 March 2015</b>  | <b>16,335</b> | <b>(599)</b>    | <b>33,542</b>                  | <b>(722)</b>            | <b>1,142</b>     | <b>20,250</b>   | <b>28,036</b>     | <b>97,984</b>  |

The Board of Directors approved the condensed consolidated interim financial information on 28 April 2015 and signed on its behalf by:

**Abdulkarim Ahmed Bucheery**  
Vice Chairman

**Khaled Mohamed Mattar**  
Board Member

**Dr. Adel Hubail**  
Chief Executive Officer

The above condensed consolidated financial information has been reviewed by KPMG, who expressed an unqualified opinion on 28 April 2015.  
The Company is licensed and regulated by the Central Bank of Bahrain as a financing company.